

ANGUS

NEW ZEALAND 2024

**STRONG
THROUGH THE
DARKNESS**



AUTUMN

GET MORE DONE



FREE* DeWalt 18V XR Brushless Circular Saw, 18V XR Impact Driver or a LED Worklight Torch with qualifying cattle products.



For high quality and convenience you can trust, talk to your vet clinic about Boehringer Ingelheim cattle products to keep your stock at their best and we'll add these DeWalt cordless tools to your tool box.



For more information talk to your vet or visit:
futureproducers.co.nz

*Batteries & charger are not included. Promo ends 30th April 2024. Ask in clinic for qualifying products.



COULD YOUR BULL FILL THIS SPACE?

Win a photoshoot and advertorial for 2025



We know your prize bull is worth putting front and centre, so enter the draw to win a prize feature in a breed-related publication. That's an interview, professional photoshoot and full-page advertorial just for your stud!

To enter, simply be an FMG client (or receive a valid FMG quote) and complete our short survey, we'll then put you in the draw!

Enter at fmg.co.nz/advertorial or scan the QR code*

*Terms and conditions apply



We're here for the good of the country.

FMG
Advice & Insurance

Z
TAGS™
DATAMARS



Get a load of our weighing solution

Weighing your livestock replaces guesswork with facts, helping you make the right decisions about feed, treatment and selling.

Capture accurate weight information with our world-leading livestock management system by choosing Z Tags EID ear tags and Tru-Test's robust weigh scale indicators, stick readers and load bars.

Trust us with your weight measurement needs.

SEE MORE



VISIT TRU-TEST.COM
CALL 0800 55 33 11



Tru-Test™
DATAMARS

Drone Regulatory Specialists



WE NAVIGATE THE COMPLEXITY OF CIVIL AVIATION

REGULATIONS SO YOU CAN FOCUS ON THE JOB

- Drone pilot qualifications delivered by a CAA certified training organisation
- Specialist aerial application training
- Operating manuals required for CAA certification
- Guidance through the certification process

FOR MORE INFORMATION:

email: enquiries@fenixuas.nz
web: www.fenixuas.nz



**Practical Reproductive
Technology for the
Livestock Industry**

CATTLE | SHEEP | DEER

- 📍 SEMEN COLLECTION SERVICES
- 📝 SYNCHRONISATION + AI
- 🔄 EMBRYO TRANSFER SERVICES
- 📦 STORAGE + DESPATCH SERVICES
- 🌿 FERTILITY TESTING + SIRE EVALUATION
- 🗺️ NATION WIDE SERVICE

**We strive to deliver
professional and
comprehensive services
with a focus on consistency
and efficiency to drive
better results for you.**

PHONE 03 312 2191 | 143 RANGIORA WOODEND RD, WOODEND | WWW.XCELL.CO.NZ

KINCARDINE

ANGUS

EST. 1969

Some of the finest bulls in the south.

Featuring exciting sons from our super impressive sire
Kincardine Renegade R36

Structurally sound bulls with real depth, genuine thickness and top temperaments.
All bulls independently tested for fertility, soundness and BVD.

CONTACT

Mike Smith 021 975 269
mike@kcangus.co.nz

PGG Wrightson:

Craig Knight 027 590 1331
Callum McDonald 027 433 6443
Rural Livestock: Paul Mavor 027 473 0100
Keach Livestock/Genetics: Roger Keach 027 417 8641
Inspection and enquiries always welcome.

On Farm
Auction & Bidr
Online Monday
20th May @
2:30pm

Lake Hayes
Queenstown

www.kcangus.co.nz



TARARUA BREEDING CENTRE

WE COVER ALL ASPECTS OF REPRODUCTION

- On Centre and on farm semen collection
- Bull fertility evaluations and fresh collections for AI
- AI and ET services
- Import/Export of semen/embryos
- Pre-export isolation

CONTACT US:

06 376 4955

@ breedingcentre@tvq.co.nz

taruabreeding.nz

Cattle, sheep and goat reproductive specialists



Tararua Breeding Centre
Part of Totally Vets Ltd

A WORD FROM THE BOARDROOM



MIKE SMITH

As I write this, autumn bull sales are about to rise upon the radar once again.

Meantime, we've all been busy.

Our two most recent appointments to the Angus New Zealand board have been George Philip and Paul Williams, and now with the first year under their belts, we can reflect on their positive and constructive contributions around the board table throughout 2023. They both are taking on challenges of subcommittee and board roles with energy and enthusiasm whilst being constructive team members. Our mix of professional directors, along with seasoned campaigners and the slightly more youthful recent appointments, are providing a great environment with a real forward focus and are excited about where we can help lead Angus New Zealand in the years ahead.

A strategic day and full board meeting were held in Palmerston North at the start of February to kick off 2024. The strategic workshop was to update our pathway forward whilst the board meeting focused on executing our plan to future proof the organisation, along with membership data and evaluation systems research, alternate revenue streams, communication channels and survey results, among the business-as-usual detail.

A huge thank you to our key sponsorship partners of Angus New Zealand: Gallagher, FMG, Boehringer Ingelheim, Neogen/PBB and Craigs Investments, that help enable Angus New Zealand throughout the year; we look forward to growing relationships and business communities together going forward. Please utilise these wonderful, supportive businesses whenever you have the opportunity in your own day-to-day activities.

I travelled to the Southern Field Days in February wearing my Angus New Zealand hat whilst donning a National Lamb Day tee-shirt in support of a very significant event in our red meat export industry that paved the way for chilled meat to be exported all around the world. (National Lamb Day is being celebrated on February 15, the day the ship Dunedin left Port Chalmers for London in 1882 carrying the first frozen shipment of sheep meat.)

SOUTHERN ANGUS WARD TOUR REPORT

The awards evening dinner was a fantastic night enjoying great food and entertainment. Speaker of the night, Matt Chisholm was incredibly engaging and had a great story to tell that had everyone

listening with plenty of laughter thrown in along with a sincere message on the mental wellbeing path he has trodden. Also, the night was about celebrating Angus success stories and rewarding those that go the extra mile for all things Angus. Trophies (some that dated back to 1929) were awarded for significant sales around the country and Marie Fitzpatrick was awarded the contribution to Angus award for her ongoing work in supporting and facilitating of Angus youth.

The Great Southern Ward Tour was kicked off in the early hours of Monday morning and we were on site at Kincardine Angus at 7.30am. The tour wound its way south visiting many beautiful properties and viewing some fantastic cattle in a variety of conditions along the way. From the lush pasture of Southland, the tour wound its way into the high country then onward to Otago where the pasture covers significantly deteriorated given the very dry conditions that have transpired over the recent months there. The event was a testament to true southern hospitality with the generosity of both stud owners and rural communities combining to make a memorable occasion for everyone involved. From the amazing pipe band display in Gore to soaring above Argyle Station the home of Umbrella Range Angus via helicopter rides rounded off with a bucking bull competition in the woolshed, to hosting of the very successful Eclipse Angus Youth Auction at the iconic Wedderburn tavern in Central Otago, the informative educational speakers and the local legends who gave up their time for bus commentary along the way all combined to a cracking few days.

A special thank you to all those involved in organising the event. You are true Angus champions. Also, to the generous sponsors that contributed to enabling the event to transpire we thank you also. Your support is very much appreciated.

Mike Smith,
Angus New Zealand President

ANGUS
NEW ZEALAND



Angus New Zealand Magazine
is published by

Angus New Zealand
75 South Street
PO Box 503, Feilding 4740
Phone: 06 323 4484
Email: office@angusnz.com

Angus New Zealand General Manager:
Jane Allan

Editor:
Tim Fulton

Graphic Designer:
Adele Gray, Pivot Design

On the cover:
Cover photo by Gavin Marshall

Contributing Photographers
John Cowpland – Alphapix Photography
Gavin Marshall
Natasha Chadwick – Natwick Photography and
Website Design

*The views expressed in this publication are not
necessarily those of the Angus New Zealand
Association or its members.*



CONTENTS

ANGUS YEAR

Mike Smith – President’s View	5
Tim Fulton – Editorial	9
National Angus New Zealand	
– Southern Angus Ward Tour Breeder Profiles	76
Southern Angus Ward Tour 2024	82
Life Membership – John Cochrane	87
AngusNZ Board Members	105

ON FARM WITH ANGUS

Pitching in at Tauwharetoi Station	12
Virtual Fencing Changing The Game	21
Virtual Fencing South Canterbury	23
Conservation Excellence in CHB	28
World of Animal Wonder in Akaroa	35
Ownership Hard-Earned at Pōrangahau	41
New Managers For Jeff Farm Cadets	46

SCIENCE

Beef + Lamb New Zealand Genetics	
Cross-Bred Progeny Test – Year 4	59
Informing Beef New Zealand Update	63

ACHIEVERS

Kate Ramsden at Moanaroa	53
--------------------------	----

PEOPLE IN PICTURES

Out And About with Angus	112
--------------------------	-----

EDUCATION

Raising the Steaks	91
--------------------	----

FUTURE ANGUS

World Angus Forum	95
Emma Hussey	97
Jim Burrows	101

COMMENT

Duncan Cotterill – Future of the RMA	67
FMG – Gabrielle Recovery a Year On	69
Boehringer Ingelheim On Eclipse	73
Dave Warburton on U.S Beef Tour	75
Independent Review Kendall Langston	89

SALE CALENDAR

Spring Sale Results	107
2024 Autumn Sales	108
2024 Spring Sales	111
Breeder List	115

ADVERTISERS INDEX

Supporting our Supporters	120
---------------------------	-----





**"FEET TO
BEAT!"**

**2024
BULL
SALE**

Monday 24th June
NEW TIME: 4.30pm

Featuring sons for sale by...

Kaharau Prince 18P333

Turiroa Ragnar 18P224

Tangihau Top Gun 17N436

Kaharau Lennox 19Q343

Kaharau Clinton 99.752

 **KAHARAU**TM
ANGUS

Penny Hoogerbrug 027 655 7104
Nick Carr 021 656 023

www.kaharauangus.co.nz

HONOURING AND RECOGNISING EXCELLENCE IN AGRICULTURE,

RECOGNISING CHAMPIONS



TIM FULTON

There's a striking similarity in the stories of this latest AngusNZ magazine: an ability to re-imagine and revitalise in the face of adversity.

Tauwharetoi Station, inland from Wairoa, is just one of the many farms hammered by Cyclone Gabrielle just over a year ago.

The 'village' rallied to help Tauwharetoi, bringing physical supplies and emotional support. It's a type of kindness that no one forgets.

When disaster strikes, it's easy to feel overwhelmed by a sense of loss. That sense of loss can soon define your every thought, opening a kaleidoscope of other emotions.

The common element in all our stories this Autumn issue is adaptability and the bravery to push on.

James Hunter is an example of this, fashioning an award-winning, environmentally sustainable farm at Rangitoto Station, Pōrangahau.

Another hardy and entrepreneurial Pōrangahau farmer is Mark Johnston, who has made his way into farm ownership with a combination of grit and a passion for Angus.

Farmers like James and Mark have the knack of finding a way, no matter the doubters.

You see this tenacity too in Gallagher's virtual fencing product, eShepherd™: it takes courage and more than a bit of foresight for a world-renowned fencing company to roll out a product that makes its mainstay offering redundant. Neck bands, pulses and electronic mapping of farms for maximum efficiency has huge potential – and we're only just seeing the tip of what may be possible.

We also see vision at Children's Bay on Banks Peninsula, where Humphry and Debra Rolleston, working with their manager 'Thommo', have incorporated a walking trail into a working farm. The trails feature an array of wild animal sculptures, delighting thousands of visitors at no cost.

We see more community-mindedness at Jeff Farm in Southland, where cadets are learning the skills to prepare them for fruitful careers. All while the farm owners, the Salvation Army, plough farm proceeds into valuable social support.

I find these stories of personal and professional endeavour uplifting. We're all one step away from mishap. The key, you might conclude, is to walk on and keep dreaming.

Tim Fulton,
Editor
Angus New Zealand Magazines



LEEFIELD — STATION —

MARLBOROUGH · NEW ZEALAND

ON-FARM BULL SALE

MONDAY 17TH JUNE 2024



PLEASE REGISTER YOUR INTEREST TO ATTEND

email: kate@marisco.co.nz

WWW.LEEFIELDSTATION.CO.NZ

GREG CROMBIE
LEEFIELD STATION
FARM MANAGER

FARM VISITS AND ENQUIRIES WELCOME
PH: 0275 511 011 greg@leefieldstation.co.nz


MARISCO
VINEYARDS

PBB Your one-stop-shop



Angus Total Bundle

Includes:

- AngusGS 75K SNP Profile
- Sire and/or dam verification
- Genetic conditions: DD/NH/AM/CA/MAN
- BVD

NEW

\$68+GST
per animal

SeekSire Test

Includes:

- Sire and dam verification

\$27+GST
per animal



We have a tag to suit every Herd



**TALK
TO THE
TAG
EXPERTS**

Commercial farmers

Want to get the most
out of your bull?



Make sure to pair him with nothing but the best! Rank your cows top to bottom on performance and profitability with DNA test

Igenity®

TALK TO US

PBB, PO Box 503, 75 South Street, Feilding 4740
P: 06 323 4484 E: info@pbbnz.com | pbbnz.com





‘VILLAGE’ LIFTS TAUWHARETOI STATION

CYCLONE GABRIELLE WAS THE WORST OF TWO EXTREME WEATHER EVENTS THAT OVER THE LAST COUPLE OF YEARS HAVE SAVAGED THE RUAKITURI VALLEY NORTH OF WAIROA, BUT TAUWHARETOI STATION AND ITS ALL-ANGUS BEEF HERD HAS STRUGGLED BACK FROM THE SUCCESSIVE DISASTERS. HUGH DE LACY REPORTS.



Images John Cowpland.



Katie and Daniel Cornwall, Wairoa

Hugh de Lacy

Even before Cyclone Gabrielle completed the job of wiping out the 100m-long Te Reinga bridge, Tauwharetoi Station and the residents of the Ruakituri Valley on the eastern fringes of Te Urewera country were struggling with access issues.

That was because a month earlier, in January 2023, Cyclone Hale had damaged the 100m-long bridge so badly that heavy traffic could no longer use it.

Then along came Cyclone Gabrielle, and the resultant flood bowled the bridge's central pier, leaving the reinforced concrete structure sagging grotesquely between the two remaining piers, and residents with a two-hour

trip through back-country roads to get to their service centre of Wairoa, previously only half an hour away.

"In February [2023] we were woken by the sound of raging waters, bellowing cattle, and calves thinking to themselves, 'What on earth is going on here?'," Tauwharetoi manager Daniel Cornwall says.

"We didn't think we had that much rainfall that night, but the waterways were raging.

"Once we were able to see, we could see the river flowing in places never seen before, places where we had moved our stock to higher ground."

The core of that livestock is the herd of 580

Angus breeding cows, which have been a tool in Tauwharetoi's development programme, aimed at bringing unproductive land into pasture since Daniel and wife Katie Cornwall took over management of the farm 15 years ago.

The farm is a sheep and beef operation owned by the Tauwharetoi 3B1 incorporation – 2927ha of whenua Māori land, about 40% of it effective – six kilometres up the Ruakituri Valley from the Te Reinga bridge.

Carrying 4500 Romney breeding ewes as well as the Angus cattle, it otherwise comprises three native forest blocks, extensive scrublands, two lakes and a wetland.



Katie Cornwall, Lachie (13), Quinn (10), Tony (16) and Daniel Cornwall.



WE BREED AND RETAIN ALL OUR OWN REPLACEMENTS AND SELL OUR WEANER STEERS AT THE WAIROA FAIR EACH YEAR AND, UP UNTIL THIS PAST YEAR, SOLD OUR CULL HEIFERS TO EXPORT.

“When we first started here, the trustees and supervisor at the time changed the stock policies to a larger mob of breeding cows and less trading – and they were to be all straight Angus,” Daniel says.

“We had to buy in cows and keep as many of our own bred Angus heifer replacements as possible to build the numbers up over the first few years to get to 600 cows.

“We started off only keeping the heifer replacements and selling all the cull weaner heifers and steers.

“We breed and retain all our own replacements and sell our weaner steers at the Wairoa fair each year and, up until this past year, sold our cull heifers to export.

“As we developed more scrub into pasture, we started adding more value to our weaners, which meant we were able to begin buying the bulls we really wanted.”

Nine years ago, Tauwharetoi began sourcing bulls from the noted Wairoa Angus stud Turiroa, which in 2020 set an on-farm sale record of \$104,000 for their Turiroa Ragnar 18P224.

“We really liked what we got, and we continue to like what we’re seeing in the progeny in both the weaner steers and replacement heifers, as well as in growth rates, temperament and their ability to handle our hill country,” Daniel says.

The key to the station’s viability, and that of the other large farms up the valley, has always been the Te Reinga bridge, sitting just below where the Hangaroa and Ruakituri Rivers join to form the Wairoa River, and within roaring distance of the 35m-high Te Reinga falls a few metres downriver.

The Wairoa was first bridged at that point in 1926, with hardwood trusses extending 45.7m holding up a 3.6m-wide carriageway with the help of concrete piers at either end and a wooden one in the middle.

That bridge was replaced in 1938 by a suspension bridge with a 60.4m span and concrete-and-steel towers at either end. It was modified in the 1970s to a concrete carriageway, though the towers remained in place.

The reduction of the bridge’s capacity to just light traffic after the 2022 weather event severely constrained Tauwharetoi’s activities – and then Cyclone Gabrielle brought them to an abrupt halt a year later.

After the cyclone, the main low-level bridge that had given access to most of the farm “was going to be a no-go for some time, so we improvised, and after three days cleared tracks on the main road with ours and the neighbours’ tractors,” Daniel says.

“We got around the river over another neighbour’s swing-bridge to access our stock





Te Reinga approach to Bailey bridge being constructed.

BEFORE AND AFTER

and see what the verdict on the farm was.

“Once the river levels dropped, our low-level bridge was like an island in the middle of the river with pounding waters smashing the approaches on either side. We knew this was going to be a big job and wondered how on earth it was going to be fixed, but our contractor, Jock Nichols – of Triple A Contracting, Wairoa – came to the rescue and built the approaches up on either side, giving us very temporary access back to our stock.

“But every time we get a large amount of rainfall now, our bridge floods and the approaches need to be rebuilt, which Jock comes and does.”

The cyclone produced a multiplicity of slips that took out tracks and fences, including much of the fencing on the riverbanks that the Hawke’s Bay Regional Council had paid to be installed.

“A good 40% of those were washed away, and our 85ha of beautiful flats had 60% of their fences damaged, and half of it is still covered in silt. We managed to put back in about 4km of electric fencing there, and we’ve got about



Tauwharetoi farm low level bridge.

3km of the council’s riverbank fencing still to do.”

All the culverts on the farm were washed out and replacing them is one of the major aspects of the clean-up still under way.

In June of last year, all 300 tonnes of the wrecked Te Reinga bridge was collapsed into the river onto a cradle of wooden logs placed lengthways in the current to take the weight and to facilitate the carriageway being winched out of the water and up onto the eastern bank.

“We’re still awaiting a Bailey bridge and have no other option than to drive the long way round.”

Early in 2024, he was hoping to have that done by mid-February.

The process of dragging the old bridge

out of the river was performed by Wairoa contractors Quality Roding and Services (QRS) and supported by a host of other professionals ranging from specialist dive teams to demolition experts, welders, pilers and bridging contractors, to towing and crane operators.

Weighing the same as a Boeing 747 aeroplane, the bridge was lightened by the removal of parts of the concrete deck before it was towed out, then the two remaining piers were demolished.

QRS construction manager Mike Wilson was quoted as saying that pulling the bridge out was made complex by the sheer weight of the structure, continuously changing loading paths, difficult ground conditions and damaged bridge components.

The safety measures included a net across the river above the falls to catch any of the construction crew falling in.

None did.

"It's a testament to the designers and contractors of the 1970s that the bridge required so much force from cyclones and eventually a hydraulic excavator to get it down," Mike says.

The bridge was collapsed into the river just before lunch on June 12 last year, and a few days later it took no fewer than seven tow trucks to haul it up out of the water.

About 60 people were involved in the operation, along with the trucks, eight excavators and four bulldozers.

The bridge was then cut into pieces and its various parts recycled.

Staging platforms were then built on either side of the river to allow a 42m Bailey bridge to be installed while plans for a permanent bridge are developed.



The closure of the bridge by Cyclone Gabrielle took a considerable toll on the Ruakituri Valley families, though most of the farms, including Tauwharetoi, have managed to get their stock numbers back up to where they were before it struck.

Tauwharetoi continues to carry its big herd of pure Angus cows, albeit slightly down in numbers from the peak of 600 before the cyclones hit.

Daniel and Katie Cornwall ended up buying a house in Wairoa, and Katie moved there so

their son, Lachie, who was in his last year at intermediate school, was able to be at home again after three school terms living away with friends and family.

"We will continue to navigate through the challenges as we are grateful we still have a home, and our family was safe and well looked after throughout the tough times," Daniel says.

"As the saying goes, it takes a village to raise a child, and we will be forever grateful to those who have provided help with our three sons while navigating all of this." ■



MT POSSESSION <> ANGUS <>

*Genuine High Country bred & raised
Robust Bulls with built in Performance*

BULL SALE
Monday 10th JUNE 2.30pm
Bull Walk 21st May



Ryan
03 3039867

Donald
03 3039842

DANDALOO ANGUS STUD **BULL SALE**



**THURSDAY 30TH MAY
2024 AT 1.00PM**

**902 Admiral Road RD3
Gladstone, Masterton 5883**

CONTACT:

06 372 7065 | 027 211 8477

dandaloostud.co.nz

BLACK RIDGE ANGUS STUD

DEAN & TERESA SHERSON
675 Taringamotu Road, RD 4, TAUMARUNUI 3994
p: 07 896 7211 m: 027 690 2033 | e: blackridgeangus@outlook.com


On-Farm Bull Sale
Tuesday 4th June 2024, 2pm
35 R2 Year Bulls

SIRE BULLS: Kaharau Apex Q365, Tangihau Maximus N458,
Te Mania Buff 314, Tangihau Cruz Q390



A selection of this years bulls on offer



Inspection and Enquiries always welcome | All bulls 50K. BVD vaccinated and tested. Lepto vaccinated. Semen evaluated. TB C10.  Like and Find us on Facebook

He's just like his father



Make better breeding decisions with Animal Performance Plus

Breed for specific traits and record every detail you want about your animals, including Pedigree data. Analyse and edit individual or bulk animals, anytime anywhere, and unlock exclusive features on selected models of Gallagher TW Weigh Scales.

Try free for
60 days
Find out more





VIRTUAL FENCING IS THE FUTURE OF FARMING

ON FARM TECH INCLUDING VIRTUAL FENCING SOLUTION eSHEPHERD™ IS MAKING MAJOR STRIDES IN NEW ZEALAND WITH GALLAGHER.

Tim Fulton

Gallagher is going through quite a transition as a business, from being a product-driven company that manufactures individual products and puts it on the shelves of our retail partners, to a company that develops holistic smart solutions that help our farmers farm more productively and sustainably, says Gallagher Animal Management Chief Executive Lisbeth Jacobs.

“Our job as a trusted agricultural business is to help our customers and the wider farming community find practical solutions to the challenges they are facing, using innovative

technologies based on solid research and science. Our farmers help feed the world and rather than being viewed as the problem, we believe they form an integral part of the solution. We see it as our responsibility to support farmers in that mission,” she says

Gallagher teams are no longer just working around individual product groups like Energizers or fence posts, for example, but their fencing teams now look at all the inclusion and exclusion fencing, permanent fencing, and pet and wildlife fencing solutions as a whole.

Their new way of working also places a central focus on developing connected software ecosystems.

“We also have Animal Performance and Traceability solutions, with our weigh scales and EID readers. That’s all becoming a lot more connected and we’re focusing heavily on software – capturing data and turning it into insights for farmers, delivered back to farmers through software-based decision-making tools, rather than just providing data points,” Jacobs says

That allows farmers to make decisions and

THERE'S A WHOLE LOT OF COUNTRIES AROUND THE WORLD THAT STILL USE BARBED WIRE, AND OUR PERMANENT ELECTRIC FENCING COULD PLAY A ROLE IN THAT MARKET, WHICH WOULD IMPROVE ANIMAL WELFARE OUTCOMES.



connect the information with other systems they're already using, like MINDA® or FarmIQ® here in New Zealand.

Gallagher is expanding its land and water care category through a partnership with Goodnature, a New Zealand toxin-free humane pest trapping company. Additionally, Gallagher is introducing a satellite-connected liquid monitoring system for remote areas to their offering, enabling users to track water levels via their phones.

Gallagher already offers that choice with its weigh scales. "You have our standard Animal Performance app available on your phone, but if you really want to start working with pedigree, mobs from across your farm, or move animals from one farm to another, you can upgrade to a professional software package."

Jacobs says this evolution of tech-infused solution development is arguably best demonstrated by Gallagher's virtual fencing solution eShepherd™, which was launched to market last year.

The eShepherd™ platform uses audio cues and pulses to train animals to respect virtual fence lines, just like they would when they see a visual barrier of an electric fence.

"You can compare that scenario to the eShepherd™ neckband, but rather than getting a visual cue where they see the fence, they get an audio cue. Very quickly, they'll associate that audio cue with a pulse. So now, rather than having to see the fence, when they hear the cue, they'll turn around."

Jacobs says Gallagher has done a lot of animal behavioural work on trial farms in the past couple of years, working together

with animal welfare organisations and the AgResearch Animal Ethics committee. The pulse that an animal gets from the eShepherd™ neckband is around one third of that of an electric fence, she says.

"What we're seeing is that a lot of animals, after they are trained, never get a pulse again – they're very compliant. We have a few animals that continuously test the fence, but it's the same with physical fences – with some animals always testing the boundaries."

Virtual fencing improves productivity, Jacobs says.

"One of the things we find with eShepherd™ is that pasture utilisation is markedly improved; it's like rotational grazing on steroids. With eShepherd™ you can reach up to 90% pasture utilisation, which is much higher than seen with other methods of grazing."

"The virtual barrier is also useful when you want to keep animals off hard to fence cliff faces and waterways, which often is very expensive or even impossible."

There are plenty of applications for the technology, like re-fencing East Coast hill country after Cyclone Gabrielle.

Over the last two years, Gallagher has redesigned the original Agersens neckband to make a robust virtual fencing solution fit for a variety of environments.

"We now have a product that is extremely reliable, and animal containment is at 99.9%. In two years, we've turned this into a system that can stand up to the tough conditions on farm and deliver excellent results."

The robust new design is representative of Gallagher's commitment to home-grown production.

"When we acquired the business, they were making the neckbands in China. We decided this is a hi-tech product and we know these technologies well, so we want to make these in house – to be New Zealand-made, like everything we do here at Gallagher. So, we are now manufacturing everything here, including the electronics."

You might think that a company famous for electric fences would be wary of turning out a virtual product, but it's not a threat to existing business, Jacobs says.

"There will be some level of cannibalisation, some level of temporary fencing that might be replaced by virtual fencing, but there is so much more room for growth in the whole fencing category."

In Australia, the fencing market is a \$600 million industry in barbed wire alone.

"There's a whole lot of countries around the world that still use barbed wire, and our permanent electric fencing could play a role in that market, which would improve animal welfare outcomes."

Gallagher's transformation from a traditional product-driven company to a purpose-driven, solution-focused enterprise underlines its commitment to addressing the evolving needs of the agricultural community. By embracing innovative technologies and redefining its approach to fencing solutions, Gallagher aims to empower farmers with practical tools and insights to enhance productivity and animal welfare. The introduction of solutions like eShepherd™ signifies a bold step towards Gallagher's dedication to building resilience and driving positive change within the industry. ■



VIRTUAL FENCING TRANSFORMS

South Canterbury Dairy Grazing Operation

Tim Fulton

For South Canterbury dairy graziers Nigel and Gina Gardner, spending hours moving break fences every day is a thing of the past thanks to Gallagher's virtual fencing solution, eShepherd™.

The couple operate an intensive grazing operation across 350 hectares, running up to 800 dairy heifers, raising 150 jersey bulls for breeding, and maintaining a small herd of 90

beef steers.

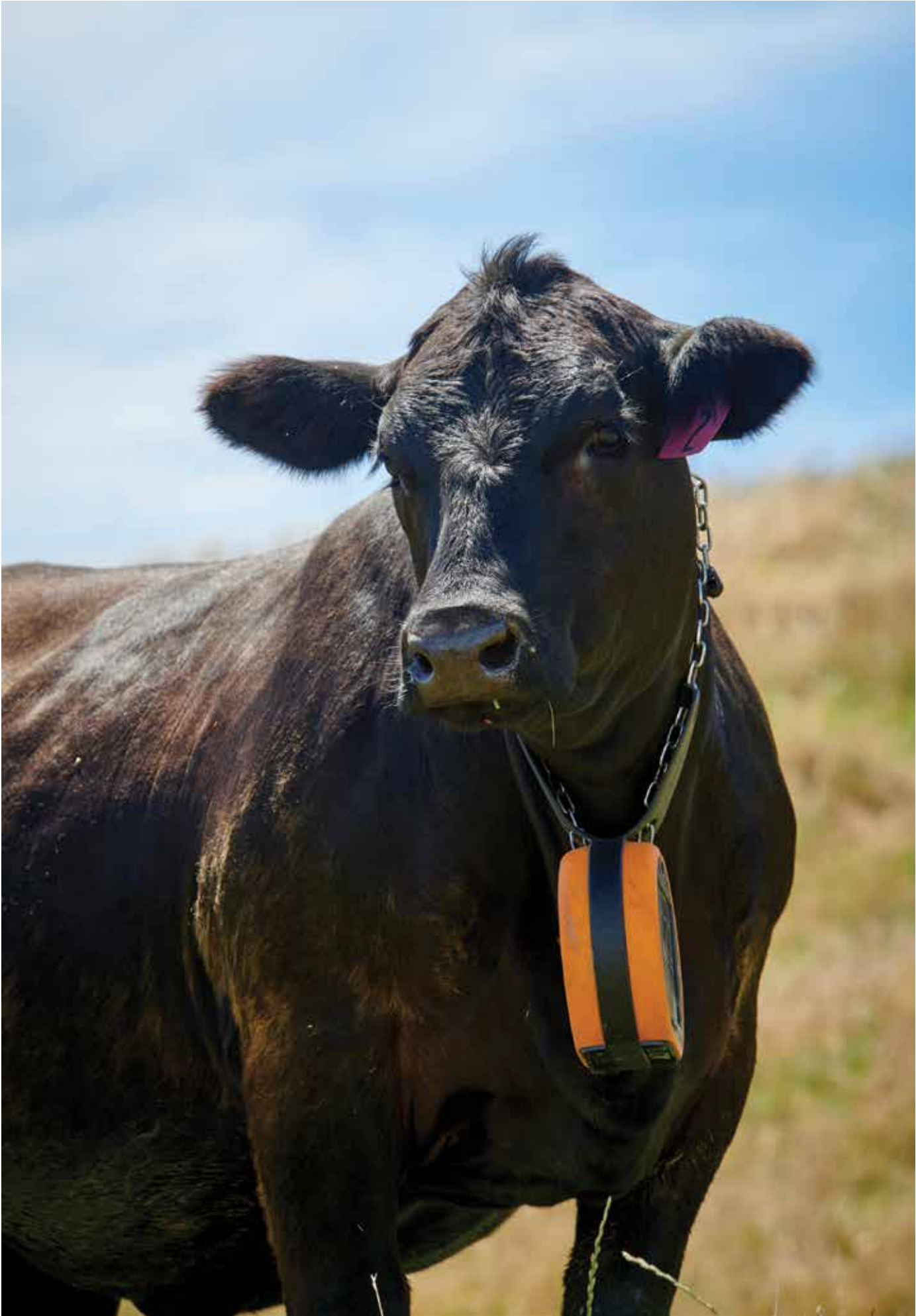
Efficient pasture management is at the heart of their operation. They need to effectively manage pasture residuals to keep their grass growing year-round and optimise their grazing to get the best animal growth rates possible for their clients.

"We have more fences than the average grazier because we run our dairy grazers in

smaller mobs so we can focus on getting great growth rates for our clients," Gina says.

Nigel used to be a dairy farmer, so he knew where his heifer weights needed to be and he didn't want to be sending anything back he wasn't happy with.

However, their approach saw Nigel moving up to 20 break fences a day, so they started searching for a better way. They discovered





eSHEPHERD™ TRAINS CATTLE TO REMAIN WITHIN A VIRTUAL FENCING BARRIER, WHICH NIGEL HAS SET UP ON HIS LAPTOP READY TO ACTIVATE FROM AN APP ON HIS PHONE.

eShepherd™, which they started using on 150 grazing heifers in October 2023.

eShepherd™ trains cattle to remain within a virtual fencing barrier, which Nigel has set up on his laptop ready to activate from an app on his phone. It allows him to move and contain the livestock anywhere on the farm. The system also provides 24/7 insights and data on animal health and performance.

It was amazing to see how easily and quickly the cows adapted, Nigel says. “The biggest job was actually unpacking all the neckbands, activating each one and getting them turned on. As far as putting them on the animals and getting the virtual fencing working, within half a day the heifers knew what was going on.”

Pasture is the backbone of the Gardners’ business. While they have had some good seasons recently, Nigel says the seasons are changing and becoming drier, which will present challenges for them.

“How we manage our pasture is key,” says Nigel. “I can’t have mobs free-ranging and burning up pasture because then I end up needing a lot more supplement, which can be costly. Home-grown pasture is the most efficient feed, so we need to be smart about how we use it.”

The couple says Gallagher has been with them every step of the way on their

eShepherd™ journey with after-sales advice and support. Nigel and Gina believe eShepherd™ has transformed part of their operation and given them better work-life balance.

“I’m not out there winding up electric fences or moving electric fences every day,” Nigel says. “In the eShepherd™ app, I remove, add and create breaks several days in advance and activate them daily or as necessary at the touch of a button. It’s that easy.”

Nigel and Gina wanted to put the system to the test, so Nigel programmed the breaks before they left for a long weekend. Rather than ask his farm manager to shift the mobs, he activated the fence movements himself from their holiday location.

“It worked perfectly. I checked with my farm manager and the mobs had moved onto the new breaks, no issues at all.”

eShepherd™ has also made grass management so much easier.

“Using eShepherd™ means I can move mobs at any time of the day or night depending on the feed that’s available,” Nigel says.

“While I’m having breakfast, I use my phone to move the two mobs that have eShepherd™ neckbands. When I’m out moving those that are behind a traditional electric fence, I quickly check on my eShepherd™ mobs to make sure they have moved themselves and they’re

HF ALCATRAZ 60F

NEW ZEALAND PROGENY

HF ALCATRAZ 60F

ACT BW: 38 KG
 ADJ WW: 355 KG
 ADJ YW: 684 KG
 MATURE WT: 1136 KG
 DOB: JANUARY 8, 2018
 CANADIAN REG # 2043806
 AMERICAN REG#: AAA 19283566

AVF BREAKOUT 5409
 S: MAY-WAY BREAKOUT 1310
 MAY-WAY LADY BANDO 086
 HF TIGER 5T
 D: HF MAYFLOWER 191Z
 HF MAYFLOWER 78P

OWNED BY
 HAMILTON FARMS
 www.hamiltonfarms.ca
 BAR-E-LANGUS
 www.bar-e-l.com
 COWTRAX CATTLE CO.
 www.facebook.com/Cowtrax-Cattle-Co



PENROSE ANGUS 776 (2 YR OLD)



Atahua 17-21 top selling Alcatraz son \$15k

2024 FEB NZ ANGUS GROUP BREEDPLAN EBVs

DIR	DTRS	GL	BWT	200	400	600	MWT	MILK	SS	DTC
+6.9	+4.9	-5.3	+3.3	+48	+89	+112	80	+28	+0.9	-5.4
CW	EMA	RIB	RUMP	RBY	IMF	DOC	INDEXES (\$)			
+63	+7.2	0.4	+0.5	+0.7	+1.2	-21	SR +S'37	AP S'66	HDI +S137	

For semen sales in New Zealand contact:

Lorne De Pape, RDI Whitianga

Email: lorne.depape@gmail.com

NZ Mobile: 027 8712006,

NZ Text: +64 27 8712006



Hallmark Angus
 EST. 1966



THE MATERNAL MAKER

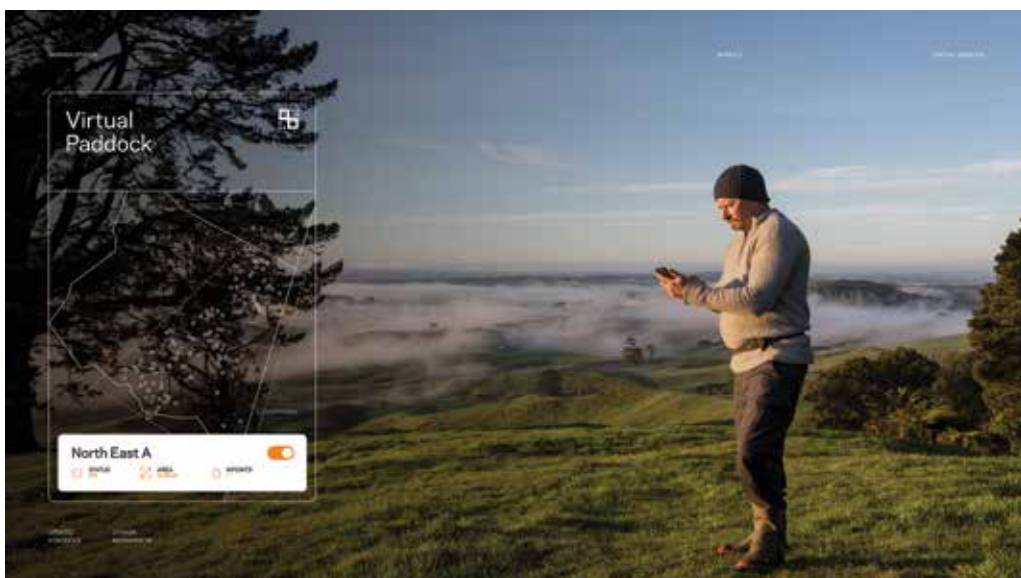
BULLS + BEERS, MAY 9TH

~

2 YEAR OLD BULL SALE, JUNE 4TH

~

YEARLING BULL SALE, SEPTEMBER 20TH



THERE IS SO MUCH POTENTIAL FOR TECHNOLOGY TO ENHANCE THE EFFICIENCY AND SUSTAINABILITY OF OUR FARM, WE WOULD BE SILLY NOT TO CONSIDER ROLLING IT OUT FURTHER.

happy. Over time, as we get used to using the new technology, I won't feel the need to do that anymore."

Gina says eShepherd™ is saving them time and freeing up brain space to be able to oversee their business in a different way.

"We have been away a couple of times since introducing eShepherd™ and Nigel's been able to see what's happening on farm, even though he's not here. It gives us real peace of mind."

The Gardners can see the potential to share data from eShepherd™ with heifer owners to reassure them about their animals' progress while they are off farm for grazing.

After seeing the benefits of eShepherd™ over the last five months, Nigel and Gina now plan to expand the use of the virtual fencing solution across their operation, as investment allows.

"We've had so much positive feedback

from our business partners, clients, and the farming community about the results we're getting with eShepherd™," says Gina. "There is so much potential for technology to enhance the efficiency and sustainability of our farm, we would be silly not to consider rolling it out further."

For the last six years, Gallagher has been partnering with beef farmers all over the world to trial and develop eShepherd™ specifically for remote beef operations. The technology has proven particularly effective in helping farmers improve pasture management and protect riparian zones, despite farming on remote and vast landscapes. eShepherd™ has already been deployed on multiple beef operations around New Zealand and is available for sale now. Farmers interested in learning more and signing up for eShepherd™ can register their interest at www.am.gallagher.com ■



Images John Cowpland.



GROWING ANGUS AND FARMING FOR THE FUTURE

Samantha Tennent

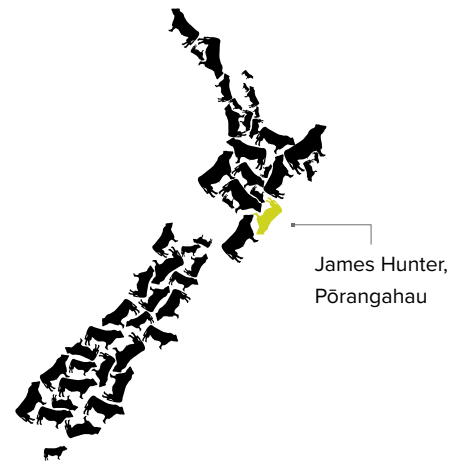
Coming home with a bull wasn't the original plan when James Hunter took his late wife Jane on a trip to the South Island to visit an old university friend during a bull sale. But he got caught up in the excitement and it kicked off his relationship with Angus cattle and the Stern Angus stud.

"It was just going to be a fun outing to a bull sale to catch up with a mate, but I came home with a bull, lucky break," James laughs.

Fast forward 15 years and he is running around 350 Angus cattle on 660ha in Pōrangahau, Central Hawke's Bay. He enjoys the hardiness and ease of the Angus breed.

The original family farm started as 13,000ha in 1854 but has shrunk in size over the years due to family subdivisions.

The area is known for being dry in the summer and very wet in the winter, creating challenges with land conservation and



navigating feed. But eye-opening experiences abroad inspired James to ensure he protects the environment and ecosystems.

"Travelling and seeing national parks as well as going up the Amazon River and seeing the destruction and knowing what was disappearing on the farms in New Zealand, I came home motivated to protect whatever we had," James says.

Conservation is a big part of his ethos on



the farm. In the 1990s, he put 42ha into QEII Open Space Covenant to protect the land into the future. Another 9ha went in a decade later and 3ha last year.

“It has been seriously cool seeing it revert to bush, anything that wasn’t behind the protective fence is gone, so if we hadn’t done it, we wouldn’t have this regenerating bush.

“And there was a dam that dad built, with a catchment of around 600ha, so we’ve fixed that and built islands and wetlands and now we’ve got about three kilometres of system leading up through valleys.

“We’re in the process of creating more wetlands up every valley we can get to.”

The ultimate legacy he wants is to create a habitat for the endangered Bittern bird.

“There are only an estimated 700 left in New Zealand, with some 200 in Waikato wetland-type areas, but recent surveys could only find about 70, suggesting we’re on the

culsp of losing this bird.

“So, I’ve set out to create a habitat over about ten kilometres of these waterways we’ve fenced off.”

Alongside the conservation efforts, ten years ago James installed extensive drainage over 180ha of flat, rolling and medium hill country, which has had a big impact.

“I estimated we were losing around 30% of crops, they were being drowned over winter.

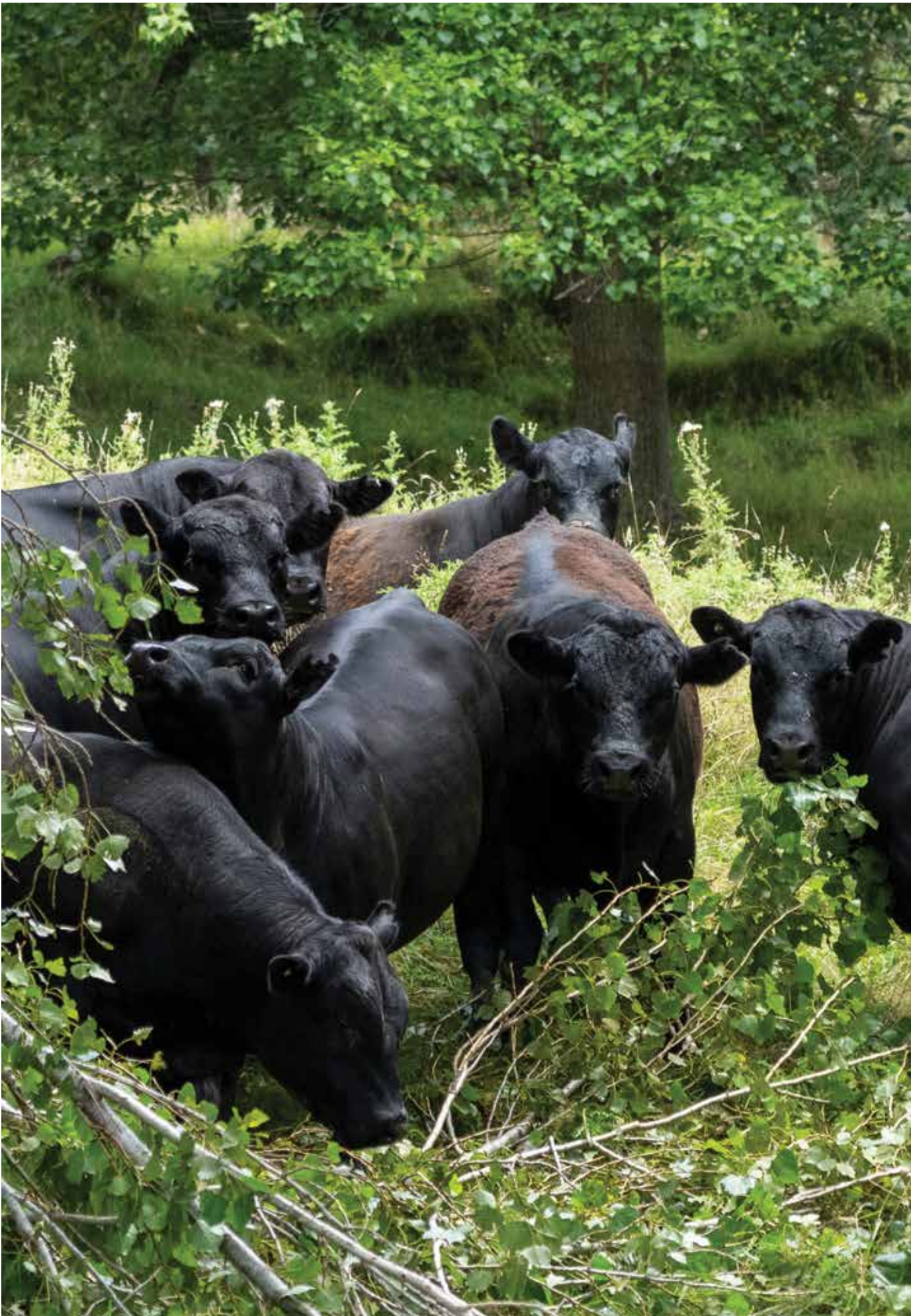
“Some of the cultivated hills kept slumping, so the advice from a contractor, Arthur Grenside, was to install drainage.”

He was also early in his thinking about water quality.

“We just don’t know what the future holds. Hosting a discussion group in 1990, I mentioned I wanted to remove nitrates and phosphates from the stuff that was leaving the farm, they questioned why because they didn’t see that hill country needed to worry about it.”

**“WE’RE IN THE PROCESS
OF CREATING MORE
WETLANDS UP EVERY
VALLEY WE CAN GET TO.”
- JAMES HUNTER**







COPING WITH DROUGHTS CAN BE CHALLENGING, BUT JAMES MANAGES BY PURCHASING FEED OR SENDING CATTLE TO GRAZE ELSEWHERE. BUT THE PAST TWO SEASONS HAVE BEEN VERY WET AND HE HAS HAD A LOT OF PASTURE AROUND.

Amongst everything else he has going on is the livestock, with 150 cows, 140 yearlings and 50 other cattle floating around. James operates a commercial herd that calves in October, much later than most, but it suits the climate, and he thinks the cow is undervalued as a tool on the farm.

"I think they are an amazing tool, undervalued for what they do for pasture quality and sheep performance.

"We've also had challenges with drench resistance, so the cows are a key part of navigating that as well as eating feed no other animal will."

Coping with droughts can be challenging, but James manages by purchasing feed or sending cattle to graze elsewhere. But the past two seasons have been very wet and he has had a lot of pasture around.

He sells a handful of bulls to a dairy farmer each November and the intention is to finish everything by the end of June each year, but he doesn't always get there. He has continued to buy his bulls from Stern Angus each year, making it an annual trip to select them and catch up with his mate, James Fraser.

When he is selecting bulls, he looks at their maternal indexes and he heavily weighs his decisions on growth and excludes birth weight.

"It does catch me out the odd time, but things tend to run pretty smoothly during calving."

Alongside the cattle, there are 2100 breeding ewes and 450 ewe hoggets this season, normally there would be 550; he trades about 1700 hoggets that he utilises to mitigate the dry summer and unreliable seasons.

His dad ran a lot of sheep in the 70s, but James reduced ewe numbers and started putting cattle back in when he returned home.

After university, he worked in rural banking for a few years before heading overseas. He spent a year getting to London, starting on a boat to transport 1100 heifers and 40 bulls to Venezuela. The trip took 28 days and he has vivid memories of the ship surfing some big waves.

He has seen a lot of change across the industry since he began farming and caught some attention for his efforts along the way, including an innovation award in the 2012 East Coast Ballance Farm Environment Awards, where he also took out the supreme title. He was also crowned the 2022 North Island Farm Forester of the Year.

He has also received the Atkins Ranch/ Progressive Meats Supplier of the Year six times and received the NZ Sheep Supplier of the Year title in 2016.

"None of this would have been possible without genetics and the cows," James says. ■

Red Oak

ANGUS

100 YEARS
STUD
BREEDING



Pure NZ Senior Herdsire Red Oak 451

Friday 14 June at 4pm on farm

Comprising of -
50 Meaty hill
country bulls

**Including exciting prospects
by -**

RO451, Banquet Quarter Pounder,
Millah Murrah Quixote, Pinebank 45
and top Red Oak yearlings.

**INSPECTION & ENQUIRIES
ALWAYS WELCOME**

Rick & Deb Orr

Red Oak, Weka Pass, RD3, Amberley

Phone: 03 314 6759

Mobile: 0272 457 751

redoakstud@amuri.net



ANIMAL SCULPTURE

Invites Public To

FARMING

Images Gavin Marshall

Tim Fulton

Mark Thomson knows a contributor when he sees one. 'Thommo' runs a 200ha farm on Banks Peninsula for Humphry and Debra Rolleston. Just as importantly, he keeps a friendly eye on tens of thousands of walkers who get to stroll through the property for free.

Thommo is chief of the local fire brigade, into his 45th year with the volunteer crew. He loves the philanthropy behind Humphry and Debra's farming set-up.

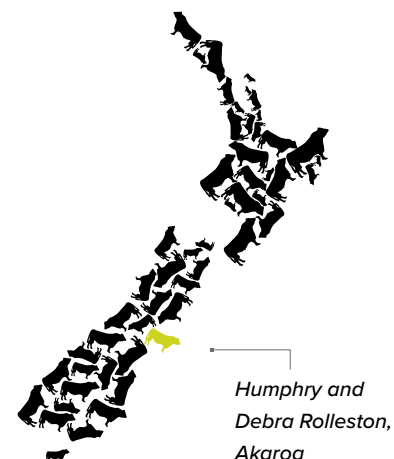
Humphry and Debra have dotted exotic, life-size animal sculptures across the hilly

property, taking visitors on a scenic trail around Children's Bay, just a few hundred metres from Akaroa village.

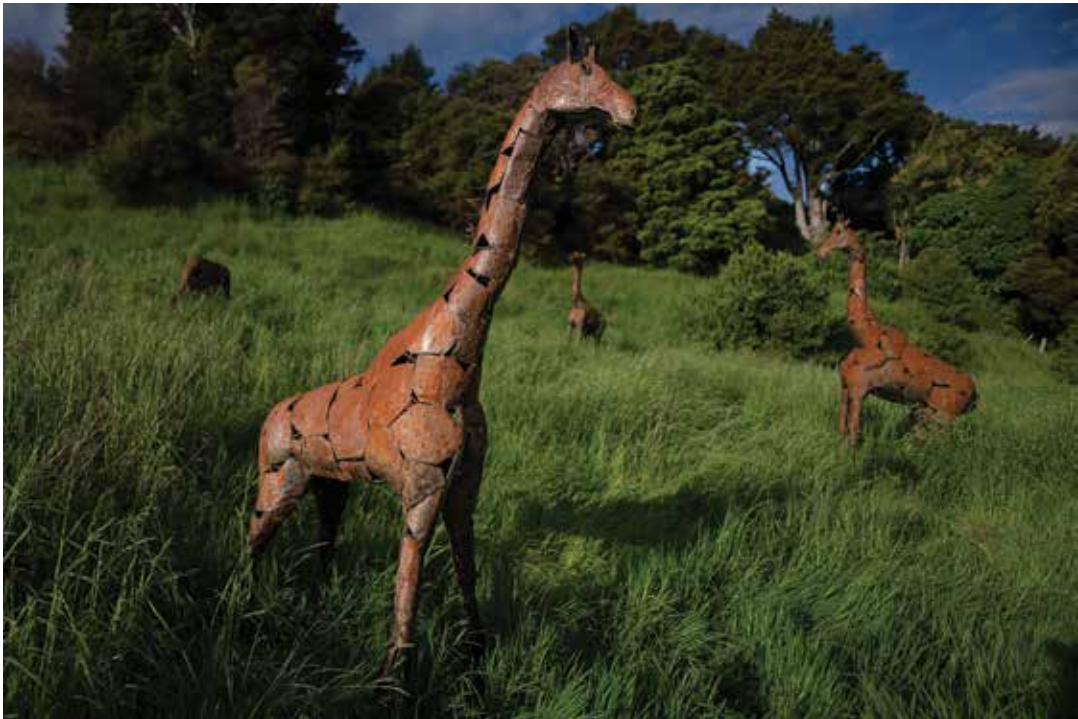
The sculptures include a rhino that Thommo reckons "is about the most ridden rhino in the world".

There are also giraffes, a crocodile, penguins, Shaun the Sheep, a Moa and a Haast eagle. The most recent arrival is a set of Oamaru stone sculptures, destined to form a kind of Stone Henge.

Humphry, an experienced professional director and business owner, was never going



Humphry and Debra Rolleston, Akaroa





to carve up the property into small residential sections, Thommo says.

“Humphry once told me one of the reasons he purchased the property from three different vendors was to enable farming to work alongside conservation and all beside a very special and intact New Zealand village with an important history.”

Real estate-wise, you don’t get much more prime in Akaroa than this Children’s Bay farm. It’s so close to Akaroa that Thommo can see walkers on the place from his home in town. Sometimes, he can tell from cattle movements whether visitors are behaving themselves.

Being a lifelong Peninsula boy, Thommo reckons he couldn’t be much luckier than to run a local farm with a generous budget and to share it with the public. The only real rules

for visitors are: travel only on foot, keep strictly to the marked trails and disturb farm animals as little as possible. No camping, no fires and no litter.

If you want to walk right around the farm it’s about 3 to 3.5 hours at a casual pace, though the most popular jaunt is the shorter walk to the rhino.

Follow all this art from point to point and you’ll soon have had a good walk, all while seeing a working farm in action. Thommo’s regular job on the place is to feed and water about 120 Aberdeen Angus cattle, selected for their breeding to Humphry’s specifications.

His favourite source of genetics is nearby Sudeley and one of his main criteria is ‘only black’.

Thommo’s the first to admit it’s good having

HUMPHRY ONCE TOLD ME ONE OF THE REASONS HE PURCHASED THE PROPERTY FROM THREE DIFFERENT VENDORS WAS TO ENABLE FARMING TO WORK ALONGSIDE CONSERVATION AND ALL BESIDE A VERY SPECIAL AND INTACT NEW ZEALAND VILLAGE WITH AN IMPORTANT HISTORY.



THE FARM HAS A QE2 COVENANT AND STANDS OF PROTECTED MATAI, TOTARA AND KAHIKATEA, AND THERE'S ALSO AN ENVIRONMENTAL ETHOS IN THE PADDOCKS, WHERE THE FERTILISER IS MAINLY ORGANIC AND FISH-BASED.

an owner like Humphry in your corner when you're sourcing genetics. "I'm very lucky because Humphry always tells me to buy the best. If I go to a sale, people know I'm not going to stop."

Similarly, Thommo's had a free hand to set up solar power for water pumping stations. There's no way the farm could carry so many stock without that pumping "and we sure as hell couldn't get them to the weights they are," he says.

With about 120ha in effective grazing, the remaining 80ha is in regenerating native bush gullies and native plantings, including Manuka honey production.

The farm has a QE2 covenant and stands of protected Matai, Totara and Kahikatea, and there's also an environmental ethos in the paddocks, where the fertiliser is mainly organic and fish-based.

Combining farming with conservation and the public walk suits Thommo perfectly.

Generally, there's no skimping on the place. If Thommo wants to replace a fence line or add a new one, there's a fair chance he can just get on with it.

"I love it. It's a real bloody privilege to be working up here. I'm only five minutes from home and I'm left to play as much as I like, as long as Humphry agrees."

There are all the farming challenges you'd expect on a farm, such as the need for possum and weed control, but Thommo has a template for that too in the form of nearby Hinewai Reserve, a privately-owned conservation area managed by the remarkable Hugh Wilson.

Over several decades, Hugh has turned a gorse-infested, scrubby peninsula property into a trove of regenerating native plants. With that, the ever-growing canopy has become a nursery for all sorts of indigenous wildlife.

"We are following Hugh's example but with livestock farming being carried out on our good farming country," Thommo says. ■



Children's Bay farm manager Mark Thomson with AngusNZ general manager, Jane Allan.



Conveniently order Leader Electronic & Visual Tags through us at AHD LTD.CO.NZ

FOR ALL YOUR CATTLE DRENCH AND EAR TAG NEEDS

VISIT:
WWW.AHD LTD.CO.NZ



Contact the team at AHD Ltd if you have other drench requirements. "WE ARE HERE TO HELP"

Your 100% New Zealand owned and operated animal health company

2 Tumu Way, Longlands, Hastings. Ph: 06 873 3611.
Email: sales@ahd ltd.co.nz



HAWKE'S BAY BULL SALES 2024



HAWKE'S BAY BULL WALK 9th – 10th May

ALL SALES ON FARM

MT MABLE
10th June, 2.30pm
K & M Friel 06 376 4543

BROOKWOOD
11th June, 12.30pm
J & M King 06 855 8288

DANDALEITH
11th June, 9.30am
W Philip 06 374 8857
G Philip 06 374 2861

ELGIN
11th June, 3.00pm
S & S Duncan 06 858 4904

HALLMARK
4th June, 3.00pm, Tutira
M Tweedie 027 404 5205

SALES BY PRIVATE TREATY:
WHENUAPAPA 24th May
A Stewart 027 443 5748

SHAMROCK 1st June
H & R O'Grady 027 486 3901

GLENGYLE 12th June
S & E Mann 0210 256 6101

MOANAROA 17th June
H & K Ramsden 06 374 3552

BALDRIDGE SR GOALKEEPER



- 8 sons available this year
- 3 sons used

Viewing
anytime

DIR	DTRS	GL	BW	200	400	600	MCW	MILK	SS
+4.3	+1.2	-2.3	+4.3	+68	+125	+148	+119	+20	+3.4
DTC	CW	EMA	RIB	RUMP	RBY	IMF	SR	AP	HDT
-2.0	+82	+12.3	-0.2	-0.3	+0.4	+2.1	+\$143	+\$196	+\$144

THIS REMARKABLE SIRE HAS NOW BEEN USED IN 52 HERDS ACROSS AUSTRALIA & NZ. YOU WOULD EXPECT HIS EBVS TO MODERATE FROM THE HIGHS AND BALANCE OF LAST YEAR!

* YET THEY HAVE HELD FAST*

Other sires used & bulls by -

- HALLMARK STIRLING 2016 - PURCHASED BY CLEARDALE FOR \$48000 AT MAX'S 1ST ON FARM SALE.
- STERN 71
- MUSGRAVE 316 EXCLUSIVE
- MILWILLAH NAPA N498
- BALDRIDGE ALTERNATIVE
- ROCKLEY 22
- OTHER MERCHISTON BRED YEARLINGS

SALE DATE
5th June 2024 at 2.30pm
on Farm at Rata
and on BIDR

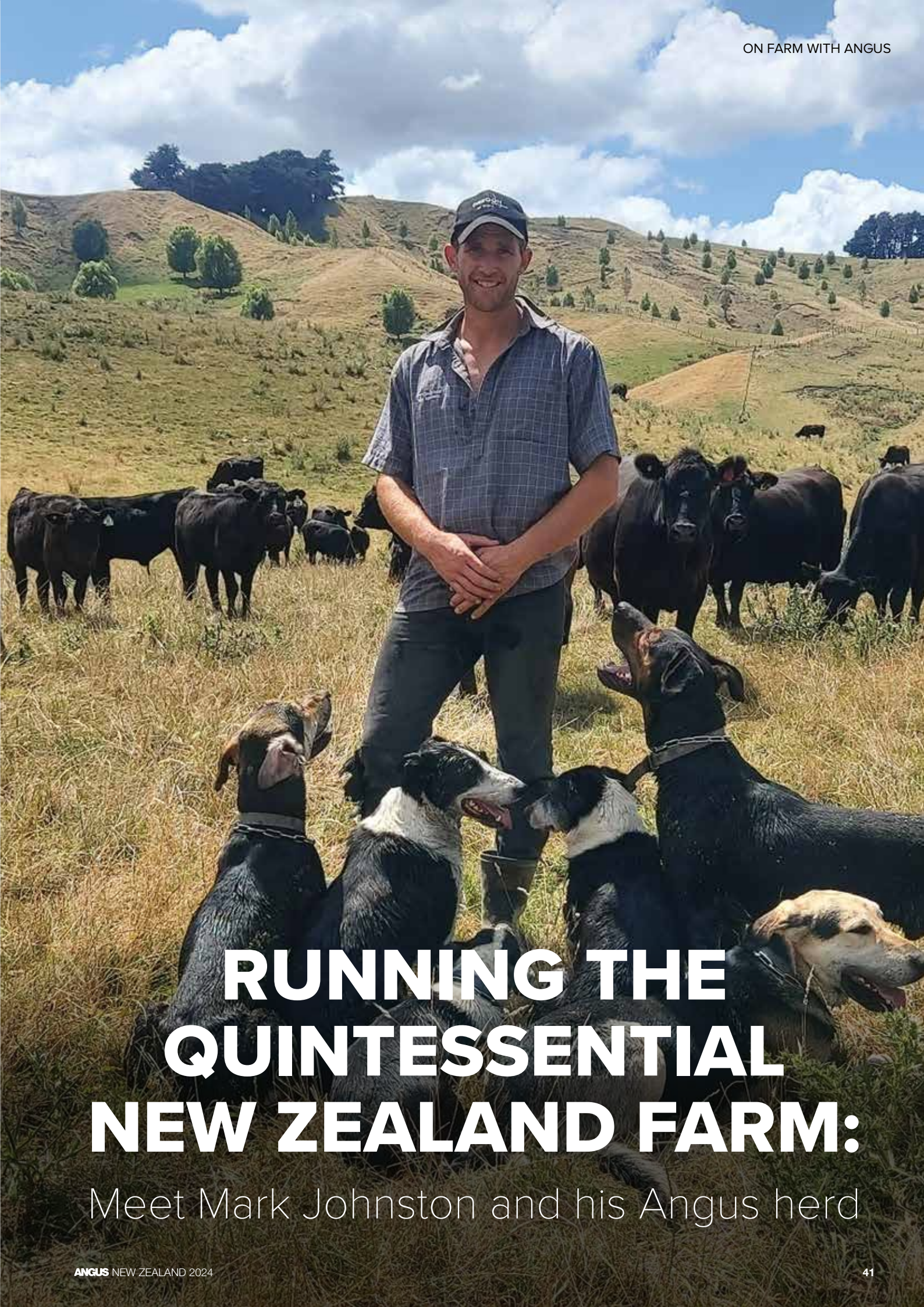
merchiston angus

Enquiries: - **Richard Rowe** Mobile: **027 279 8841**

William Rowe Mobile: **021 242 8181**

E: mercang@farmside.co.nz

SEE CATALOGUE ONLINE - www.merchistonangus.com



RUNNING THE QUINTESSENTIAL NEW ZEALAND FARM:

Meet Mark Johnston and his Angus herd



Amy Riach

Mark Johnston is living the dream – which in Aotearoa means early mornings and hard work on the quintessential New Zealand farm. On 650ha of hill country at Bush Road, Pōrangahau, Mark and his family are running 250 Angus and 2500 ewes, a combination which is keeping the Johnstons busy all year round. But Mark wouldn't have it any other way.

At just 16, Mark was already shepherding full

time in Gisborne. He spent years as a skilled shepherd working across New Zealand, first on a cadet farm at Telford, Balclutha, and then in Hawke's Bay, before he began mustering in Wanaka on Lake Hawea, eventually selling his 13 well-loved and well-trained shepherd dogs, and shearing full time for two years.

But the dream for Mark was always to have a farm of his own, to breed his own ewes, and expand into cattle. Together with his partner,

Phoebe Rayner, Mark turned the dream into a plan and bought a lifestyle block at 24, calling it one of "the best decisions" he ever made.

Mark's uncle acted as a guarantor for the loan, which allowed Mark to take on the lifestyle block that he loved so much. Mark went part-time shearing with Roland Smith, working "three months straight over winter" and fostering a valuable second income to feed the mortgage.





When land values rose sharply, thanks to high demand for plantation forestry, he sold the lifestyle block at the peak of the market, and four years ago, at 28, Mark bought a farm through shearing. With 70 cows, “very kindly given by my uncle”, Mark started out, and he hasn’t looked back.

In four years, Mark has pooled up to 250, and his motto is to really nurture the young stock. “Get the young stock up to weight, and everything else falls into place,” says Mark. When it comes to genetics, Mark is all about “chasing what you’re after”.

He bought yearling bulls from Origin Angus Lot 1, and has also bought bulls from KJ Angus, searching for quality genetics which have served him so well. “You just can’t beat Angus,” insists Mark, and all the shepherding in the world hasn’t turned him away from cattle.

Mark’s uncle had Angus cows of his own, and he says that his love for the breed “must run in the family”. After managing a station on the West Coast, dealing with 10,000 Angus stock units, Mark was set.

Angus was the way to go, he “loved the Angus, and mating heifers”. But Mark hasn’t quite said goodbye to his sheep, and he is also mating hoggets, explaining that the Angus complement the sheep in an extraordinary way.

Mark says the cows create good clean

MARK’S UNCLE HAD ANGUS COWS OF HIS OWN, AND HE SAYS THAT HIS LOVE FOR THE BREED “MUST RUN IN THE FAMILY”. AFTER MANAGING A STATION ON THE WEST COAST, DEALING WITH 10,000 ANGUS STOCK UNITS, MARK WAS SET.



THE HAWKE'S BAY FARM IS DRY AND DROUGHT-PRONE, AND THE ANGUS HERD HANDLES THE DROUGHT WELL, WHICH IS WHAT MARK LOVES ABOUT THE BREED, AS WELL AS THEIR GOOD-NATURED TEMPERAMENT.

pasture for the sheep, and the success of it all “comes down to having quality feed for the Angus cows”. “We couldn’t run the sheep without the cattle,” Mark says, and the Angus are a good earner for the farm, keeping the quality of grass so the sheep can perform.

Currently mating 53 heifers, Mark recently topped the Oregon Bull sale, and slowly he is starting to invest more money into his bulls. Mark proclaims that “the more you get in, the more you invest”, and he is gradually investing more and more into quality bull genetics.

“The main policy of the farm is, look after young stock. I’m really excited about breeding young stock, feeding first calvers.”

The Hawke’s Bay farm is dry and drought-prone, and the Angus herd handles the drought well, which is what Mark loves about the breed, as well as their good-natured temperament. Angus cattle “always bounce back after spring”, Marks says, touting their “hardy” nature as the thing that sets them apart and makes them perfect for the hill country farm.

The Hawke’s Bay property is similar land to the Gisborne farms he knows well –

“real sheep country” – and the farmland is something he’s very familiar with.

Mark is still shearing, bringing in that second income and tackling the mortgage, and he shears all his own stock as well. He’s good at it too. Once, Mark and Roland shored 1,000 ewes in seven hours, which is not a total he beats every day! But still, the sheep remain essential to this Angus farm and the Johnston family. It’s shepherding that first brought Mark and Phoebe together. Mark even bought a dog from her in Wanaka, and farming makes a family for them both.

Now that they have three kids of their own, Mark is delighted and proud to be raising them on a farm. As a man who grew up in the city, starting a family in rural country is something he describes as “a great privilege”.

The kiwi dream doesn’t come without challenges. The mortgage is a big one, and after the property was hit hard by Cyclone Gabrielle, Mark spent two months farming on horseback. “We lost a quarter of the land in slips and fence damage,” Mark recalls. But slowly, on horseback, they repaired the damage, and the farm has only grown since then.

Always looking to the future, Mark would love to have his own stud eventually, but right now, he is “very proud”. Proud of his farm, proud of his family, and proud of Angus. ■

Oregon Angus



Turiroa Complete P250

HE'S STACKED WITH QUALITY AND PACKED WITH CONSTITUTION

Friday 31st May 2024 at 11am

15th On-farm Bull Sale – 35 Bulls on offer

CONSISTENCY - SURVIVABILITY- FERTILITY- GROWTH - TEMPERAMENT

Enquiries always welcome



KEITH & GAE HIGGINS

1464 Masterton Stronvar Rd, Wainuioru, Masterton

Phone: 06 372 2782 | oregonangusstud@gmail.com

 Oregon Angus & Romneys



Turihaua Tender N63



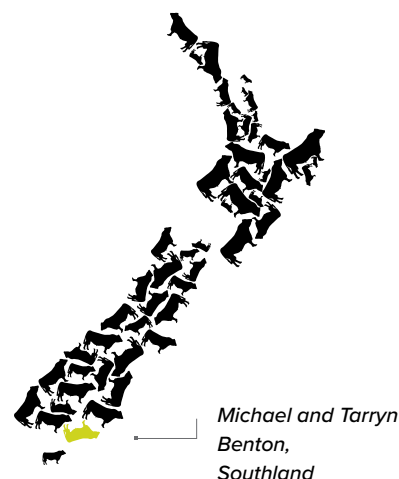
Oregon Audi Q27

Sires of this years sale Bulls.

CREATING FUTURE FARMERS



Michael Benton, Clay Benton, Isla Benton, Tarryn Benton and Makenzie Benton.



Tim Fulton and Kate Pont

Jeff Farm has a special purpose: shaping young farmers and supporting social programmes across New Zealand and beyond.

Pinned on the border of Southland and South Otago, the breeding and finishing property is on the Old Coach Road, halfway between Clinton and Mataura. It's Southland, but only just.

The farm is owned by the Salvation Army, spanning 2433ha and running 30,000 stock units.

It's a nurturing farm environment for a small intake of cadet students wanting to gain practical farming skills, who benefit from the pastoral care and wisdom of permanent staff.

Every year the Salvation Army put a certain amount of Jeff Farm profit into programmes like drug rehabilitation programmes, an outdoor education centre in the central North Island, and rugby scholarships and programmes in Fiji. Lincoln and Telford students also benefit through tertiary scholarships.

In agronomic terms, the sheep, beef and deer farm would be described in thirds: tussock hill country, cultivated rolling, and flat. It's typically wet and cold, the recipient of an average one inch of rain a week, but summer is fairly reliable, farm manager Mike Benton says.

Mike has been on the place for nearly two years with his wife Tarryn, who is also farm administrator, and their three kids. They took over from longtime managers of 22 years, John and Liz Chittock.

Jeff Farm is about 70% sheep, 20% cattle

and 10% deer. The cows are all Angus and mated to an Angus bull, with 300 mixed age cows and 100 heifers.

Jeff Farm finishes all its own cattle, and in the past has brought in a couple of hundred extras to finish, with the aim of having them all gone before the second winter.

Angus fit the climate and are versatile in extreme conditions, Mike says.

"We're such a cold climate here. I look for fats and mature cow weight. I think we've gone too big previously, so I'm trying to dial that back without losing growth rate too much."

It's a fine balance and Mike takes his time with bull selection: "I have a good look at the sale catalogue first and take note of the bulls who have the EBVs I'm after. When I go to the sale, I try to not look at the catalogue. Initially, I'll go through all the bulls and take a note of the ones that catch my eye, then compare that with the catalogue and see if they line up at all. I like something with a good hind quarter, that's smooth through the shoulder and barrel, with good feet and a good strong jaw. If those cattle line up with the EBVs, then those cattle are the ones I'll chase."

Mike is clear on what balance means to him in Angus.

"For me, when you talk about a balanced animal, it's having a cattle beast that fits all things, that can winter well, get in calf, rear a good calf with a quiet temperament, and that finishes well. Temperament comes into it with our ANZCO Aleph programme, and the pH levels come killing time, because temperament has everything to do with that."

Temperament is especially important at Jeff

WE ONLY REALLY WANT TO GO OUT TO 600 KILO STEERS AND THEY WORK WELL FOR THAT, THEY FIT INTO THE ANZCO ALEPH PROGRAMME.

Farm, where inexperienced cadets are finding their way. “For us, we’ve got to have quiet cattle within our cattle yards. We can’t afford to have young people that haven’t got any idea on how to work cattle watching their backs, because that’s just a recipe for disaster.”

Angus complement the Jeff Farm system, Mike says.

“They fit with what we’re trying to achieve here with the cadets and having Angus as our base breed gives us a lot of opportunities marketing wise. We only really want to go out to 600 kilo steers and they work well for that, they fit into the ANZCO Aleph programme. All of our steers and heifers go through that programme, selected for low pH and other desirable meat quality traits.”

Angus also handle the wet weather and are highly productive across the year.

“We’re reducing winter crops by quite a lot – taken 30ha out this season – and I want to take another 20ha out. This will only be possible to do so if we finish our cattle before the second winter rather than carrying some.

This is what’s been happening – carrying a few two-year-olds over and killing them the following spring.”

Previously, Jeff Farm brought in 200 yearlings and wintered them on fodder beet. Trying to make a margin was pretty tight. “I’d rather do our cattle better in the winter.”

“In the late spring/early summer, Jeff Farm is a grass factory and we can just pump the grass out. For about six weeks you feel like you need 1000 cows just cleaning up pasture.”

Mike has the cows on rotations. “First the lambs, then ewes will be shifted on a couple of days and the cows will follow them and so on. It’s a bit complicated at times, but it’s the best way to keep quality,” he says.

Jeff Farm was bequeathed to the Salvation Army in the mid-1950s for the purposes of training underprivileged youth in agriculture, giving them a gateway into farming. From then on, it’s been a training farm, owned by the Salvation Army and managed by a management board and a farm manager.

Applicants can apply for a spot after the





*16 month
replacement heifers.*

annual Open Day in August and the farm trains and maintains five cadets over a two-year programme. Each intake is either two or three students, ensuring that there's always a base of experience on the place when cadets graduate.

"It's a pretty straightforward selection process: we select on who will best fit the current team and farm environment while also considering their backgrounds and who needs an opportunity to find out what farming's about. A lot of it comes down to attitude and drive. Getting out of their comfort zone and asking questions at the Open Day helps. We then follow up on their referees once they have applied and then staff and existing cadets sit down and go through the applicants to make our final selection."

Most of the cadets are around 17 or 18 and ideally, they will have their driver's licence for maximum independence. They don't have to have a farming background and quite often they don't.

"Last year we had 11 applicants, which was pretty good for us, considering we can only take two or three at a time."

Cadets are trained to at least Level Three with Ag ITO; some will start their Level Four and get halfway through it before they leave,

depending how determined they are.

"They'll also have a team of dogs they have trained, skills in things like fencing, safe tractor and chainsaw operation, stock handling and moving, handpiece work, basic butchery, first aid, basic horsemanship and a sound understanding of health and safety in the workplace, to name a few."

The cadets are in five-bedroom quarters and study time is flexible – probably studying 10 to 12 hours a fortnight, depending on the module.

"Some modules are really easy and they can just do it at work. That's the best thing about it. The study's not a structured thing. If we've got a wet afternoon and the work's done, they can go and do some study. But otherwise, there is an expectation that they do it in their own time as well. They've got to do it for their own benefit."

A Jeff Farm cadetship is distinctive for its trainee wage – an hourly rate, plus food and unlimited Wi-Fi.

Smokos and lunch are provided during the week and in the evening the cook will semi-prep dinner and leave instructions. One night a week there's a "family night" where the cook and handyman will stay and eat with the cadets.

Staffing extends to an assistant manager,

**JEFF FARM WAS
BEQUEATHED TO THE
SALVATION ARMY IN
THE MID-1950S FOR THE
PURPOSES OF TRAINING
UNDERPRIVILEGED
YOUTH IN AGRICULTURE,
GIVING THEM A
GATEWAY INTO
FARMING.**



Louie Adams, an ex-cadet who stayed on to help over the summer until a new assistant manager started.

WE'RE PRETTY LUCKY TO COME IN WHEN THE FARM'S IN SUCH GOOD SHAPE, WE'VE GOT A GREAT GENETIC BASE AND THE STOCK ARE IN GREAT ORDER.

head shepherd tractor driver, and handyman.

"We're trying to employ people with skills that can pass on their knowledge. Having the right skills is one thing – but when training people, you must possess the ability to successfully pass that knowledge on. One thing the cadets particularly enjoy is the dog training side of things, and I think the staff do too. A lot of us think we're good with people, but working with teenagers that don't always like to listen can be a whole new challenge but

can also be as equally rewarding," Mike says.

"We should acknowledge the hard work that John and Liz Chittock put into the place and getting Jeff Farm to where it is now. We're pretty lucky to come in when the farm's in such good shape, we've got a great genetic base and the stock are in great order. For us, it's just about fine-tuning a few things and putting our spin on it. And just keeping the focus on the people.

"Jeff Farm has 10 board meetings a year and





Cadets in the yards with 1st calvers (2.5 year old).

about half the directors (three or four) are Salvation Army representatives. The rest of the team is made up of industry professionals, from local farmers to agri-professionals from PGG Wrightson, Alliance and the like. There are a couple of local farmers on the board,

which is great to be able to bounce ideas off people who are farming in the same climate and conditions. We've got a massive scope of people, contacts and professionals that we can get in to help support us." ■

A WORD FROM THE CADETS

Gavin Perkin: I lived in Southland and I wanted to come here to learn a bit more about farming and what it means to be a part of that.

Archie Tayler: I'm from South Canterbury. I chose Jeff Farm because I've come from a cropping background. I grew up on a crop farm around machinery my whole life, and I've had a passion for stock ever since I was a wee kid. I'm now in my second year here.

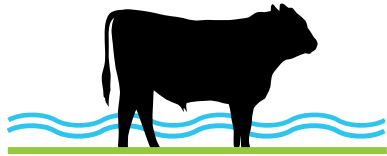
Thomas Scurr: I'm from a farming background in Wanaka's Cardrona Valley. I came here for the opportunities they give you and a good start to my farming career.

Ben Fifield: I come from South Canterbury and I chose Jeff Farm because I've got a high passion for farming and love being with animals.

Rachel Tobeck: I'm from North Canterbury and didn't come from a farming background, so it's an opportunity to get into this side of things.



Michael Benton and Archie Tayler.



MOANAROA
ANGUS EST. 1908 ▲ ▲ ▲



116 YEARS of ANGUS BREEDING • 1908 - 2024



3179 COAST ROAD, AKITIO, DANNEVIRKE
Hugh Ramsden 06 374 3552 • 027 228 3940
Rodney Eastwood 06 374 3582 • 027 376 2726
www.moanaroaangus.co.nz

"A balanced breeding programme for all environments"



HINGAIA

• ANGUS •

Annual Bull Sale

Thursday 30th May 2024

147 Hingaia Road, Te Awamutu - 3.00pm

INSPECTION AND VISITORS ALWAYS WELCOME

147 Hingaia Road, RD4, Te Awamutu 3874

Richard Jolly Mobile: 027 499 7159 Email: jollyrt57@gmail.com
Andrew Jolly Mobile: 0272 090 037

Andy Transom PGG Wrightson Ltd Mobile: 027 596 5142
Brent Bougen NZ Farmers Livestock Mobile: 027 210 4698
Bruce Orr Mobile: 0274 922 122

www.hingaiaangus.co.nz



SHIAN
ANGUS

11 am, Tuesday 4th of June 2024 - Meads Road, Taumarunui

NEW SALE DATE - NEW GENETICS



KayJay BigMac Q324



Tangihau Thumper Q336

40 Two Year Old Bulls

*Bulls sired by: KayJay BigMac Q324, Tangihau Thumper Q336,
 Waiterenui Brickyard R037, Shian Trojan 19-681, Kaharau Mac P394, Taimate Mako L26
 BVD, Lepto, 10 in 1 Vaccinated & Semen Evaluated*

Contact - Rob & Tracy Sherson: Ph 07 895 6694, Mobile 027 230 8230

www.shianangus.co.nz / Follow us on

absolutely, positively, purely angus



MOANAROA ANGUS

— with Kate Ramsden —

Samantha Tennent

If you head towards the coast from Dannevirke, driving for about an hour, you will find the second oldest Angus stud in New Zealand, Moanaroa Angus, established in 1908. Running 140 breeding cows, the stud is situated in the beautiful coastal area of Akito.

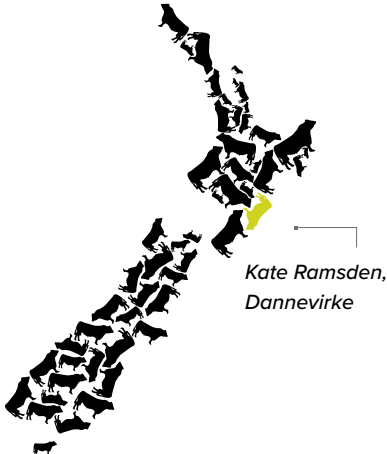
“It’s a bit of a trek from anywhere but a really beautiful spot on the coast,” says Kate Ramsden who, with her husband Hugh, runs Moanaroa.

“It’s medium to steep hill country and we generally have very wet winters and very dry summers, which can be challenging.”

Kate grew up in Rangitikei and became a registered nurse working at Palmerston North Hospital in the Coronary Care Unit for six years. She met Hugh at a wedding and a few years after they got together, he convinced her to move to the farm to live with him and they worked alongside his parents for several years.

She has kept her hand in nursing, working one day a week as a cardiac nurse based at the GP practice in Dannevirke.

“I love cardiac stuff. I look after patients with heart failure, or those who have had heart



Kate Ramsden, Dannevirke

Kate and Hugh Ramsden.



MOANAROA IS ONE OF THREE BLOCKS RUN UNDER THE SAME BUSINESS. HUGH'S SISTER, FIONA RAMSDEN, LOOKS AFTER THE ROMNEY SHEEP STUD 15 KILOMETRES INLAND ON ANOTHER OF THE BREEDING BLOCKS, WARE WARE. AND THEY BOTH UTILISE THE FINISHING BLOCK THAT IS CLOSE TO PONGAROA.

attacks and heart surgery," she says.

Kate books her clients directly and enjoys the flexibility to work around farm and family life, usually aiming for Wednesday as her nursing day, but it can vary depending on what is happening with the farm and kids.

"I'm very lucky it is so flexible and can continue to work in an area of nursing that I love."

Kate and Hugh have three children: Annabel, 12; Tom, 10; and Millie, 7. Annabel has just finished her second year at Huntly School in Marton and the others still go to Pongaroa School, which is an hour each way on the bus.

In March 2022, Hugh's parents, Dan and Barbara Ramsden, retired and moved to Havelock North leaving Kate and Hugh to learn the ropes with the stud record keeping. Until then, Hugh had been focused on the practical stuff while Dan looked after all the bookwork.

The couple quickly switched from a pen and

paper record system to Stock Book.

"It has been a steep learning curve, and I am incredibly thankful to Dale Boat from Breed Smart for all of her support, she has been amazing."

Kate is responsible for keeping the bookwork up to speed and the stud sells 20–25 bulls each year through private treaty. The goal is to grow and promote the stud further and eventually have a physical sale on the property.

"It is challenging being so far from everything, but we're sure there are ways we can make it a destination to lure people out."

Moanaroa is one of three blocks run under the same business. Hugh's sister, Fiona Ramsden, looks after the Romney sheep stud 15 kilometres inland on another of the breeding blocks, Ware Ware. And they both utilise the finishing block that is close to Pongaroa.

The businesses are run as one entity,

carrying 24,000 stock units with a ratio of 60/40 sheep to beef. They finish nearly everything, sending all the male lambs at weaning and non-replacement calves down to Pongaroa.

Kate grew up around Friesian bulls and enjoys the ease of working with Angus.

"They don't wreck fences and dig holes like the Friesians, and Angus certainly suit our climate. Having good natured cattle is also important to us."

Her favourite time of the year on the farm is spring, with new lambs and calves and the sunshine finally returning after the wet.

"I love lambing and calving, I like rescuing mis-mothered and sick animals, it's a satisfying feeling bringing something back from the brink!"

Her caring nature weaves through all parts of her life.

Every calf is tagged, weighed and DNA tested at birth, making calving an extra busy



Kate Ramsden and her daughter Annabel.

Rachel Hume Photography

EVERY CALF IS TAGGED, WEIGHED AND DNA TESTED AT BIRTH, MAKING CALVING AN EXTRA BUSY TIME OF THE YEAR. THEY HAVE AN INCREDIBLE STOCK MANAGER, RODNEY EASTWOOD, WHO IS VERY PASSIONATE ABOUT THE STUD.

time of the year. They have an incredible stock manager, Rodney Eastwood, who is very passionate about the stud.

“We are so grateful for the work Rodney does as well as the rest of our staff. We have a great team.”

One of Kate’s favourite farm jobs as a kid was feeding out, so much so that she gave up winter sports so she could help her dad on the weekends. At Moanaroa they are mostly pasture-based, so she settles for stock work, which she also enjoys, but, due to other commitments, is fairly rare these days.

“I enjoy my horses, so I’m always keen for an opportunity to get out on the farm.

“I grew up on flat country, with small paddocks where we had to open lots of gates, so it’s a nice change having big hills to ride over, and we also live right by the beach.”

Kate likes hunting with the local hunt club in Dannevirke. The nearest hunts are 60–90 minutes away, so she doesn’t make the trek often, although Annabel has started getting

keen on hunting, making it easier to be a family outing.

“She’s starting to get into it and has stolen my good horse,” she laughs.

Kate had her own team of dogs when the kids were really little and enjoyed mustering but doesn’t get out much now. Life is heavily focused on farm administration work, seasonal farm tasks, and the kids and their activities.

At one stage, she was also involved with the school board of trustees and home and school committee, but it was getting hard to juggle.

“Meetings would often be on my work nights, so I’d leave before 7am and get home late, it was getting a bit much.”

The calendar always seems full as both Kate and Hugh are involved in the volunteer fire brigade and civil defence, attending lots of community events.

“We both like helping people out and when you live this far out, we all need to band together.” ■

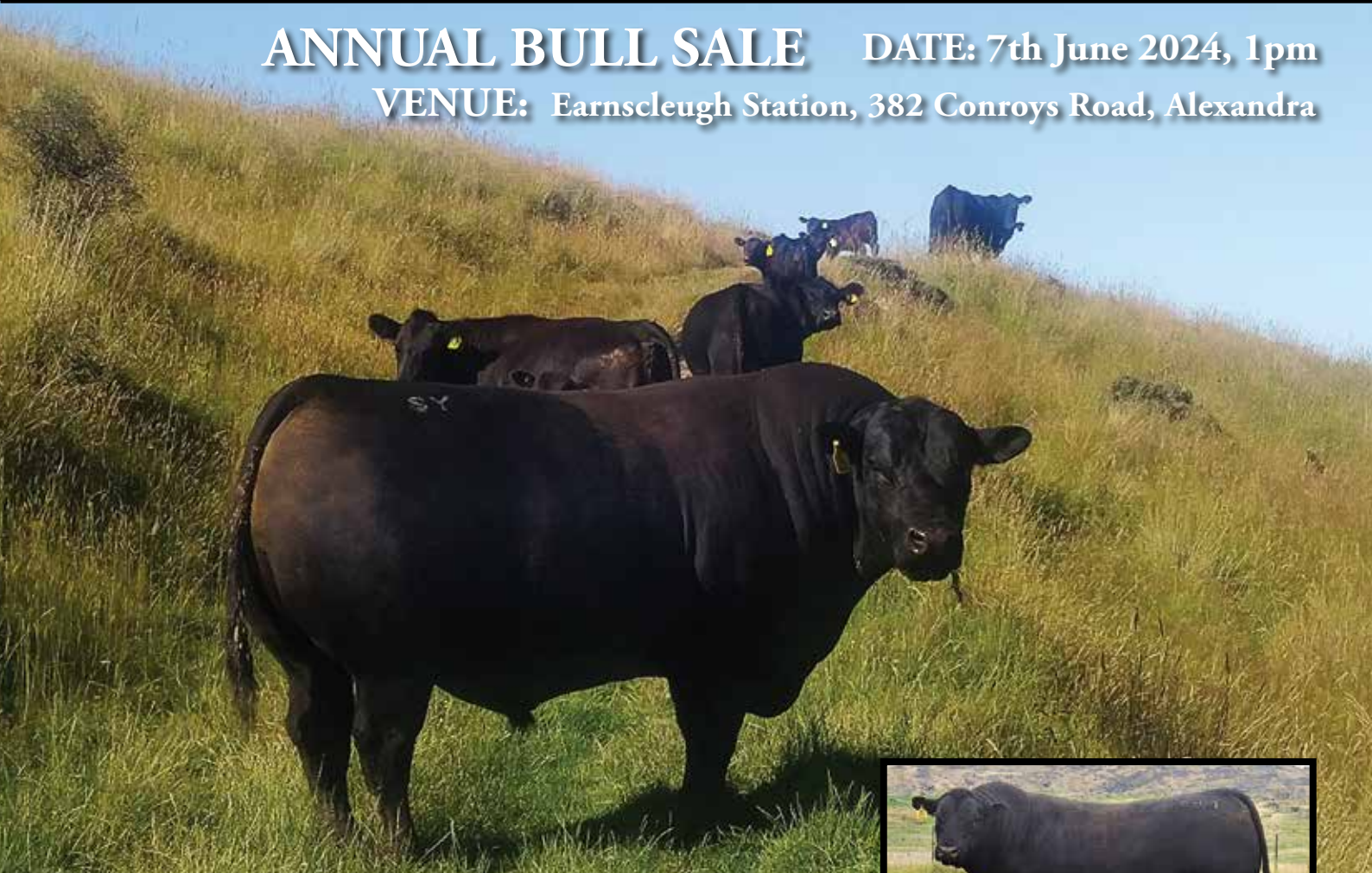


Earnscleugh

HIGH COUNTRY GENETICS

ANGUS, POLLED
HEREFORD &
ECC COMPOSITES

ANNUAL BULL SALE **DATE:** 7th June 2024, 1pm
VENUE: Earnscleugh Station, 382 Conroys Road, Alexandra



SUDELEY VIKING 18101

Viking has excelled since we brought him from Sudeley Genetics in 2020 for \$60,000. His incredible thickness but tidy front end has set him apart. Even on Earnscleugh, he comes back out of the cows fat as a seal. His daughters are bound to form a large part of our herd going forward. Not many high marbling bulls have such impressive constitution.

SAV RAINFALL 6846

DIR	DTRS	GEST	BW	MILK	200	400	600	SS	DTC
+7.2	+2.9	-6.8	+3.1	+19	+59	+106	+130	+1.4	-4.3
CW	EMA	RIB	RUMP	RBY	IMF	SR INDEX	AP INDEX	HDT INDEX	
+71	+9.2	-0.8	-0.9	+0.5	+1.3	+\$145	+\$185	+\$146	

SUDELEY VIKING 18101 (SV)

DIR	DTRS	GEST	BW	MILK	200	400	600	SS	DTC
+5.0	+3.5	-1.8	+5.0	+13	+44	+83	+108	+4.4	-3.4
CW	EMA	RIB	RUMP	RBY	IMF	SR INDEX	AP INDEX	HDT INDEX	
+47	+5.1	+3.4	+4.5	-0.6	+2.7	+\$121	+\$152	+\$124	

KG JUSTIFIED 3023

DIR	DTRS	GEST	BW	MILK	200	400	600	SS	DTC
+10.0	+9.1	-7.2	+0.8	+24	+47	+88	+113	+3.4	-5.1
CW	EMA	RIB	RUMP	RBY	IMF	SR INDEX	AP INDEX	HDT INDEX	
+64	+3.3	+1.2	+1.7	-0.5	+3.1	+\$144	+\$193	+\$147	



ENQUIRIES TO:

Like our Facebook page
Earnscleugh High Country Genetics

DUNCAN CAMPBELL

P: 03 426 2455 or
M: 027 659 6713
email: duncancampbell77@gmail.com

ALISTAIR CAMPBELL

P: 03 449 2031 or
M: 0274 892 820
email: ecgenetics@farmside.co.nz

BETTER BEEF BREEDING LEARNING MODULE

In a commercial beef herd, without cow recording, the bull contributes at least 80% of the herd's genetic improvement. Based on the popular workshops, our Better Beef Breeding module will help you make the right decision to select bulls that meet your farm's needs.

The module can be completed in sections and includes:

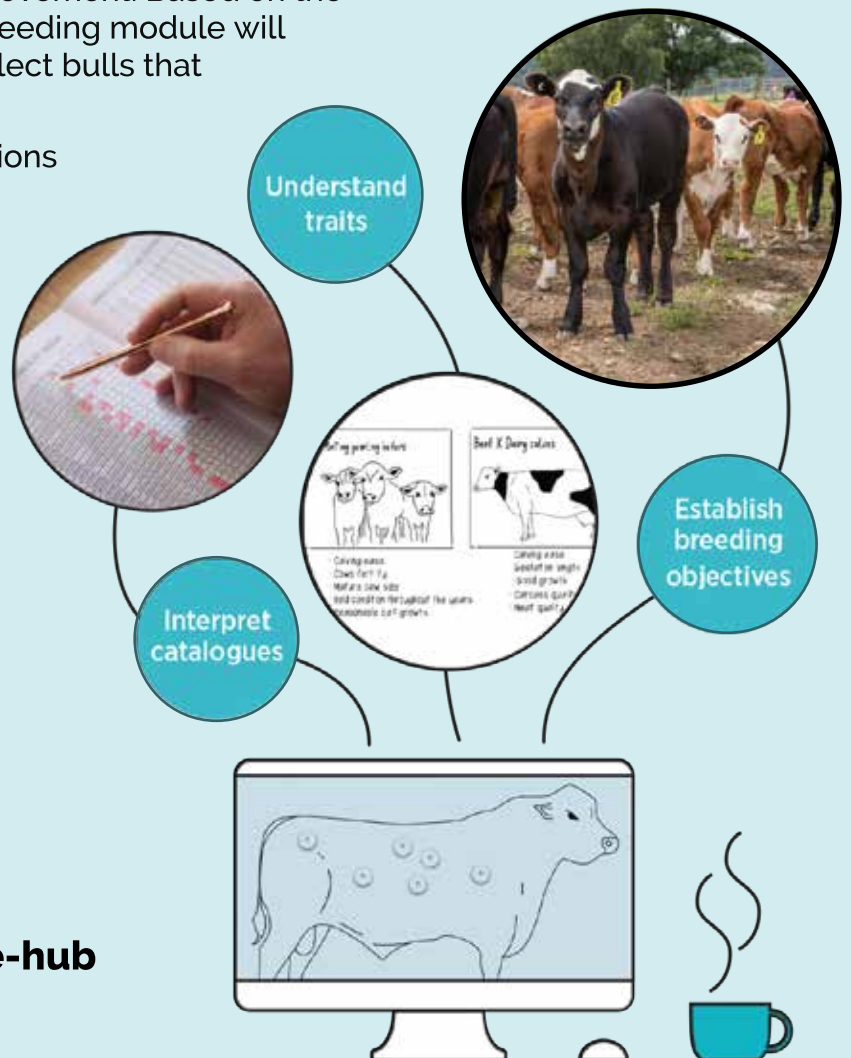
- case-study videos
- questions to ask breeders
- how to interpret sale catalogues
- structural trait assessment



Scan the QR Code to view the module.

or visit our website and search "better beef breeding"

beeflambnz.com/knowledge-hub



BULL NOMINATIONS OPEN SOON

In June, B+LNZ Genetics will be calling for bull nominations for the across-breed Beef Progeny Test and the Dairy Beef Progeny Test. Breeders of the selected bulls will be provided with a wealth of information about the performance of their bull's progeny, including carcase quality data.

blnzgenetics.com





Beef + Lamb New Zealand Genetics **ACROSS-BREED BEEF PROGENY TEST ENTERS ITS FOURTH YEAR**

Now in its fourth year, Beef + Lamb New Zealand's across-breed Beef Progeny Test continues to gain momentum, with over 50 bulls being nominated as sires for use in the 2023 mating season. Twenty-three of the nominated bulls were Angus.

This was the highest number of bull nominations since the across-breed Beef Progeny Test (BPT) was launched in 2020, as a component of the Informing New Zealand

Beef (INZB) programme.

Anna Boyd, Beef + Lamb New Zealand's Beef Genetics Specialist, says the organisation is really pleased with the positive response from breeders.

"It shows how serious farmers are about improving productivity and profitability in the beef sector. Ultimately, the BPT will play an important role in strengthening New Zealand's beef industry for the benefit of all farmers."

The test, which compares bulls under

commercial farming conditions, is being run on Pāmu's Kepler Farm in Manapouri and at Lochinver Station, near Taupo.

Data is collected from conception throughout the animal's life and the test now has processing data from calves born into the programme and reproductive data from heifers born in 2021.

On Kepler farm, Hereford and Angus cows are run side-by-side with crosses undertaken both ways. This replicates the crossbreeding

THE PROGENY TEST IS BUILDING ON THE INFORMATION AND DATA GATHERED FROM THE EARLIER BEEF PROGENY TEST. FOR EXAMPLE, THE FERTILITY INVESTIGATION USING TAG MONITORING AND THE SOON-TO-BE DEVELOPED BODY CONDITION SCORE EVALUATION ARE DRAWING ON INFORMATION AND INSIGHTS FROM THE EARLIER WORK.

programmes commonly used by commercial beef breeders throughout New Zealand. Simmental sires have been added to the mix on Lochinver Station. A commercial herd programme is linking Shorthorn data into the Progeny Test data also.

The Progeny Test is building on the information and data gathered from the earlier Beef Progeny Test. For example, the fertility investigation using tag monitoring and the soon-to-be developed Body Condition Score evaluation are drawing on information and insights from the earlier work.

"It is so great that we can use both datasets to add real value for farmers," says Anna.

For the first time last year, 120 of Kepler's 2022-born Progeny Test-sired heifers were put through Portable Accumulation Chambers (PACs) at AgResearch's Invermay site to take GHG measures on these animals. Smaller versions of these chambers have been used to collect measurements on sheep.

The purpose of this experiment is to test the appropriateness of the chambers for taking GHG measures in beef cattle, and to see if the

results scale up from sheep to beef.

Rumen and buccal samples were also taken from each animal. Each of these samples are profiled using sequence microbial profiling technology, which is currently being run on these animals at AgResearch. PACs would provide an easier, faster and more cost-effective solution to scaling at an industry level.

Participants on the INZB study tour to the US and Canada saw numerous examples of beef cattle being measured for their GHG production. The PAC chamber work in the INZB programme will help ensure that the New Zealand beef industry is not left behind and can participate in international evaluations. ■

*Article supplied by
Beef + Lamb New Zealand*



HILLCROFT angus

est. 1960

STILL PRODUCING
GOOD HILL COUNTRY
CATTLE WITH ADDED
CALVING EASE AND
PERFORMANCE

**ON FARM
BULL SALE**

Monday 16th September 2024
- 11:30am



ENQUIRIES AND INSPECTION ALWAYS WELCOME

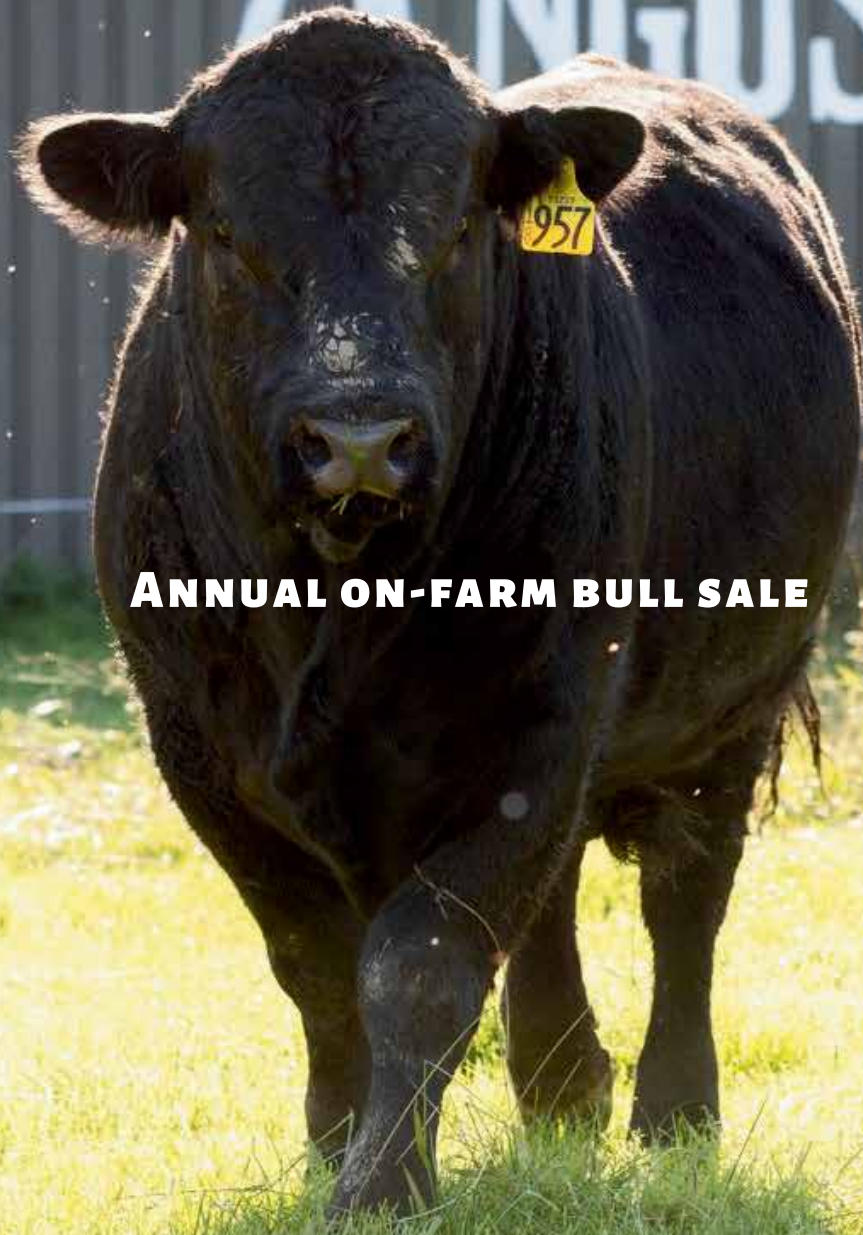
Malcolm & Fraser Crawford Matahuru Rd, Ohinewai

f Hillcroft Angus www.hillcroftangus.co.nz

Fraser 07 828 5755 or 0272 85 95 87

Malcolm 07 828 5709

KENHARDT ANGUS



ANNUAL ON-FARM BULL SALE

Wednesday 26th June 2024

10:30am, State Highway 2 Nuhaka

2024 SIRES

MILLAH MURRAH NECTAR

SUDELEY HERCULES Q55

MT POSSESSION 28

BLUE DUCK 1824

CRICKLEWOOD PANDEMIC P056

MURDEDUKE QUARTERBACK

GRANT & SUE CRAWSHAW - 027 686 7753 - KENHARDTANGUS@XTRA.CO.NZ

7/06/24
Rolling Rock
Bull Sale
 10.00AM On Farm
 856 Mangiti Road Te Akau
 Enquires/Inspection Welcomed
 John Harrington
 021 276 9557

ROLLING ROCK
 Angus & Poll Dorset

SHAMROCK
 ANGUS GENETICS

16- 2YR OLD ANGUS BULLS AVAILABLE
 FOR SALE BY PRIVATE TREATY

WHEN THE GOING GETS TOUGH, THE TOUGH GET GOING!

Harold and Rachael O'Grady,
 22 Nelson Road, Kereru, Hastings. P: 027 486 3901 E: harry@ogrady.co.nz shamrockangus.co.nz



Beef + Lamb New Zealand Genetics

INFORMING NEW ZEALAND BEEF ON TRACK TO DELIVER ON OBJECTIVES

As the seven-year Informing New Zealand Beef programme reaches the halfway mark, the focus is shifting to extension, education and the development of genetic evaluation tools.

The programme, a Sustainable Food and Fibre Futures partnership supported by Beef + Lamb New Zealand, the Ministry for Primary Industries and the New Zealand Meat Board, aims to boost sector profitability by \$460m over the next 25 years.

Dan Brier, Beef + Lamb New Zealand's

General Manager of Farming Excellence, says Informing New Zealand Beef (INZB) is well on track to deliver on its overall purpose of breeding great-tasting beef underpinned by a strong environmental and welfare story. Ultimately, this will drive a sustainable and profitable New Zealand beef industry.

He says the programme's annual survey of farmers, beef breeders and agribusiness professionals has already shown an increased awareness and knowledge of genetic tools within the beef industry, as well as an increase

in the use of artificial insemination (AI) by both stud and commercial beef breeders.

"This signals a willingness amongst both bull breeders and commercial farmers to embrace technologies such as AI."

Brier says the traits for which EBVs and indexes are being developed include fertility, functionality and mature cow body condition scores. All have been identified as being of high priority by beef farmers and rural professionals.

"Developing New Zealand specific breeding

values and indexes is one of the key outcomes of INZB,” he says.

Commercial farmers play an important role in INZB and at the end of 2023, 21 farmers from across the country were involved in the programme. At least 10 more farmers will be brought onboard in 2024.

Brier says these farmers are recording data that can be incorporated into breeding value prediction. This includes assessing the performance of bulls, recording the heifer replacement selection process and monitoring genetic progress.

“They will provide more information that breeders can use to increase their genetic gain and contribute data to aid genetic evaluations. Their valuable contribution will increase the accuracy with which breeding values or genetic merit can be estimated.”

In return for their recording, commercial farmers involved in INZB have the opportunity to benchmark their herd against others in the programme.

Brier says one of the highlights of 2023 was leading an INZB study tour to North America.

Representatives from all the major beef

cattle organisations, including Angus New Zealand, joined the tour which sought to learn more about international beef cattle genetics.

The group was particularly impressed by the scale of the sector, the amount of genetic science research being undertaken and the use of technology.

“The extent to which technology such as sensors, AI and breeding technologies are being used was an eye-opener for us. These are enabling beef breeders to make rapid genetic gain.”

In this vein, the CowManager wearable cow monitoring system is being trialled in two South Island beef herds as part of INZB, to help with the development of a fertility EBV.

Widely used in the dairy industry, its use in beef herds has been limited.

The system should generate information about the age of puberty, conception dates and, critically, when the first postpartum oestrous occurs, so how quickly the heifer can get back in-calf after her first calf.

This year, a big focus for INZB will be on the development of economic models and selection indexes for the New Zealand beef

industry. This will involve selection index modelling of new traits (including greenhouse gas emissions) to determine the impact on genetic gains of traits included in the indexes.

Data collected through INZB from both the Beef Progeny Test sites and commercial farmers will continue to be loaded in the research database – so far, over 400,000 measurements on around 16,600 animals and growing. This information will be used in the development of the genetic evaluation system.

In the next few months, INZB will continue to roll out the Better Beef Breeding workshops with 21 workshops planned across the regions. These workshops lay the groundwork to drive the adoption of genetic tools produced through the programme. ■

Article supplied by
Beef + Lamb New Zealand



McFadzean Cruizy Calve - Reference Sire - Atahua 17-303
Absolute Proven heifer mating sire within our commercial herd and now a feature sire with 33 offspring in our low birth weight stud. Deep real strength and muscle, proven longevity.

SEVENTH ANNUAL YEARLING BULL SALE

Friday 13th September 2023 at 1pm

ATAHUA 17-303

MCFADZEAN CRUIZY CALVE

- 100% Registered Angus
- Positive for calving ease
- Short gestation
- Positive fats & good growth
- Suited for heifer mating

MCFADZEAN SUPER ANGUS

- At least 7/8's Angus
- Moderate framed hill country cattle
- Excellent growth rates and superior muscling
- Positive fats & high IMF %
- Strong milking & maternal traits

MCFADZEAN MEAT MAKER

- Superior weaning weight %
- Instant impact on calf size, growth & muscling
- Higher carcass yields
- High EMA scores
- Strong milking & maternal traits



216 Wiltons Road, Carterton | www.mcfadzeancattlecompany.co.nz

Johnie McFadzean 0274295777

Andrew Jennings PGG Wrightsons 0275946820



**MODERATE FRAMED, EASY FLESHING
CATTLE, RENOWNED FOR FERTILITY,
TEMPERAMENT, CONSTITUTION
AND LASTING ABILITY.**

*Honest, functional and efficient cattle with performance
bred for New Zealand Hill country.*



Glanworth On-Farm Auctions: 2-year Bulls June 27th at 2:30pm

Yearling Bulls October 3rd at 12 noon

Pinebank Sales by Private Treaty: June and October

VISITORS & ENQUIRIES WELCOME

GLANWORTH *Established 1952* — Shaun Fouhy PH: (06) 376 8869 E: glanworthfarm@gmail.com



PINEBANK *Established 1919* — Willie Falloon PH: (06) 372 7041 E: falloon@xtra.co.nz

www.anguswaigroup.co.nz

Your trusted legal advisors in agribusiness



Duncan Cotterill, a leading New Zealand law firm, excels in the agribusiness sector.

We are a full-service firm providing advice to a wide range of farming businesses – individual to corporate investors.

We have specialist capabilities which include rural property due diligence, commercial transactions and structuring, succession planning, resource management, climate change, health and safety and industry regulation.

Our expertise spans the dairy, meat, forestry, horticulture, and associated primary processing industries. Our knowledge makes us a valuable business partner.

We have a strong set of values, and work alongside you to achieve your business goals.

We have 180+ lawyers around the country to help you navigate your legal issues.



duncancotterill.com

KANE FARM'S
BEEF DAIRY SHEEP
WWW.KANEFARMS.CO.NZ

ANNUAL BULL SALE
10TH OCTOBER 2024
@ 12 NOON
50 WELL-GROWN YEARLING BULLS

SEMEN TESTED, BVD TESTED & VACCINATED x2
SUITABLE FOR HEIFER & COW MATING

R1 BULLS ON OFFER SIRED BY:
ANGUS

Landfall New Ground Ng0 (IMP AUS)
Stern 20-100

POLLED HEREFORD

Beechwood Irish Eyes
Westholm Fargo U66 · Westholm Bolt V1
Limehills Streaker 368

FOR MORE INFO CONTACT:
ROBERT KANE - P: +64 3 204 8236
PETER KANE - M: 027 234 9602
E: westholm@farmside.co.nz

Search: Kane Farms



STERN 20100 (PV)
PHOTO TAKEN AS A RISING TWO YEAR OLD.

STORTH OAKS JACK J7
SIRE: **TE MANIA 16463**
TE MANIA 13111

QUAKER HILL MILE HIGH 4EX31 (IMP USA)
DAM: **STERN P132 (PV)**
STERN M564 (SV)

February 2024 TransTasman Angus Cattle Evaluation (TACE) EBVs

EBV	DIR	DTRS	GL	BWT	200	400	600	MWT	MILK	SS	DTC
BULL	-3.1	+6.8	-7.4	+5.3	+65	+109	+142	+123	+13	+3.2	-3.6
B Avg	+1.6	+1.0	-4.0	+4.3	+42	+78	+100	+90	+15	+2.0	-4.2

EBV	CWT	EMA	RIB	RUMP	RBY	IMF	INDEXES (\$)		
BULL	+76	+4.8	+0.1	+0.8	-0.2	+1.7	SR	AP	HDT
B Avg	+48	+3.3	+1.1	+1.1	+0.4	+0.9	+\$123	+\$161	+\$102



THE FUTURE OF THE RESOURCE MANAGEMENT ACT



**KATHERINE FORWARD,
DUNCAN COTTERILL**

Delivering on its pre-election commitments, the Government repealed (under urgency) the Natural and Built Environment and Spatial Planning Acts in December 2023. A short innings for this legislation, that only received royal assent in August 2023. The NBA and SPA were introduced by the previous government to overhaul the existing Resource Management Act 1991.

For now, it is again BAU under the RMA, with a second tranche of reform to come. The Government has signalled that replacement legislation will focus on:

- Prioritising regionally and nationally significant projects, including renewable energy
- Green lighting new infrastructure and housing
- Enabling primary industry/activities
- Preserving the enjoyment of property rights
- Cutting red tape in relation to the creation and compliance with environmental regulation

All positives for the primary sector.

Despite repeal of the NBA and SPA, there are some hangover provisions, which include:

- The fast-track consenting regime for specified eligible activities. Although these provisions will soon be superseded, as the Government has announced that it will introduce a new fast-track consenting Bill in early March 2024, as part of its 100-day action plan.
- Environmental offending which occurred during the lifetime of the NBA is subject to an extended two-year period in which a regulatory authority can decide to bring a prosecution. Good news is that fines will be assessed under the NBA and the RMA, so we are unlikely to see a material increase in status quo sentencing outcomes.
- Freshwater resource consents applied for and granted since 24 August 2023 are subject to a short-term duration consent. Resource consents

applied for since 24 August 2023 but not yet decided will be determined in accordance with the 35-year maximum duration provided for in the RMA.

- The Spatial Planning Board lives on, however, its role and responsibilities remain uncertain. The Spatial Planning Board is an independent executive board responsible for providing advice to ministers on spatial planning.

FRESHWATER

The Government has signalled change to the National Policy Statement for Freshwater Management 2020 and related freshwater regulations. This comes at a time when councils around the country are significantly advanced in delivering up plan changes to give effect to the current NPS-FM by the end of the year. The NPS-FM calls for a non-negotiable nationwide improvement of degraded water bodies and a requirement to avoid further loss or degradation of natural wetlands and streams. The Repeal Act extends the time limit for plan changes to be notified a further three years – now due 31 December 2027. This buys much needed breathing room, which should deliver a better informed and balanced (between competing water users) planning framework.

A new ministerial position – Minister responsible for RMA reform, currently held by Chris Bishop – has been created, locking in the fire power to deliver on the Government's promises for further reform. The roadmap to change is not without challenge for the primary sector, and it will be important to participate in plan and policy development, to stake a foothold in the future use and management of New Zealand's natural resources.

If you have questions or would like further information, please contact Katherine Forward.
email: katherine.forward@duncancotterill.com

Future proof your herd with
118 years of genetic excellence

bidr®



Fertility | Structure | Temperament | Constitution

ANNUAL SALE

3.30pm | Tuesday 25 June

SPRING SALE

1.00pm | Tuesday 17 September



TURIHAUA
— ANGUS —
GISBORNE

PAUL & SARAH WILLIAMS

📞 06 868 6709 or 021 189 4114

✉️ paul@turihaua.co.nz

🌐 www.turihaua.co.nz | 📘 @turihaua



DISASTER RECOVERY A YEAR ON

TWELVE MONTHS SINCE CYCLONE GABRIELLE AND THE AUCKLAND ANNIVERSARY FLOODING RESULTED IN THE LARGEST CLAIMS EVENT EXPERIENCED BY FMG, RECOVERY MANAGER JACQUI MCINTOSH TALKS ABOUT THE CLIENTS IMPACTED AROUND THE COUNTRY AND WHAT FMG SAYS YOU SHOULD KNOW BEFORE YOU NEED IT WHEN IT COMES TO INSURANCE.

Two years ago, I sat and watched in shock at the footage of the 2022 eastern Australia floods and could not imagine those scenes unfolding here in Aotearoa.

A year later they were here, with the Auckland Anniversary Weekend flooding and Cyclone Gabrielle hitting the North Island throughout January and February of 2023. It was eerily familiar to what had been experienced in Queensland and at a scale that had never been seen before on our shores.

Within a week of Cyclone Gabrielle, FMG had 3,500 claims lodged. That number proceeded to double and then triple, leaving us on track for more than 12,000 claims from the two large weather events; more than any other event in the Mutual's history.

We have now closed more than 90% of claims and paid more than \$260 million into impacted communities. For some of our clients, this means they are back to business as usual. For others, there's still work to do as

costs are tallied and we come up with a plan to get them back on their feet.

You could say it's been a year. A year to forget, a year to reflect, and most certainly a year to learn from, especially when it comes to ensuring your property is well insured and that you understand how that insurance will work when the very worst happens.

Here is some of what we have learnt along the way:

UNDERINSURANCE

Underinsurance comes up every time we have a large event, especially when it comes to contents and buildings. We can see this being driven by several factors such as not reviewing your existing cover, affordability (or lack of), or a misunderstanding of costs and what your insurance covers.

You might assume that doubling your sum insured will result in double the premium, but it doesn't work like this. In a recent example, we increased the sum insured on a client's

contents from \$70,000 to \$100,000 at an additional \$30 a year added to their total premium. The final premium will be different for everyone, but it is worth testing out if a little bit extra might cover a lot more.

Make sure you are also realistic about what the cost to replace things will actually be.

UNSPECIFIED BUILDINGS AND VEHICLES

If you use it, are you prepared to lose it? Too often, we see older farm buildings and lower value vehicles insured as unspecified with low values per item. Sometimes, we assume that any event on farm might see damage to just a few assets, not all of them.

What we saw in Cyclone Gabrielle was that entire properties were taken out, with numerous vehicles and multiple sheds damaged.

If the sum insured is not equivalent to replacing it, ask yourself: What plan do you have for its rebuild or replacement?

An example from Cyclone Gabrielle was a farm building insured for \$5,000, when its replacement was \$70,000. This left a shortfall of \$65,000 to be found elsewhere.

FARM FENCING

Inflation has hit almost every pocket of our clients' properties, from the pantry to the post hole driver.

Clients frequently underestimate the costs of replacing fencing and how much fencing they have. We often imagine the worst that might happen is a car or some stock through a roadside fence, so we insure to that level.

What we know now is that many kilometres of fencing can be completely wiped out by slips and floodwater.

When considering your fencing cover, keep in mind it might not be a few metres requiring patching and repairing but fencing that is critical for pasture management or separating your prime livestock from next door's.

UNDERSTANDING YOUR COVER

We know it might not make for the most scintillating reading, but you should read your insurance policy. FMG Policy Wordings are available online and it gives you the opportunity to learn about your cover and talk to us, your insurance experts, before something goes wrong.

A little effort now is a far better scenario than an unwelcome surprise when it comes to making a claim.

REVIEWING YOUR INSURANCE

A lot can change in a year. You should review what you have insured, how much you have it insured for and what is covered at least once a year. Renewal time is a good chance to do this, or when you make changes on your property.

If affordability is an issue, talk to us; there are options to consider rather than cancelling cover.

If we take one thing from the catastrophic and tragic events of 2023 as we head into 2024, it's the strength and courage of our rural communities.

The volunteers who turned up every day to clear silt and put meals on tables, and the everyday people who became heroes in others' darkest hours.

That sense of community is something FMG sees every time we face a crisis and it is something that we as a country can be truly proud of.

For more advice from FMG, head to www.fmg.co.nz



Friday 17th May 2024
40th on farm sale

40 strong, affordable run Angus bulls
Bred in one of New Zealand's harshest environments
Guaranteed to shift anywhere
Free transport throughout the South Island

SALE BULLS BY

Rennylea L519, Exar Stockfund,
Deer Valley Wall Street, Te Mania
351, Atahua 360

contact

Reed Road, Wedderburn
Stuart Duncan
0212242320
Graeme Duncan
034449124





Mystery Weekend
giveaway draw to
celebrate
80 years of
breeding

53 QUALITY BULLS FOR SALE

FIRST SONS OF MM PARATROOPER AND KAHARAU FURNACE Q308

ANNUAL SALE: Wednesday 26th June, 2pm

ON THE PROPERTY, TURIROA, STATE HIGHWAY 2, WAIROA
and online with **bidr**



LADIES IN BLACK! ELITE FEMALE SALE

SALE: Wednesday 24TH APRIL 2024 at 2PM

ON THE PROPERTY and online with **bidr**

20 S drop in calf females | 20 T drop open females

HEIFERS FROM THE HEART OF OUR PROGRAMME SELECTED
FOR PHENOTYPE AND MATERNAL QUALITY FOR 80 YEARS

ENQUIRIES WELCOME:

Andrew Powdrell, Phone: (06) 838 8805 | Mobile: 0276 228 088 | Email: arpowdrell@turiroa.co.nz

Emma Pollitt, PGG Wrightsons 027 597 5821

Neville Clarke, Auctioneer 027 598 6537



4x Quarterly Journals
+ digital access
\$59
(12 months)

SUBSCRIBE TODAY

DIG DEEP WITH KNOWLEDGE

Future focused and solutions driven, *CountryWide* goes the extra mile to provide farmers with the best information to help them make better decisions on farm, while stimulating debate and celebrating innovation. Ensure you and your team are equipped with the knowledge to succeed.

0800 224 782

Email subs@countrywidemedia.co.nz

Visit country-wide.co.nz



Pay with your Farmlands card!

Keep up-to-date with all you need to know with our weekly podcast



New episode every Monday!



BULLS 4 U

15th ANGUS BULL SALE

30 rising 2-year-old bulls

11 a.m. Tuesday, 28th May 2024



Affordabull – Dependabull – Profitabull

To be held at Beaumont
Inspections welcome from 9.30am

PETERS ANGUS

Beaumont, RD1, Lawrence 9591 Otago

Ph: 0272 224 421 (Clayton Peters) or 03 976 6509 or 0272 258 330 (Justin Wallis)

www.petersgenetics.co.nz



ECLIPSE

Out-shines Drench Competitors

Drenching discussions and challenges are everywhere these days, and for good reason. New Zealand has some of the biggest challenges to face in this space, with significant parasite resistance to all of the available drench products in our country.

Deciding what product to use can be the first mountain to climb, with a huge range of different combinations, delivery methods and brands in the New Zealand market. Combinations are essential due to the presence of resistance, and diagnostics are something that should always be used to check the need for treatment exists and measure the outcomes of treatments carried out.

In young calves, oral triples (such as MATRIX C) are the best approach early on. They combine a macrocyclic lactone (or 'mectin), levamisole and benzimidazole active, putting the three main drench active families into the one product.

They often will also contain trace minerals or vitamins for support in growing stock as well. The use of combinations ensures that if parasites present are resistant to one or two of the drench actives, the other(s) will still kill them. There has been well established resistance in *Cooperia* species to the 'mectin family of drenches, and in *Ostertagia* to levamisole for some time. More recently, we have seen resistance to dual and even triple actives, particularly in intensive calf rearing systems, so the value of post drench faecal egg counts or FECs to assess effectiveness is essential.

As calves get bigger, orals can become more difficult to give. There is a variable limit

for everyone as to how many kilograms of liveweight they are prepared to wrestle with! Once animals are too large for oral treatments, the options are pour-on or injectable treatments and these only exist as single active or dual active combination products. Regardless of what we are using, ensuring the animal weight estimates are as accurate as possible will ensure we are using the right dose. Calibration of any dosing applicators to ensure they are working as expected to deliver the dose required is also essential.

Pour-on products such as Eclipse Pour-On For Cattle offer simplicity and convenience of a combination of levamisole with a 'mectin drench. They can be impacted by poor weather and should not be applied when animals are wet or heavy rain is expected. There are various on-label statements around weather impacts, but we want the weather to be good to ensure they do what you are paying for them to do. If you think it is going to rain, wait for good weather. If it unexpectedly rains, there are studies and data behind the label claims to help, so talk with your vet or the manufacturer's technical support veterinarian – we can help when the best laid plans don't go your way!

Injectable products such as Eclipse E Injection and Eclipse E Injection with B12 and Selenium are a good alternative option. The Eclipse injections were the first combination injectable drenches ever made. They allow for accurate, fast dosing in experienced hands and the latter uniquely provides the nutritional support with vitamin B12 and selenium, which pour-on and injectables in the market otherwise don't provide.

These are essential nutritional components

for growth, energy, immune system function and reproduction, and commonly utilised in our farms. New Zealand has relatively young, often volcanic derived, soils that are often deficient in one or more mineral components, which is the reason supplementation is so common. While the most important aspect of feeding is to provide enough feed for growth and development, the makeup of that food beyond just ME and protein is also critical.

Feed testing and animal testing are essential procedures to make sure animals have the right balance of nutrition in the feed allocated to them and are utilising it effectively. Discussions with your vet and nutritionist (if you're lucky this may be one person!) can help you to make determinations about what is required from a supplement and how best to deliver this.

In many cases, injectable products are a great option as they don't get bound up in the gastrointestinal tract by antagonists or require cattle to compete for food or ingest a certain amount of food or water to get what they need. Treatments can be targeted and tailored to individual requirements.

So, when your livestock are thriving, and it's no longer safe to wrestle with them to get an oral drench in, talk with your vet about the ECLIPSE range of products. ECLIPSE is the brand you can trust to get the job done with options to suit your unique needs – pour-on, injectable and injectable with selenium and vitamin B12. We've got you covered. ■

David Giddings
027 2299 760
giddingsfamily@xtra.co.nz



George Giddings
027 656 3323
george@yourbid.org

MEADOWSLEA
ANGUS & SHEEP GENETICS

PROVEN HILL-COUNTRY ANGUS



- Thick, deep, medium-framed cattle
- Strong positive fat EBVs
- Industry-leading fertility and maternal traits
- Easy-doing, shift well and thrive in the New Zealand environment.

In-Calf Female Production Sale

Wednesday 1st May
Approx 100 in-calf stud Angus females - selected R2, R3, R4 and 10yr proven cows, all PTIC to top stud bulls

2024 Bull Sale

Wednesday 12th June, 1pm
70 R2yr Bulls

New date for 2024!

- Both sales simultaneously on-farm and online through the **yourbid** platform developed by Meadowslea in 2020.
- Online bidding will open approx 1 week earlier, with full videos and commentary of every lot online at www.meadowslea.co.nz
- Livestream video and interactive chat
- **Now seeking enquiry from other breeders, farmers, and agents interested in using yourbid - see www.yourbid.co.nz**



INSIGHT FROM THE USA



DAVE WARBURTON
ANIMAL PRODUCTION
VETERINARIAN

In July 2023, I was privileged to travel to the United States with Beef + Lamb New Zealand Genetics (B+LNZ Genetics) tour party on the MPI co-funded trip to look at all things beef genetics that might have relevance to the New Zealand industry.

It was an incredibly valuable trip that I think will set up some momentum to keep the industry relevant, sustainable and profitable, with our role being to provide suitable genetics to meet those objectives.

There was a recurrent theme throughout the trip of a tension that exists between the requirements of the feedlot and processors versus the needs of the high country cow-calf operator.

The feedlot and processors want big, fast-growing cattle that don't get fat too quick, have plenty of IMF and reach big weights: 380–400kg CW at 16–18 months of age. Bigger is more efficient and helps to control costs. Challenges ahead post slaughter are that these carcasses are now bigger than many slaughter plants were designed for, resulting in carcasses that struggle to reach chill point in 24 hours, particularly the deep muscles.

However, the type of steer that these two segments of the chain are after to reduce their costs, results in an increase in costs for the high country cow herd that has to feed their sisters and get them back in calf year on year. This argument has been highlighted by Dorian Garrick previously as we have selected for increased slaughter traits (primarily growth), we have also increased cow size and cost of cow maintenance and so the actual profit margin hasn't changed in 30 years.

If you aren't aware, the high country of USA, and we are talking 5,000–10,000 feet altitude, have to feed their cows for several months on hay as several feet of snow prevent the ability to exclusively graze pasture. The winter of 2022/23 in Wyoming and Colorado was so harsh that cows were fed for six months!

The significant financial reward for grading Prime (highest grade) with high IMF in the offspring is gobbled up by having to pay for extra feed as these types of cattle do not suit the high country and are higher maintenance. They also struggle to get back in calf because they find it hard to hold their weight in such challenging conditions, so there is excessive wastage and a high turnover of females.

American Angus hear and recognise the issues from both sides of the industry and as a result have

just rolled out a new EPD called longevity. It's an all-encompassing EPD to help improve the amount of time the cow stays in the cow herd and isn't culled prematurely, so has traits like fertility and structural soundness incorporated into it. Many of the breed associations in the USA have this EBV.

The independent government-owned Meat Animal Research Center (USMARC) is also hearing this environmental suitability debate and have split off a proportion of their 8000 cow research herd and sent them in two different directions – Florida and Texas – to compare how animals of very similar genetics compete in different environments long term. It will be worth following this study.

The environmental suitability of the beef cow to the conditions they are run under, blending in the methane argument with feed efficiency and fertility, really sounded like New Zealand cattle breeder conversations in a different country. At first, I thought this was déjà vu and boring, no game changers, no quick fixes to be found. But spinning this around, when you hear similar challenges and you hear about the resources that other countries with a bigger beef industry are throwing at these issues, you just want to saddle up the horse, join the bandits and ride together to rob the bank (of knowledge) rather than doing it on our own. We might be considered world leaders in many things sheep; we have little claim to this in the beef industry.

Back in New Zealand, B+LNZ Genetics are about to do some exciting research. Jason Archer and his team have put on some monitoring collars to the progeny test female cattle in an attempt to find females that cycle earlier (puberty), get in calf earlier (conception) and get back in calf earlier (rebreed) to better explain fertility (the number one profit-driver trait).

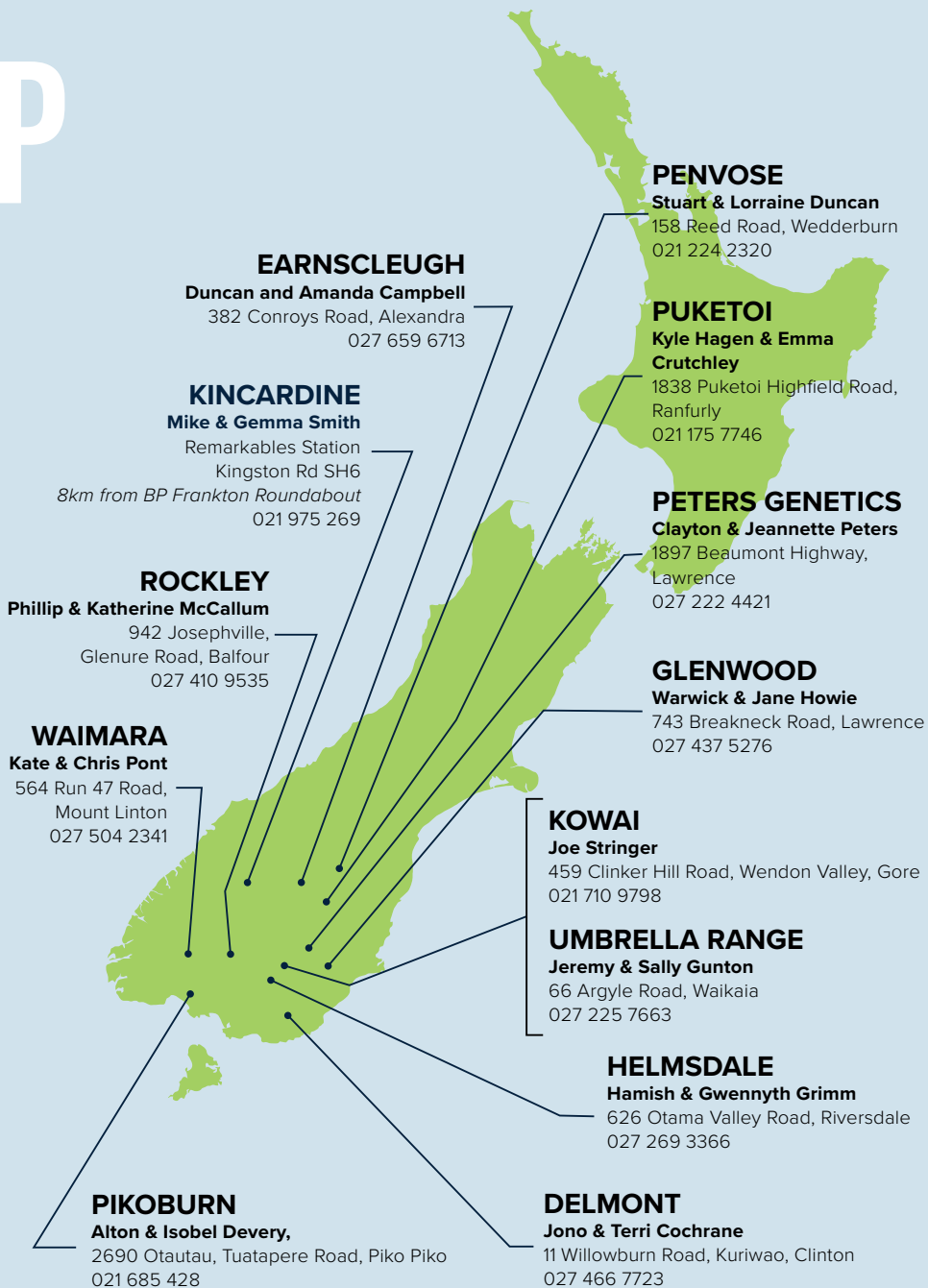
At present, fertility, known genetically as the Days to Calving (DTC) EBV, is lowly heritable at 0.11. If we can identify a method of measurement that explains genetic variation in fertility better than DTC, then we are looking at some exciting progress in the most important of traits to cow herds. The downside is that our scale of research is extremely small, so we need to collaborate with overseas research organisations to help grow the dataset to achieve outcomes quicker and, therefore, new EBVs of value to the beef industry inside the farmgate. This trip opened the doors to make this happen. ■



Eclipse Southern Ward Tour

BREEDER PROFILES

MAP





1 KINCARDINE ANGUS STUD

Mike and Gemma Smith

As third generation farmers, farming is in our blood. Mike's parents, Alistair and Di Smith, founded Kincardine in 1969, and with Alistair's keen eye and perfectionist attitude, the stud flourished, selling bulls across the South Island as well as a live export bull into Australia. In fact, the custom-made crate had to undergo some urgent expansion prior to shipment for the bull to fit due to his vast dimensions.

Alistair and Di later sold their farm in the Canterbury foothills and share-farmed the stud cattle with friends in the industry until we were in a position to take over the stud. We owe a huge thanks to them both for enabling us the opportunity to now be able to have our impact on the Kincardine Stud.

Our breeding programme started with the use of the top performing Kincardine cows, chosen for their fertility, soundness, longevity, temperament, and performance genetics. This strong foundation continues today.

Initially, leasing Cone Peak Station on the North face of the Remarkables mountain range in Queenstown and share farming at Glen Nevis Station enabled Kincardine genetics to be trialled through 400 commercial cows run across the properties.

Calves were mustered by helicopter at Cone Peak off two large hill blocks where the weak never got a second chance. Temperament was imperative as the commercial calves saw humans once at calf marking and again at the weaning muster. There is no substitute for testing temperament than having a roundup in the morning with the chopper and then straight into weaning in the afternoon! Hence, the magnificent temperament we have in our cattle today.

Due to the popularity of the Kincardine commercial calves at the Cromwell calf sale in early 2000s and after numerous approaches as to where we were purchasing our bulls from, we began selling rising 2-year-old bulls again privately in the paddock from 2006. This has led into our annual on farm auctions with the recent highlights, breeding Stud bulls from the impressive Basin Rainmaker bloodline which has blended superbly with our Kincardine females.

We welcome enquiries and are happy to show you around any time you are passing Lake Hayes, and hope you enjoy all that the Southern Ward has to offer in your time here.

Mike & Gemma Smith: P 021 975 269

E mike@kcangus.co.nz



2 ROCKLEY ANGUS STUD

Phil, Kath, Tim, Zac and Emma McCallum

Rockley Angus began when Katherine was gifted two yearling Angus heifers from her grandparents – Judith and Fred Stevens (Lora Angus) – when she was 16 years old. Her interest was initially in showing cattle but opportunities through NZ Angus Youth sparked a deeper passion to grow the stud. With Phil joining the scene and having an opportunity to run a farm under Phil's parents, there was an opportunity to grow the stud as long as they could "pay their way".

Fast forward 16 years, Rockley Angus has grown to over 100 cows with the goal to get to 120 cows. Some turning points and influences in Rockley Angus have been:

- Opportunity to buy a good proportion of Angus Stud cows from "The Downs", owned by Wayne Chisnell in 2012.
- Deciding to change our focus and sell all our bulls as yearlings to the heifer mating market. 99% of these bulls are sold to commercial beef farmers.
- Using genomics on all of our calf drop – we have been doing this since 2014.
- Sire influences from Te Mania Infinity, Storth Oaks D43, Matauri Reality 839, Goldwyn H623, Matauri Mack G176, Te Mania Powerhouse, Ngaputahi L8, Ngaputahi M122, Fossil Creek Panda P230, Te Atarangi P101 and Te Atarangi P105.
- Females purchased in the past: Te Atarangi Females – a line of cows from the P year. A couple of Goldwyn females and most recently heifers from Te Whanga Angus Stud.
- Selling yearlings fits with our farming system. Rockley Farm currently runs 1500 Tefrom ewes and grazes young cattle from our dairy farm – up to 300 R1 and R2 diary heifers.

In 2020, we took full ownership of Rockley Farm Ltd along with full ownership of MCM Dairies Ltd – a dairy farm 20 minutes from Gore which peak milks 640 cows. Both these farms work alongside each other. Any second bulls which don't make the cut to our bull sale are used in the dairy herd.

We welcome you to Rockley Farm Ltd and hope that you enjoy your time on the Southern Angus Ward Tour!



3 WAIMARA ANGUS STUD
Kate and Chris Pont

Waimara Angus was founded by Tom and Sally Law in 1988. Daughter and son-in-law Kate and Chris Pont have been managing alongside Tom and Sally for the past 14 years with son Andrew also working very closely with the Angus Stud. More recently, we have established a satellite herd at North Range where Andrew and his wife Jayne manage. Daughter and son-in-law Becky and Gene Runga also play vital parts within our operation around sale day and marketing. Nine grandchildren ensures our work force is stable until they realise they can make more money elsewhere!

Due to leasing opportunities for the Law family, the cows have performed from the cold deep South to the dry in East Otago and the hills of Strath Taieri. Waimara Angus is now residing on an 823ha property in Western Southland. 2024 will see us calving over 200 registered cows, alongside 4500 ewes and replacement stock. Primarily breeding and finishing, our biggest challenge in the south is having our young stock moving forward throughout the long and often harsh winter.

We run a helmsman style auction selling 25–30 bulls. Our breeding program is based on moderate frame cows from consistent family lines, a passion for structure, conformation, temperament and customer service – offering a 3-year guarantee for structure and fertility. We also select closely on EBVs and carcass data that fits with our program.

We welcome you to Western Southland and hope you enjoy a fantastic tour around the deep south!



4 PIKOBURN ANGUS STUD
Alton and Isobel Devery

Pikoburn Angus would like to welcome everybody on the 2024 Southern Angus Ward Tour.

Pikoburn Angus was founded in 1978 by my parents, Arthur and Pauline Devery. Over the last five years, we have calved 95–100 females including 20 R2 first calvers. Pikoburn consists of 323ha on the home property and a lease property five kilometres away on 235ha, and recently leasing another 70ha on a neighbouring property. We run 3500 Perendale ewes and 1000 hoggets.

The cow herd has been based on strong East Coast, North Island genetics. Some of the most influential sires we have used over the last 20 years – Unity 268 of Elgin, Kaharau Prince 354, Taimate L38 and Merchiston Steakhouse 489 and current herd sire Rangatira 17479. Our last two-year-old purchase Black Ridge R12, more of a maternal sire, will have calves on the ground and looks to have crossed well over these females.

We sell up to 20 R2 bulls and about 20 yearling bulls into the beef industry.

We're looking forward to seeing everybody on the Tour and enjoy our Southern hospitality.



5 DELMONT LTD
Jono and Terri Cochrane

Delmont was first settled in 1949 by my grandparents (Stuart and Betty Cochrane). It was a 1066-hectare bare block of land, consisting of a horse paddock and one big paddock. They started the development on the property with strong emphasis on the breeding cow to break in the tussock country, and they soon realised the Angus cow was what best suited the environment and started the Angus stud in 1963 to breed the bulls for their 500 commercial cows. The stud cows were run initially on another property, and it wasn't until approximately 1990

that all the commercial cows were phased out on Delmont. All the cows became registered, and they have remained here since. Stuart and Betty were both active members of the community, and remained on the property until 1979, semi-retiring to Balclutha to look after another small property. Stuart passed away in 1993.

From 1979, the property was jointly managed by my uncle (Graeme) and my father (John). In 1983, a neighbouring 465 hectares was purchased, and again in 1990 another 131 hectares was bought from a neighbour, bringing the total hectares up to today's 1662 hectares.

In 2006, Graeme and John split the farming partnership and started farming on their own account with their wives. In 2008, Graeme retired from farming and John was able to purchase his block, making Delmont once again complete.

In 2020, I was able to purchase a 50% share in the farming company with John and Tracey.

John and Tracey have since moved off farm to Wanaka, but keeping a base on the farm in the cottage to come back and help when their time allows.

The Angus stud today is focused on producing stock that is suitable for our environment in which they live, but also "meating" the requirements that processors and the market require. Fertility has consistently been a top priority at Delmont, with the early adoption of calving rising 2-year-old heifers, mated for two cycles and any that are dry are culled. Conformation and structure are crucial for our cattle to withstand mob pressure. In winter, young stock are on crop for long periods providing a valuable test of their resilience and adaptability. We advocate processing all stock before their second 120-day winter in the south making growth and the ability for cattle to mature in time a key focus to ensure an efficient and profitable operation.

In the spring, we sell privately around 30 yearling bulls and in our 2-year-old on farm sale in May, we sell up to 35 bulls at auction.

We hope you enjoy your time in the Southern ward, and we look forward to hosting you all at Delmont.



6 HELMSDALE ANGUS STUD

Hamish and Gwennyth Grimm

The Helmsdale herd was established in 1955 by the late Albert Johnston within site of the present Edendale dairy factory. We bought the farm and stock in 1992 and carried along with similar aims so the cattle are basically not all that different. Well-made, structurally sound, fleshly and easy-going are what we aim for.

The best yearling is generally used on the yearling heifers. AI some of the better cows and at present using Meadowslea 556, a son of Lazarus.

We shifted to the Otama Valley in 2007 which was better for the cattle, especially getting around and working for a living. Over time we have concentrated on the best families, trying to add some useful



Eclipse Southern Ward Tour
BREEDER PROFILES

statistics, which to be quite honest is not all that easy. Many of the bulls we sell as yearlings and to the dairy industry have better figures than the few we keep for autumn sale. Frustrating, to say the least!

The only number of the next generation who was interested in the cattle side decided to be a surgeon, so that may be part of her inheritance – who knows.

Our family have been in Angus since the early 1600s so we have probably appreciated Angus beef longer than most. Three great grandfathers ago, the family was a neighbour of Hugh Watson, founder of the breed. I understand Keillor & Balbrogie are now farmed as one.

We look forward to your visit.

7 KOWAI ANGUS STUD

Joe Stringer

Welcome to Wendon Valley, Southland. This is late country but usually summer safe, so if we get dry, heaven help the rest of Southland!

Our stud started in 1961 with a small number of cows at Tapanui. We have 220 registered cows, with approximately another 30 deregistered at our second property, where Dougal and Gay now live. Our bulls are sold via private treaty, with a large number of calving ease yearlings selling during spring, followed by winter sales of bulls bred for the higher end carcass market.

We regularly AI a selection of cows, selecting sires from both Australia and the USA, as well as New Zealand. Calving ease and early finishing are a priority, as in Southland you don't want to be holding heavy beef animals over a second winter.

We welcome you and hope you enjoy your visit.



8 UMBRELLA RANGE

Jeremy and Sally Gunton

Umbrella Range Angus is run on Argyle Station, a 15,000ha hill country property situated in the Waikaia Valley in Northern Southland. Jeremy and Sally Gunton manage the property with seven full time employees, and currently winter 52,000SU consisting of 19,000 Romdale sheep, 9,000 Red Deer and 3,000 Angus cattle – including the URA stud.

URA was founded in 2005 with the purchase of the Merrydowns Angus Stud, which consisted of 60 registered females. Over the past



Eclipse Southern Ward Tour
BREEDER PROFILES

18 years we have strived to maintain the strength of the herd whilst focusing on enhancing performance and carcass qualities.

Today, we run 220 recorded females alongside 1400 commercial cows and heifers. All females retained must get in calf as yearlings and calve unassisted, wean a respectable calf, and maintain their own constitution to be a valuable breeding cow for years to come. All our breeding cows are tested under mob pressure throughout the year, while playing a key role in pasture management for other stock classes; they winter on a mix of semi-developed and native pastures with no supplementary feed.

We look forward to hosting you all in March 2024 and hope you enjoy our Southern Ward Tour and hospitality.



10 PETER GENETICS

Clayton and Jeannette Peters and the team at Peters Genetics

Peters Angus was formed in 2005 when Karen and the late Trevor Peters bought the long standing Altonbrook Stud and in 2006 added the Manarata Stud.

Since Trevor's passing in 2021, the reins have been taken over by us, Clayton and Jeannette. The stud was first based at Millers Flat, then later moved back to the home farm 'Clutha Downs' at Beaumont.

Along with an Angus stud, we also have a sheep stud, comprising of Romney, Suf/tex and Rom/tex. At Clutha Downs, we run 11,000 stock units. Alongside this, we run Spylaw farms in West Otago which runs 12500 stock units.

We strive to breed sound cattle of good temperament, structure, muscling and fertility. We endeavour to maintain our strong philosophy of challenging our home breed stock under normal commercial conditions.

We look forward to meeting you in the 2024 Angus tour.



9 GLENWOOD ANGUS STUD

Warwick and Jane Howie

Glenwood Angus was founded in Te Kuiti in 1977 by Michael Howie under the guidance of his father, Gordon. The stud has had several location changes since but is now run at the top of Breakneck Road in Lawrence by son Warwick and his wife, Jane.

At Glenwood Angus, we don't aim to be the biggest stud but we do aim to be the best. Our aim over the next three to five years is to grow the bull catalogue to 25 bulls. Our focus is to breed cattle with good constitution, do ability and structured soundness while providing good grades.

Conservative by nature, we like our Hawke's Bay/East Coast/North Island bloodlines. Some successful bulls used in recent times include Glanworth 125, Rangatira 38, Glenwood 1101 (out of an Otoka cow). We have added some Twin Oaks and Waitangi bloodlines into the herd to improve our performance data while not sacrificing type.

We look forward to hosting you and welcoming you to Lawrence.



11 EARNSCLEUGH

Duncan and Amanda Campbell

Earnscleugh is a 22000ha property in Central Otago.

The farm is extensively run, with a large range of climatic zones from annual rainfall of 300ml in arid low country to high country above 1600m with up to 900ml – most of which falls as snow.

Earnscleugh runs around 24000 merino sheep and 1200 – 1300 stud cattle of three breeds.

The Angus stud was started 26 years ago from extensive embryo transplant from top leased cows at the time.

We aim to breed cattle that perform to meet market requirements, and that are quiet and easy to handle with excellent type. Fertility is a major focus: our environment and the way we run the stud ensure that bloodlines that don't have fertility constitution and foraging ability disappear very quickly.

We hope you all enjoy the tour and look forward to catching up.



12 PENVOSE ANGUS STUD

Stuart and Lorraine Duncan

Penrose Angus was established by Graeme and Alison in 1965, with the purchase of selected females from Gladbrook Angus dispersal sale. We mate 180 – 200 cows and offer 35–40 bulls at our on farm auction each year; this year will be our 39th sale. We farm in a harsh environment, so our bulls are in demand in many high country areas in Otago.

We are constantly looking for herd size that suits our breeding program and we AI around 100 cows per season. Any cows that don't perform to our expectations are culled to our commercial herd of approximately 300 cows which are farmed on a share farm basis. The stud is run within Penrose Farms Ltd which is an amalgamation of six adjoining properties, now owned by Stuart and Lorraine Duncan (Alison and Graeme's son) who are the fourth generation to farm here since 1894.

Stuart and Lorraine's family – a daughter and two sons – are hopefully going to farm here in the future. Penrose Farms Ltd runs approximately 12000 stock units made up of sheep cattle and deer with all trading stock flattened on the property.

We have also diversified into tourism with accommodation on the Central Otago Rails Trail – we have between 4000–5000 people stay with us each season and also do farm tours for some of the groups including overseas visitors.

We look forward to seeing you all and welcoming you onto our property.



13 PUKETOI ANGUS STUD

The Crutchley Family

Puketoi Angus was established by Geoff and Noela Crutchley in 1972 with 10 heifers from Trevor Wilton's Jenolan Stud, Masterton. These heifers were mostly of Totaranui Genetics.

Some notable sires early on are Shell 2nd of Stern, Ranui Mature Yankee, who bred well for us, especially female progeny. Ranui Boss, big bull with excellent temperament. The latter two bred some excellent cows.

Puketoi has been home to the Crutchley family since 1939, it is currently being run by Kyle Hagen and Emma Crutchley. Altitude ranges from 350–1000m asl and our average rainfall is 350mm/year. Puketoi is 2900ha in total with approximately 450ha of spray irrigation.

Current farming policy is to carry 6600 Romney ewes, 1700 hoggets, 150 Angus cows (including r2 heifers) with finishing all stock. We have recently diversified with approximately 100ha of arable cropping also.

In recent years, sires that have made an impact are Springdale Braveheart 131, KayJay Bond H486 and Oregon N176. The cow herd is the heart and soul of the commercial farmers operation, so with that in mind, I aim to breed cattle that are strong and functional. Structure, fertility and temperament are must haves.

Welcome to the Maniototo and Puketoi. We hope you enjoy the Southern Angus Ward tour.

Thank you to our Sponsors





Oops



Sunrise at Penvose Angus



Linda Timperley, Jeannette Peters, Clayton Peters and Clarence Timperley



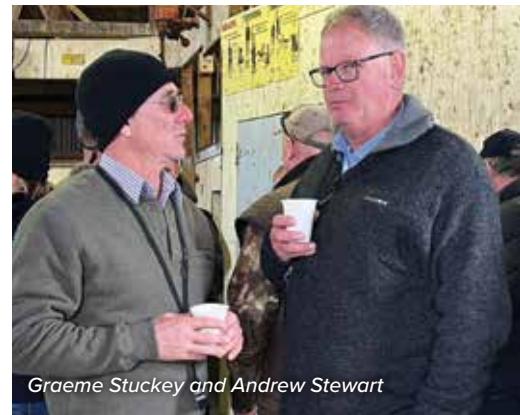
Helicopter at Umbrella Range



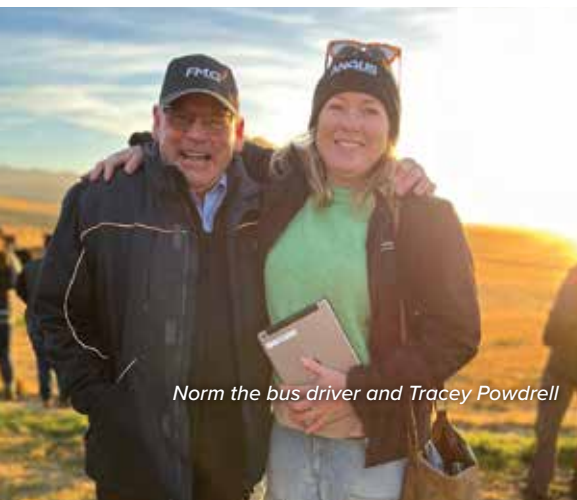
Sarah and Peter Heddell



Sally Gunton and Samantha Elliott



Graeme Stuckey and Andrew Stewart



Norm the bus driver and Tracey Powdrell



Erin Bradley



There is always one



Eclipse Southern Ward Tour

11 – 14 MARCH 2024

PARTICIPATING STUDS:

Kincardine Angus Stud
 Rockley Angus Stud
 Waimara Angus Stud
 Pikoburn Angus Stud
 Delmont Ltd
 Helmsdale Angus Stud
 Kowai Angus Stud
 Umbrella Range Angus
 Glenwood Angus Stud
 Peters Genetics
 Earnsleugh Stud
 Penvose Angus Stud
 Puketoi Angus Stud

This years' Eclipse Southern Angus Ward tour emerged as a quintessential showcase of southern hospitality intertwined with the excellence of Angus cattle breeding. It not only set a benchmark but also left an indelible mark on attendees, earning accolades as one of the finest tours yet.

Spanning approximately 1250kms, the tour embarked on a journey that epitomised the essence of camaraderie, friendship, and unparalleled hospitality – values deeply embedded in the fabric of New Zealand's Southern region. Beginning with the AngusNZ AGM and dinner, to the myriad of stops along the way, each moment resonated with warmth and a sense of family.

MONDAY 11 MARCH

The tour kicked off at Kincardine Angus, nestled at the foot of the Remarkables mountain range. Home to Mike and Gemma Smith, Angus cattle are ingrained in the very DNA of this third generation farming family – with Mike also being current chair of AngusNZ. Here, the breeding programme revolves around pillars of fertility, longevity, temperament, and performance, setting a robust foundation for what lay ahead on the tour.

Transitioning to Eastern Bush in Western Southland, the landscape quickly transformed from the sparse grasslands of Queenstown to the lush green pastures of Southland. The first stop was Rockley Angus, home of





the McCallum family. Rockley offered the opportunity to see how selling yearling bulls aligned perfectly with their farming systems. It was also fantastic to see Kath McCallum's unwavering passion for the stud's development – something she attributed to her involvement in the AngusNZ youth programme.

Next, Waimara Angus welcomed us with open arms. Originally founded by Tom and Sally Law, Waimara is now under the stewardship of Chris and Kate Pont, and Andrew and Jayne Law, and is a showcase for the resilience and strong maternal instinct of the Angus breed, where long, wet and often harsh winters create challenging conditions for

their 200 registered cows and offspring.

The final stop on Monday led the tour to Tuatapere, Pikoburn Angus, where Alton and Isobel Devery sell approximately 20 2-year-old bulls each year. In true Scottish style, son Peter performed on the drums with the Waimatuku Pipe band – where the resonance of bagpipes during the ceremonial address to the haggis was a fitting tribute to the AngusNZ breeders.

TUESDAY 12 MARCH

Tuesday dawned with Hannah Bourke from Neogen offering some insight on the adoption of genomics during breakfast at Croydon Lodge.

With a busy day ahead, it was then off to

Delmont, where AngusNZ's legacy intertwined with the journey of Jono Cochrane and his wife, Terri. Together they are building on the strong foundations provided by Jono's parents, John and Tracey, by honing their programme to produce stock attuned to commercial needs within environment constraints. They also highlighted how their early adoption of calving 2-year-old heifers only mated for two cycles is now paying dividends in overall herd fertility.

By mid-morning the tour was at Helmsdale, established in 1955 but steeped in history dating back to the 1600s, where a past Scottish ancestor neighboured the original founder of the Angus breed. Today, Hamish



Bit of wisdom at this table



Jane Howie and Kate Pont



Jeremy Gunton, Umbrella Range Angus



Kath McCallum, Sarah Heddell and Lea Fouhy



Lorraine and Alison Crutchley

and Gwennyth Grimm carry forward the lineage, catering predominantly to the dairy industry and weaving a narrative that has transcended generations.

The tour continued its action-packed day through to Kowai Angus in Wendon Valley. Their stud of 220 registered Angus cows bore testimony to a commitment to calving ease and early finishing, laying the groundwork for sustainable practices.

You couldn't ask for a better climax to the day than a trip to Umbrella Range in Waikaia, where breathtaking helicopter rides, mechanical bull riding and culinary Southern delights ensued. Named after the range itself, the Umbrella Range Angus stud stands as a testament to the grandeur of Argyle Station. As an expansive 15,000ha hill country property, Jeremy and Sally Gunton and their team run over 52,000 stock units that includes 220 recorded stud Angus cows alongside 1400 commercial cows.

The day closed with a presentation from Mark Maitland, Gallagher NZ, on their latest technology offering and strategic direction for Animal Performance and Traceability. This included the addition of their Pedigree Tree function and custom view for greater animal data control and insight.

WEDNESDAY 13 MARCH

Wednesday unfolded with a visit to long-standing stud Glenwood Angus. Here, Warwick and Jane Howie continue in the vision set by their forebearers of breeding cattle embodying

good constitution, structural soundness and commercial meat grading standards.

As the tour progressed down the Lawrence-Roxburgh highway, Beaumont-based Peters Genetics provided a glimpse into the future, with Clayton and Jeannette Peters nurturing a stud established on the philosophy set by the late Trevor (TP) and wife Karen of breeding stud stock under normal commercial conditions.

The next stop, Earnsleigh Station, continues to emerge as a bastion of resilience amidst extreme climatic conditions. This 22,000ha property experiences an annual rainfall of 300ml in the arid low country and up to 900ml in the snow covered high country – creating the perfect need for good temperament, fertility, constitution and foraging ability within their herd.

We were also extremely privileged to have Dr Mark Enns from Colorado State University and Dr Jason Archer from Beef + Lamb New Zealand Genetics, provide some invaluable insights into understanding the importance of genetics within your beef breeding programme during our tour of Argyle.

Wednesday culminated in the heart of Central Otago rail trail country at Wedderburn Hotel, where the Generation NZ Auction was held, raising \$27,140.00.

THURSDAY 14 MARCH

The following morning attendees toured Penvose Angus, owned by the Duncan family, to not only see diversification at its finest

but also a comprehensive AI programme of approximately 100 cows each season to maximise genetic gain.

From Wedderburn, the tour made its way to Ranfurly and Puketoi Angus. Puketoi was a testament to innovation and adaptability under the stewardship of Emma Crutchley and Kyle Hagen – epitomising the spirit of endurance with only 350mm average rainfall a year, now supplemented with 450ha of spray irrigation.

To round off the tour, many returned to Kincardine in Queenstown for a relaxing lunch – an ideal finish to an intense, action-packed Eclipse Southern Ward Tour.

In retrospect, our Angus Ward Tours emerge as a testament to the enduring spirit of our breeders, our ability to face challenges head on and adapt, and our focus to build on the foundations by previous legacies and set pathways for a strong future.

The sharing of knowledge and forging of friendships during these tours continues to highlight for us all how well positioned AngusNZ is from now on in.

We wish to thank all the breeders involved for their time and energy in making this such a success.

We would especially like to thank major sponsor Boehringer Ingelheim for their support of the tour. In addition to a wide list of other sponsors, we would also like to thank Neogen, PBB, Gallagher NZ as well as Rabobank and Xcell Breeding Services for their sponsorship towards tour refreshments. This tour would not have been possible without your involvement. ■



Hellen Heddell, Fi Fraser and Di Smith



Kevin Friel, David Bird and Stu Duncan



Generation Angus Youth Auction



Dr. Mark Enns, Colorado State University and Dr. Jason Archer, B+LNZ Genetics



Mark Maitland, Gallagher NZ



George Philips



Kirsten and Hannah Devery, Kevin Friel and Gaye Stringer



Emma Pollitt, Megan Friel and Paul Revell



Andrew Powdrell and Kevin Friel



*Philip McCallum,
Rockley Angus*



Tom Law and Cheryl Grouse



Jono Cochrane



Mark Maitland, Gallagher NZ



Alicia Keown Photography is a local Southland and Otago photographer who works in the agriculture sector and has a passion for rural photography. She is available for any upcoming bull sales and photographing and videoing bulls for the sale catalogues. Please contact her if you are interested in more information.

Alicia Keown
aliciakeown@outlook.com
027 220 26 22

AWARDED LIFE MEMBER

Shawn McAvinue

An unwavering dependability, loyalty, honesty and integrity are the traits that have netted South Otago farmer John Cochrane an Angus New Zealand Association life membership.

The honour was bestowed on the Delmont Angus stud co-owner at the association's annual meeting in Queenstown on March 10.

Association general manager Jane Allan, said the life membership acknowledged the contribution Mr Cochrane had made to the association.

He was the first chairman of the association's Otago and Southland ward from 1998. He was elected as a director and treasurer on the national board in March 2015.

In 2017, he was the vice-chairman and then chairman a year later, Ms Allan said.

"At this time, the association needed leadership, along with guidance and integrity to be at the forefront of mind for the association. John's knowledge for constitutional law proved valuable to the core functionality of Angus New Zealand."

Mr Cochrane was "instrumental in leading the adoption of the new constitution" in November 2021.

The first independent director, Kendall Langston, was appointed under his chairmanship, she said.

"Boards must lead and be accountable and John's dependability, loyalty, honesty and respect is unwavering.

"He demonstrates integrity, strong morals and ethical principals to do the right thing."

Mr Cochrane's leadership had put Angus genetics at the forefront of the New Zealand beef industry, she said.

At the resigning from President presentation, Mr Cochrane was given a sculpture of a head of an Angus bull sporting ear tag 11320, a nod to the herd number of Delmont Angus.

Mr Cochrane joined a select group, she said. "We don't give out life memberships lightly."

Mr Cochrane said he "was a bit overwhelmed" to be given a life membership.

During his tenure as chairman up to 2023, he retained his role in the finance committee, he said. "I kept my finger on the pulse on the finance side."

He gained governance experience as a Clutha district councillor for Clinton for 18 years from 2002. "That put me in good stead around the New Zealand Angus board table."

He described the start of his tenure as chairman of the association as "stressful".

"We got through the issues and I think we have come through the other side and we have got a really strong organisation, where everybody is working together as one team."

When asked to elaborate on the issues, he said he preferred to "put them to bed" and look forward. "There is a reason the windscreen is bigger than the rear view mirror.

"The past is in the past and what we can influence is what is in front of us — that was always my philosophy."

An objective of the association was to ensure the Angus breed "works on the farm and works in the restaurant".

He gave his time to the association because the Angus breed had been good to his family.

"You get a lot out of it and someone has to put their hand up to make sure it remains at the forefront of the beef industry for the next generation."

His father Stuart moved to the 1066ha ballot farm in 1949, about a year before marrying John's mother Betty.

Stuart Cochrane registered the Angus herd with the association in 1963, launching a stud to produce bulls to use on the 500 commercial cows on the farm. "He realised the Angus cattle were best suited for the environment."



After his parents moved to another family farm in Balclutha in 1979, he and his older brother Graeme farmed Delmont in partnership until 2006.

John bought Graeme's half of the farm in 2014, increasing it to its current size of 1662ha.

Stuart Cochrane died in 1993 and Helen in 2021, aged 97.

John Cochrane's son and daughter-in-law, Jono and Terri Cochrane, bought half of the farm business in 2020.

John and his wife Tracey moved to Wānaka in 2022 and Jono takes care of the day-to-day farm duties.

Over the years as the farm improved, stock numbers increased to 80% sheep and 20% beef. Now the female cattle herd was about 260 registered Angus.

The No 1 breeding objective was fertility, he said. "If you don't have a live calf, you don't have any product to sell."

Other traits bred for were growth, temperament and great-tasting beef, he said "The stud was in good hands," Mr Cochrane said.

"Jono and Terri are completely passionate about it."

Ms Allan said the day after the annual meeting the Southern Ward Angus tour began, visiting 13 studs over four days.

About 70 people were on the tour.

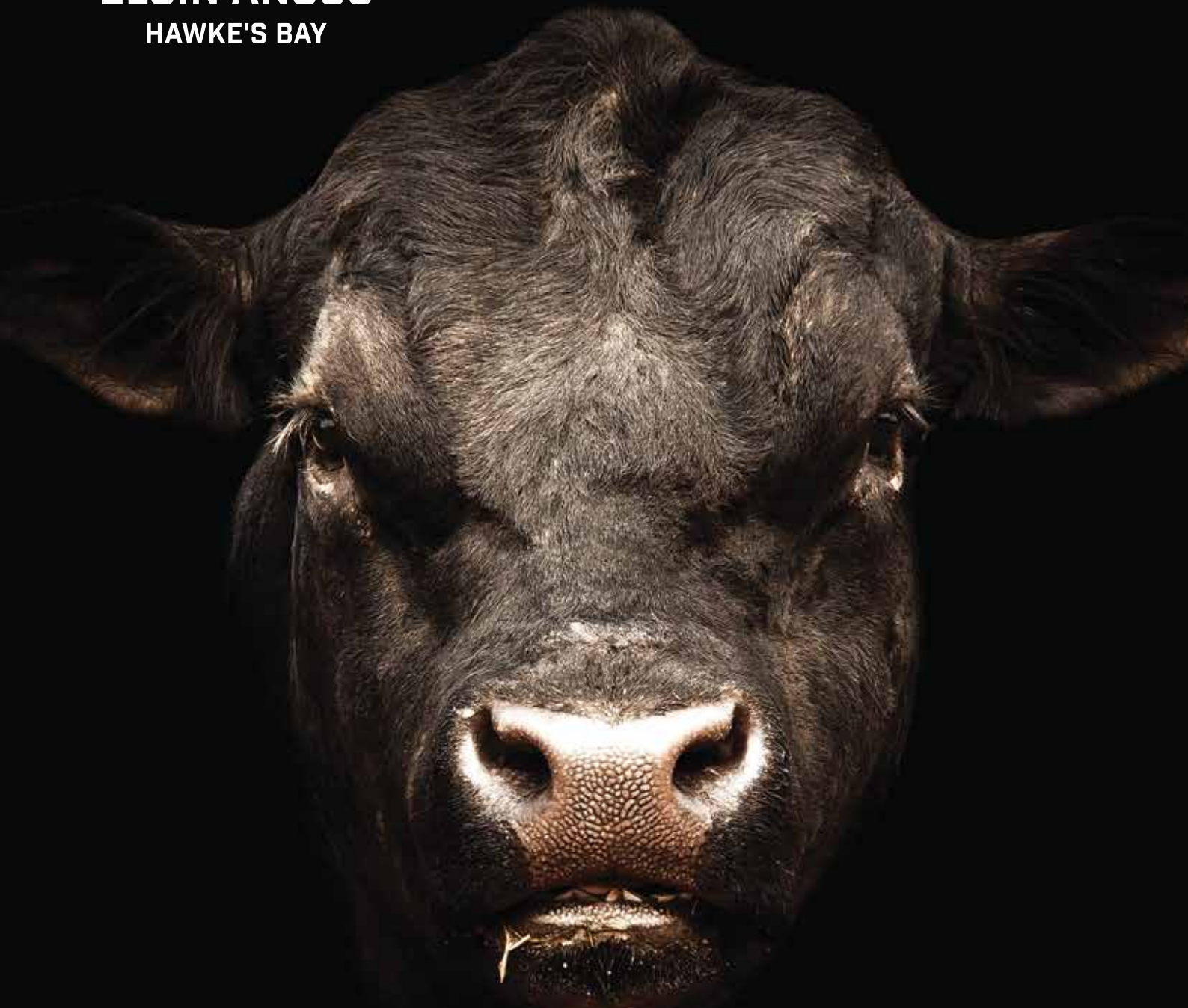
The studs visited were Delmont, Earnsclough, Glenwood, Helmsdale, Kincardine, Kowai, Peters Genetics, Penvose, Pikoburn, Puketoi, Rockley, Umbrella Range and Waimara.

The tour was "absolutely fantastic", Ms Allan said. "It was unbelievable." Positive feedback from tour guests included the diversity of the countryside, the quality of the cattle and the southern hospitality.

"We had some Australians on the tour who were raving about it." ■



ELGIN ANGUS
HAWKE'S BAY



**ANNUAL
ON FARM
AUCTION**

**TUESDAY
11TH JUNE 2024 / 3.30PM**

CONTACT & INQUIRIES

Sam & Sarah Duncan

149 Atua Road, Elsthorpe, Hawke's Bay.

PHONE (06) 858 4909 MOBILE (021) 720 385

REFLECTING ON PROGRESS AND LOOKING AHEAD

From the Boardroom



**KENDALL LANGSTON,
INDEPENDENT
DIRECTOR**

As we tackle 2024, it prompts reflection on the journey behind us and the path ahead. The recent change in government has brought about change and uncertainties, particularly in the public sector. However, as the dust settles, a clear direction is emerging, marked by a refreshing focus on bolstering the New Zealand economy and enabling a thriving agricultural sector.

Across the various boards I serve, there's a concerted effort to reset and realign strategic priorities and the opportunity to harness the potential of new cutting-edge AI tools. Concurrently, we're witnessing a gradual easing of the labour market, leading to more realistic wage rates and heightened productivity — a positive development resonating across all sectors.

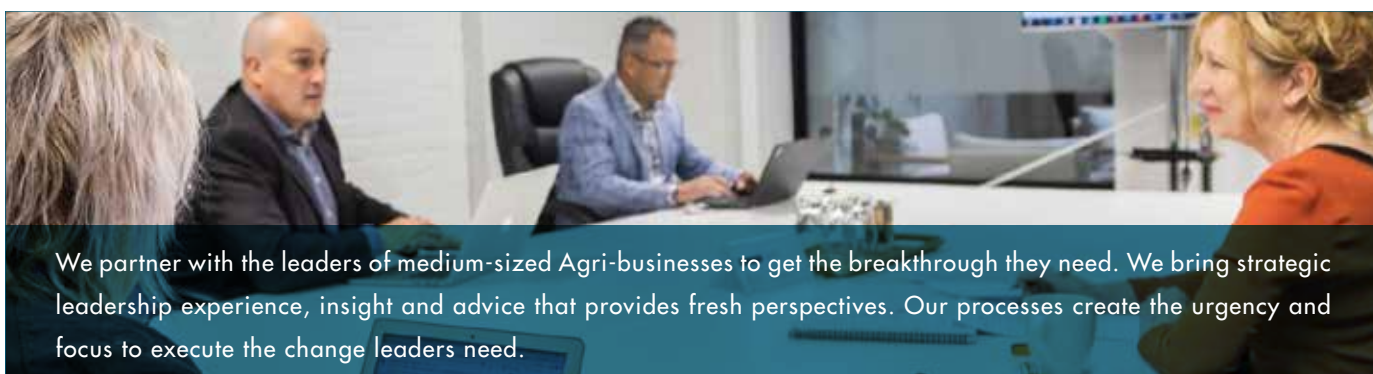
At Angus New Zealand, we recently concluded our own strategic review, building upon the vision and strategy established several years ago. I would like to thank those who contributed to this process. Our recent board meeting in Feilding provided a platform to finalise the strategy implementation plan for 2024 and prepare for the upcoming AGM and Southern Ward tour.

Those who attended the AGM will know that the board presented the Angus New Zealand 2028 Strategic Plan; this is now accessible for all on our association website. This plan will undergo annual updates and refinements, with input to many of the initiatives sought from members through discussions, surveys, and regional ward structures. Your active participation and feedback will really assist us as we navigate the multifaceted challenges and opportunities on our horizon.

Significant planning investment has also been made in board succession, training, and director development. My sincere thanks go to those members who have stepped up to join the board. The presence of active, diverse directors is critical as we navigate the evolving landscape facing Angus New Zealand.

For those whom I didn't have the chance to connect with at the AGM and Southern Ward tour, I extend my warmest wishes for the year ahead.

Let's continue to work hard to ensure the ongoing success of Angus New Zealand. ■



We partner with the leaders of medium-sized Agri-businesses to get the breakthrough they need. We bring strategic leadership experience, insight and advice that provides fresh perspectives. Our processes create the urgency and focus to execute the change leaders need.

**Strategy / Strategy Execution / Executive Leadership
and Governance Development**

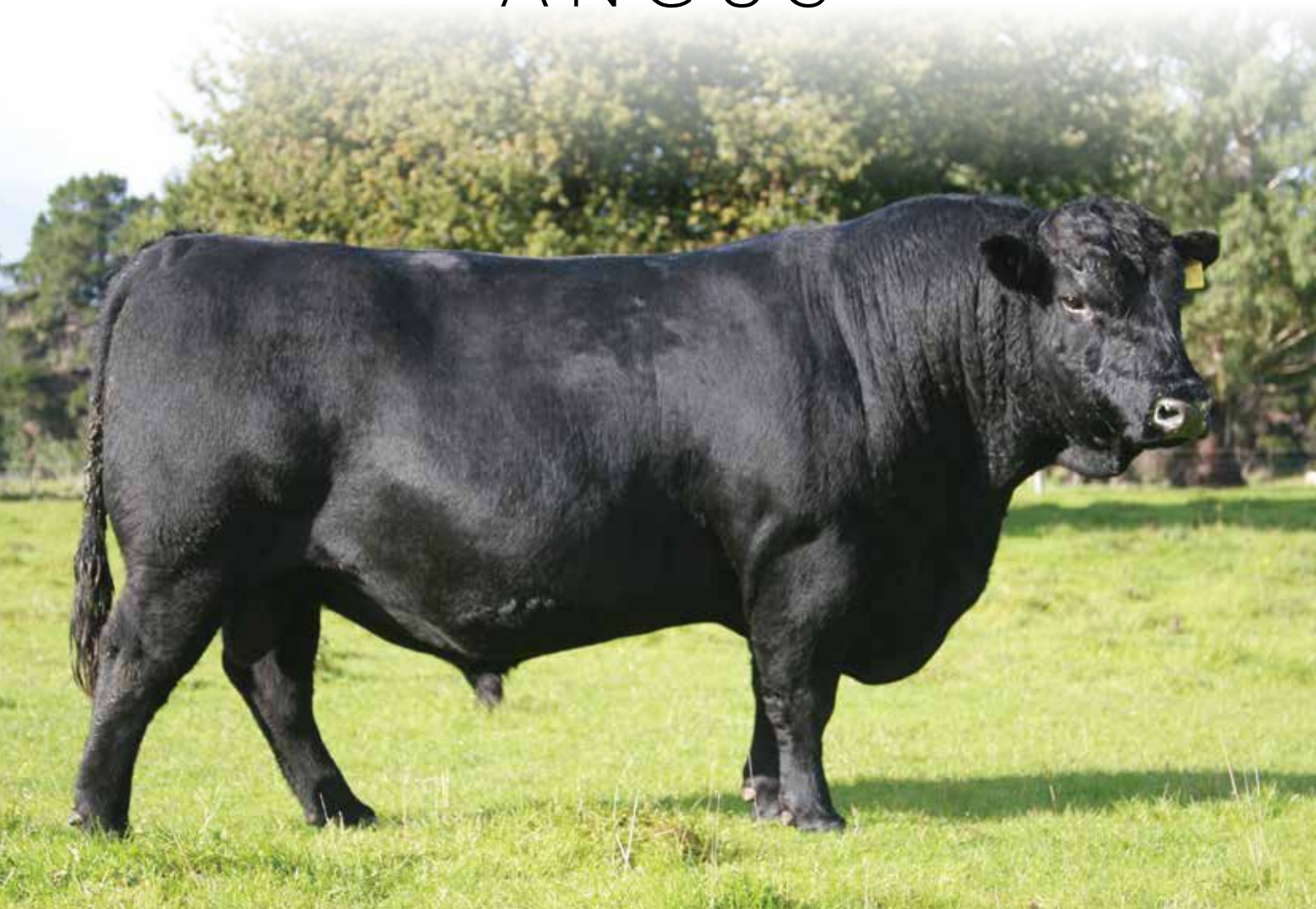
021 495 884
pivotpace.com

Pivot & Pace
Strategic Business Advisors

EST. 1936

WOODBANK

ANGUS



Woodbank Bomber 9017 - 1st group of sons available for our 2024 Sale

Sons of Woodbank Investor 8106, Woodbank Milestone 20268, Sitz Stellar, Millah Murrah Paratrooper and KG Justified will also feature in our 2024 sale

SALE DATE 18TH JUNE 2024

Ben & Caroline Murray
82 Clarence Valley, RD1, Kaikoura.
E carolineandben@xtra.co.nz

Phone 03 319 4303
Ben 027 449 4409
John 03 319 4302

SPRING SALE -
TUESDAY 1ST OCTOBER 2024
f Woodbank Angus



Raising the
steaks together



EDUCATIONAL SERIES 'RAISING THE STEAKS' FOR BEEF SECTOR

IF YOU ARE LOOKING FOR THE LATEST INDUSTRY INFORMATION ON HOW TO IMPROVE YOUR BEEF FARMING OPERATION THEN YOU CAN'T GO PAST THE "RAISING THE STEAKS" CHANNEL ON YOUTUBE, HOSTED BY ANGUS NEW ZEALAND'S VERY OWN KATE PONT.



KATE PONT

Raising the Steaks, the brainchild of Angus New Zealand, is a ground-breaking online educational platform that is revolutionising the landscape of beef breeding in New Zealand.

Developed in close collaboration with Gallagher New Zealand, a stalwart in the country's agribusiness sector, this initiative leverages the power of YouTube and Facebook to provide breeders with a wealth of knowledge and resources at their fingertips.

At the heart of "Raising the Steaks" is a commitment to excellence and innovation, exemplified by its diverse range of podcasts and articles. Through the platform's YouTube channel, viewers are granted access to insights from Angus New Zealand and industry experts, covering an array of topics crucial to the success of all beef breeding operations

nationwide.

From the intricacies of calf tagging to the explanation of EBVs (Estimated Breeding Values), breeders are equipped with the tools and understanding needed to make informed decisions and drive genetic progress within their herds. Moreover, the platform, in conjunction with its Facebook page, serves as a forum for collaborative learning, and enables commercial and stud breeders to discuss and share their own views and experiences.

In addition to specialised topics, "Raising the Steaks" offers a treasure trove of shared articles covering fundamental aspects of beef cow management and production. From body condition scoring to the latest advancements in precision breeding and on-farm efficiencies, breeders gain

PIKOBURN ANGUS



Selling at the Hauroko Valley Bull Sale,
Wednesday 29th May 2024, 1:30pm
20 Bulls for Sale

Sires of Sale Bulls



RANGATIRA 17479

- WAITERENUI R017
- PIKOBURN 37-19

Contact: Alton Devery, 021 685 428 or isobel_devery@hotmail.com

BREEDING EARLY MATURING, SOUND CATTLE, WITH STRENGTH AND THICKNESS

“RAISING THE STEAKS” IS MORE THAN A MERE EDUCATIONAL RESOURCE, EVOLVING INTO A CATALYST FOR INNOVATION, COLLABORATION, AND PROGRESS WITHIN THE NEW ZEALAND BEEF BREEDING INDUSTRY.

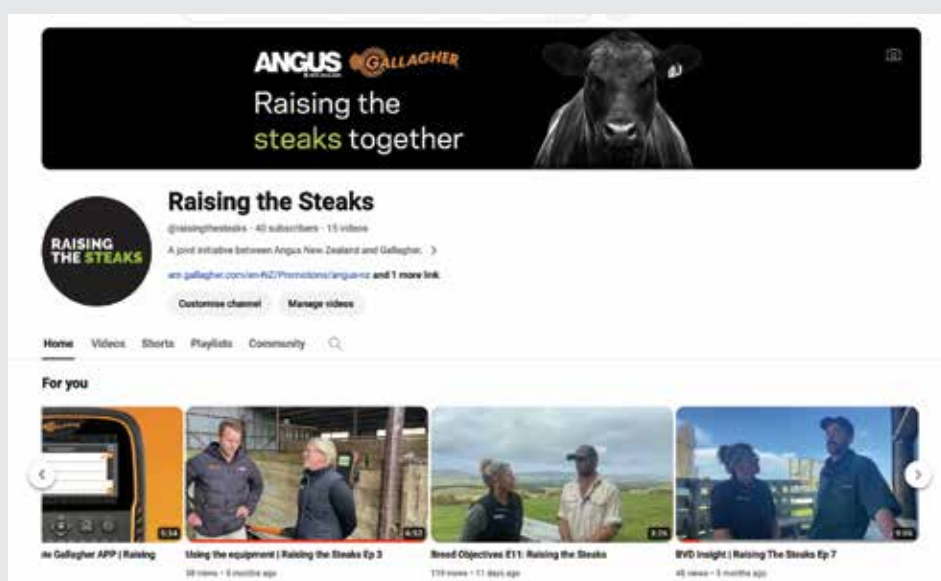
comprehensive insights into every facet of their operations.

By consolidating a wealth of knowledge into a single, accessible platform, “Raising the Steaks” emerges as the go-to destination for breeders seeking to elevate their practices and drive growth within New Zealand’s beef sector.

“Raising the Steaks” is more than a mere

educational resource, evolving into a catalyst for innovation, collaboration, and progress within the New Zealand beef breeding industry. Through its holistic approach to knowledge-sharing and community-building, the platform paves the way for a brighter, more sustainable future for breeders and the industry as a whole. ■

ACCESSING RAISING THE STEAKS:



@raisingthesteaks

* Click on the 'subscribe' button. It doesn't cost you anything. Will just make it easier for you to find the page in the future



<https://www.facebook.com/groups/845411937092155>

Join the group or invite others to join. Great place for you to share information or to let us know what you would like industry information on.



KJ ANGUS



Supplying Clients with the
KJ Premium since 1958

THE BOMB SQUAD HAVE ARRIVED



KAYJAY BOMB SQUAD T600



KAYJAY BOMB SQUAD T628

BULL SALE

FRIDAY 31ST OF MAY AT 2PM
45 BULLS

Dunoon Prime Minister
– Sire of 'BOMB SQUAD'

- Australasian Top Price 2020 selling for \$140,000
- **KayJay Angus** is the only Stud in NZ to have these genetics



**3 Year
Guarantee**

 fb.com/kayjayangus

Roddy and Sam, Neil and Joan Kjestrup
Phone: 0273039280 • kayjaycattleco@outlook.com
KayJay Angus, 213 Hakakino Road, RD10, Masterton

kayjayangus.co.nz



SELECTION STARTS FOR WORLD ANGUS FORUM 2025

Jackie Harrigan

In 2017, the Kiwi teams representing New Zealand Angus at the Youth World Teams Challenge as part of the World Angus Forum in Scotland won and placed second, a magnificent result, says team member Marie Fitzpatrick.

But more important than the winning was the experience gained by the eight young people at the World Forum event.

“It was an amazing experience – we made incredible connections in the Angus breeding and cattle worlds, and forged a really strong bond with all our team members.”

The networking opportunities across the whole event were incredible, she said, as team members were able to meet and talk to Angus breeders and farmers from many parts of the world.

It really was a life changing experience that Marie said can lead to “a million and one

things and opportunities”.

Marie is now involved in forming and storming the next group of youngsters to attend the Australian World Angus Forum in May 2025, and is convening a selection weekend at Oxford on Anzac weekend (April 27–28) to select and train two teams to attend.

Planning for 25 attendees, the weekend is open to all comers from 18–25 years and Marie says experience showing cattle is not mandatory.

“New Zealanders are always strong in the agri-sports and we need people with diverse knowledge and with hands-on experience of cattle, not necessarily showing. We can teach them those skills.”

“Enthusiasm and attitude are the best attributes.”

Expecting entrants from all over the country, Marie has planned a weekend of workshops,

including stock judging, cattle handling, clipping and showing, fencing, machinery and water modules, vet and genetics workshops, carcass grading, and an evening of debating that will be livestreamed on Facebook.

Twelve heifers from the Timperley Angus stud have been broken in for the young people to work on in pairs so that all have the same experience and an even contest.

With support from many Canterbury breeders and rural professionals running workshops, the weekend will provide a great experience of working and learning about cattle and the eight potential team members for the 10-day Australian World Teams Challenge will be selected and teams formed.

Additional training weekends are planned, with potential for others to also attend these and expand their knowledge. ■

NZ FARMERS LIVESTOCK

Working with Farmers for Farmers

MyLiveStock

Website | Mobile | App

Working nationally for over 100 years

At NZ Farmers Livestock, our clients benefit from our history and experience in the market. We bring extensive experience and knowledge gained through trusted and long-established relationships within the rural community. We add value for you, by supporting you, to market.

At MyLiveStock we are proud to have developed New Zealand’s first online live auction platform. Farmers are able to register at **MyLiveStock** and are then able to view or bid online. The auctions are livestreamed direct from the saleyards or on farm auctions, this duly increases the buying bench for vendors.

Our dedicated agents are committed to supporting you. For more information, please contact Brent Bougen 027 210 4698

TARANGOWER

■ ■ ■ A N G U S ■ ■ ■

Est. 1926

78TH ANNUAL ON FARM SALE

Wednesday 29th May 2024 at 12 noon

98 years of breeding functional, reliable,
fertile cattle for NZ commercial conditions

■■■ offering 40 ■■■
quality rising 2yr Angus Bulls



SIRES:

Milwillah Napa N498 ■ Waiteweta P28 ■ Oregan Smokin P129 ■ Taimate Lazarus L12
Turiroa Quartz Q342 ■ Sudeley Q43 ■ Tarangower Tycoon 18006

sound, quality, quiet bulls bred to perform



Inspection and enquiries welcome

Rob Purdie
912 Ngatarawa Road,
Mahoenui

Phone: 07 877 8935 Mobile: 027 474 1208
Email: tarangowerangus@farmside.co.nz

Tarangower Angus Find us on Youtube

**Bulls fully
guaranteed for
3 years**

**All bulls
Sire Verified**

ALL BULLS TESTED FOR BVD AND FULLY INOCULATED . TB STATUS: C10 . FREE DELIVERY N.I



GenAngus Future Leaders Programme

EMMA HUSSEY

A passion for livestock and a burning desire to help people have been the driving forces in the life of Canterbury's Emma Hussey.

Growing up on livestock properties, including the current 15,500ha Hakatere Station in the Ashburton Gorge where her parents are now partners in ownership of the Mount Possession Angus stud, 24-year-old Emma has always been involved in cattle breeding and loves all things livestock.

She has recently been selected to attend

the 2024 GenAngus Future Leaders Program, which is being held in Christchurch, New Zealand in May, and is thrilled with the opportunity.

"I really love black cattle, they have been a big part of my life on the station."

Living in Australia for a few years as a teenager fired up that interest, when she took the opportunity to show Angus and Charolais cattle and developed her interest in beef cattle breeding.

That inevitably led to a Bachelor in

Agriculture degree at Lincoln University, where she then bolted on some more specialist livestock animal health and genetics knowledge to extend her degree into a four-year course.

"Essentially, it's similar papers to a B Agricultural Science, as livestock and genetics are a passion of mine, so I really wanted to amp up the agriculture degree with more livestock science."

She worked for the following year at Erewhon Station, at the top of the Rangitata



**MT POSSESSION ANGUS
STUD NUMBERS 130 HEAD OF
REGISTERED ANGUS COWS,
ALONGSIDE A COMMERCIAL
HERD OF AROUND 700 CATTLE.
BULLS ARE SOLD AT THE
ANNUAL ON FARM SALE AND
BULL BUYERS COME FROM
SOME OF NEW ZEALAND'S MOST
PICTURESQUE AND RUGGED
HIGH COUNTRY PROPERTIES.**

River, as a general farm hand, where she enjoyed working with the Clydesdales and sheep and cattle.

“It was such a wicked opportunity to go and work there and help with the stock work and horses.”

“I am a horsey girl too,” she laughs, saying that while currently ‘between horses’, she will probably get another one soon to feed the habit!

Commuting each day to Ruralco in the Methven store where she is now working takes 45–50 minutes each way but means she can continue living at Hakatere and helping out her parents in their busy times with the stud cattle and other stock.

“It’s great to be able to help Dad out when he is busy with AI or getting ready for the on farm bull sale.”

“I am a store person at Ruralco and am enjoying the work – I love being able to help farmers out with their orders – and building up product knowledge as I go along is really useful.”

Eventually, Emma would love to work her way into a technical rep position at Ruralco or another business in the animal health, livestock or genetics side of agriculture.

Her other goals include stepping up into the Mt Possession stud in the next 10 years and taking more of an active role, depending on the wishes of the other partners, Emma says.

“At the moment, the breeding decisions and directions are set by the partners, my parents Ryan and Sarah Hussey, and Donald and Lee Whyte, but it’s a space that I am keen to move into and I am hoping the Generation Angus leadership course will help me along this path.”

“If the opportunity comes up, I would be super keen to get more involved.”

Emma is looking forward to the weekend leadership course, where there will be workshops with guest speakers, and sessions on business growth and marketing, so that she can increase her knowledge in the business space.

“I have a science and livestock background, so I am keen to learn more about the business side of running an Angus stud and about how I can contribute and grow some marketing knowledge and skills.”

“This is a great opportunity to expand my knowledge.”

Her side interests will stand her in good stead when it comes to marketing stud cattle. She currently is a member of the Foothills

Showing Angus cattle at the Oxford Show in 2023.



Young Farmers Club based at Mt Somers and has taken on the publicity role for the executive of the club, running their social media accounts to build awareness and membership for the club.

She also has a personal livestock photography social media presence, Whisky Creek Rural Photography (both on Facebook and Instagram), that fulfills her passion for photography and livestock.

“I like exposing a different aspect of livestock that is run up in the high country on the big hills. I have a small following and I like to take photographs of the stunning scenery and share it with others.”

This part of the country is pretty special, and the Mt Possession stud partners’ goals include breeding cattle that can shift to other high country and work on the hills and tolerate the climate, Emma says.

“The cattle need to be durable, they need

to be able to get around the big hills and they need to thrive through hot summers and harsh winters.”

Mt Possession Angus Stud numbers 130 head of registered Angus cows, alongside a commercial herd of around 700 cattle. Bulls are sold at the annual on farm sale and bull buyers come from some of New Zealand’s most picturesque and rugged high country properties.

This is the country that Emma loves and chooses to live in.

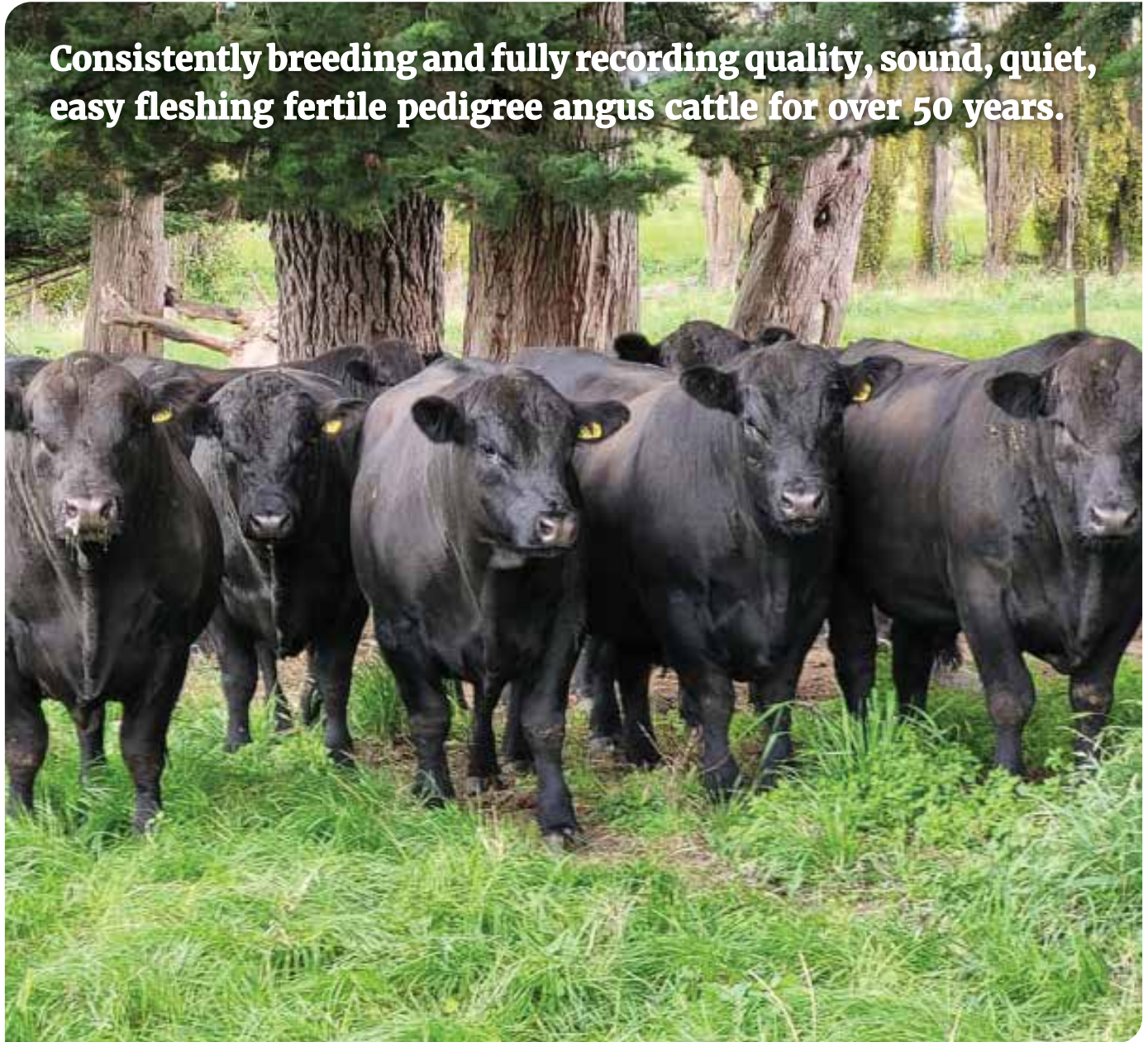
“I love the vast nature of the Canterbury high country; the scenery and the mountains are stunning. It has its challenges with the dry summers and long winters, which does make it different to a lot of other farming operations.”

Through the GenAngus Leadership Program, she hopes to learn more about running an Angus stud and producing bulls for this unique environment. ■

Mt Mable Angus

39th Annual Bull Sale on
Monday 10th June 2.30pm

Quality yearling bulls for sale by private treaty in September 2024



Consistently breeding and fully recording quality, sound, quiet, easy fleshing fertile pedigree angus cattle for over 50 years.

BVD Tested • BVD Vaccinated • Lepto vaccinated • 10 in 1 Vaccinated

All bulls DNA profiled, Genomic tested, Parent verified and tested free of all known genetic defects

TB status C10 • Fully Breedplan 5 Star record

Our cattle are a case of what you see is what you will get – calm, quiet, meaty, fabulously footed, sound, fertile and all backed by a comprehensive three year money back guarantee.

Think you can't have it all? Time to think again.

Enquiries and inspection welcomed - Kevin and Megan Friel

Phone: 06 376 4543 | Mobile: 027 625 8526 | Email: kev.meg.co@xtra.co.nz

625 Jackson Road, Kumeroa (easy to find off SH2, Oringi Rd from North, Hopelands Rd from South)

Website: www.mtmableangus.co.nz | Find us on Facebook: Mt Mable Angus Cattle



GenAngus Future Leaders Programme **EXTENDS NORTH CANTERBURY FARMER**

Jackie Harrigan

Jim Burrows is a busy man, farming 840ha of Waipara rolling hills in North Canterbury, with partner Kim Marshall, and two preschoolers, Ned and Ben.

But when Kim suggested he apply for the Generation Angus leadership programme, he thought it would be a good opportunity to extend himself and get an outside view of their business to help them set some bigger goals and put some detail around those goals and plans.

Jim and Kim, an accountant, are in their late 30s and run 2500 composite ewes and 750 hoggets, along with 110 breeding cows, half of which are registered Angus cows, alongside a commercial herd and trading cattle on the 650ml annual rainfall farm that is strong country but prone to winter wet and summer dry, Jim says.

“There is no consistency or predictability to the weather and rainfall, that’s why we choose to have a flexible system in regard to the livestock trading – but we can guarantee that we grow grass in the spring!”

Trading 3000–4000 lambs and 100–200 store cattle each season make up the rest of the operation, which the couple bought six years ago as a 670ha block, with help

from Jim’s parents, and subsequently added another 170ha 12 months ago. Jim’s parent’s, Paul and Mandy, are valued members of the Glenlake Farm team.

The cropping programme is an important component of the trading operation and the couple have a Farm Environment Plan, Land Use Capability Mapping (LUCM) and a Winter Grazing Plan (WGP) to help with decision making around the cropping methods and strategies.

With plenty of debt pressure and big goals to eventually double the operation, Jim and Kim are concentrating on driving down debt and building equity with lamb breeding and trading bringing up to 70–80% of their income to the operation and the remainder coming from cattle sales.

After growing up on a mid-Canterbury dairy farm, Jim went shepherding when he left school and worked his way up into management which included working for a couple of Angus studs, where he came to appreciate the value of Angus cattle and the role of breeding cows on hill country.

“I have always liked Angus cattle and enjoyed my time at Red Oak Stud and managing the Brackenfield Stud in Blenheim.”

“I have always liked working with breeding cows because of their ability to utilise and groom low quality pasture. After purchasing our own property in 2018, we established an Angus stud which we saw as a good way to add value to the progeny and justify running the cows on country that for six months of the year is almost too good for them,” Jim says.

To get started in their Glenlake Stud, they purchased yearling heifers – stud cull heifers, and from dispersal sales and the likes of KJ Angus, Oregon and Waitawhetu studs, along with using embryos from Brackenfield and Taimate studs, to build their cow herd.

Selling 10–12 yearling bulls privately from Glenlake Farm has got them started, and Jim would like to build the number to 20–30 but says he realises he needs to focus on calving ease figures for the yearling bulls to sell well.

“Most of our bulls are going locally or to Marlborough to beef farmers who will likely use them over heifers and then keep them for a couple of years and use them over their cows. So we need to have below average calving ease to make them easy to sell for heifer mating.”

Having been through the expansion phase in the cow herd, they are now concentrating



TANGIHAU ANGUS



NEW ZEALAND
EST 1949

BREEDING BULLS SINCE 1949

ANNUAL BULL SALE

June 24, 2024 | 12 PM

CONTACT US

Studmaster Dean McHardy
+64 27 242 5321
tangihau.station@xtra.co.nz

@tangihauangus

www.tangihauangus.co.nz

WHILE THE SHEEP MEAT MARKET IS PRETTY AWFUL AT THE MOMENT, RETURNS ARE DOWN FROM THEIR LAMB CROP AND TRADING PROGRAMME AND WITH A DRY SUMMER AND THE WAIPARA FIRE JUST AT THE END OF THEIR ROAD, JIM SAYS THE MINDSET MODULE AT THE GENERATION ANGUS LEADERSHIP COURSE SHOULD HAVE SOME WELCOME STRATEGIES FOR WEATHERING THE TOUGH SEASONS.

on tidying up the cow herd and getting rid of any poorer types “as you don’t sell a good bull out of those cows anyway – and they cost the same amount to have on the farm.”

While the sheep meat market is pretty awful at the moment, returns are down from their lamb crop and trading programme and with a dry summer and the Waipara fire just at the end of their road, Jim says the mindset module at the Generation Angus leadership course should have some welcome strategies for weathering the tough seasons.

“The mindset is getting a bit of a workout at the moment, so that will be good to learn some positive skills.”

He is also looking forward to finding out more about the beef outlook and hopefully seeing some upside in that space.

“I guess I am all about the returns at the moment, with pressure of debt and high operating costs, I am very interested in the benchmarking part of the GenAngus programme.”

Having been a member of AngusNZ for a few years now, he says it will be great to learn

more about some of the other members and increase his knowledge of the stud business sector.

Off-farm, Jim is a member and on the committee of the Hurunui Landcare Group, which represents farmers from the Conway River in the north to the Waimakariri in the south, with 300 members across all the catchments.

“It’s interesting to be part of a group representing farmers around environmental issues as we are all passionate about improving our farms and getting the next generation involved.”


Hunting, fishing and the local dog trial committee keep him busy, and Jim can see a time when involvement in the local school community will become important as Ned and Ben reach that stage.

Winning an award at last year’s regional Ballance Farm Environment Awards was a great learning opportunity for the couple, who said they went into it as rookies but picked up the Business Management award and lots of helpful points from the judging process. ■


We’ve merged top creative design talent with digital marketing expertise.




Our skilled and creative team will move your business forward in leaps and bounds! For successful online business growth with proven ongoing results, talk to us today.


- 


WEBSITE DESIGN




SOCIAL MEDIA
- 

EMAIL MARKETING



SEARCH
- 

PAID MEDIA




GOOGLE ADS

piv . t

DESIGN

-  75 South Street, Feilding
-  06 323 0740
027 323 0740
-  info@pivotdesign.co.nz
-  pivotdesignnz

www.pivotdesign.co.nz


Our Goals are to produce cattle that have:


- Ease of Calving
- Good Temperament
- Are Sound and Efficient producers of beef
- A good balance of EBVs



Yearling Bull Sale Friday 11th October

For more information contact:
Philip and Katherine McCallum 027 410 9535
Rockleyangus.co.nz 

03 358 7988 / hazlett.nz




Insurance Livestock Agronomy Funding Procurement

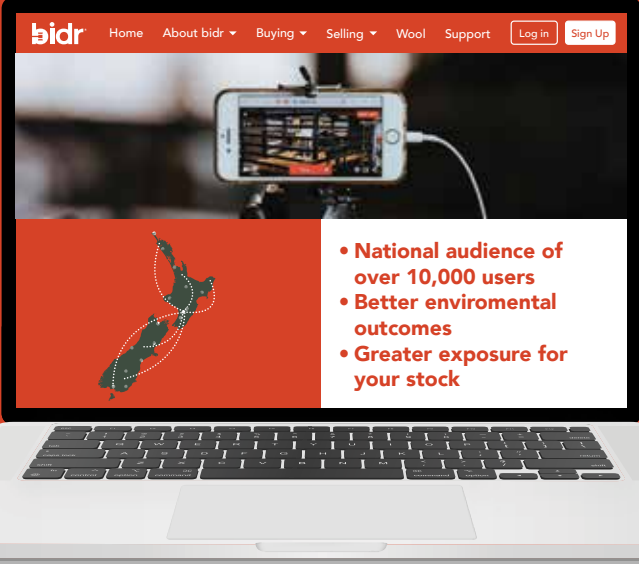
We are a business built on the belief that people come first

Our commitment to you is to provide quality advice and to optimise value for you at every opportunity. **Give us a call and we'll prove it.**

- › Rowan Sandford - 027 215 3215
- › George Mannering - 027 462 0182
- › Callum Dunnett - 027 462 0126
- › Richard Johnston - 027 444 3511
- › Ed Marfell - 027 462 0120
- › Madison Taylor - 021 656 851



Broaden your buying bench



- National audience of over 10,000 users
- Better environmental outcomes
- Greater exposure for your stock

bidr NZ's Virtual Saleyard

bidr.co.nz | 0800 862 437

ANGUS NEW ZEALAND BOARD MEMBERS



Left to Right: Megan Friel, Alan Donaldson, Angela Taylor, Mike Smith, Paul Williams, Kendall Langston, Jane Allan, George Philips.

PRESIDENT

Mike Smith, Kincardine Angus

64 Alec Robins Road,
Queenstown 9371

p: 021 975 269

e: mike@kcangus.co.nz

w: www.kcangus.co.nz

VICE PRESIDENT

Kendall Langston

36 Aberdeen Road, Prebbleton 7604

e: k.langstonnz@gmail.com

TREASURER

George Philips, Anui Stud Livestock 923

Mangatuna Road, RD 10, Dannevirke 4970

e: GeorgeP@angusnz.com

BOARD MEMBERS

Alan Donaldson, Puke-Nui Angus

29 Paparoa Road, RD 3, Taumarunui 3993

e: agcsdonaldson@gmail.com

Megan Friel, Pukerimu Station

625 Jackson Road, RD 1, Woodville 4997

e: Kev.Meg.Co@xtra.co.nz

Paul Williams, Turihaua Angus

771 Whangara Road, RD 3, Gisborne 4073

e: turihaua@gisborne.net.nz

Angela Taylor

e: angelat@angusnz.com

GENERAL MANAGER

Jane Allan AngusNZ, PO Box 503, Feilding 4740

p: 027 593 0377 **e:** office@angusnz.com

w: angusnz.com

ATAHUA



HALLMARK STIRLING Q016

2024 Sale Bulls by:

Hallmark Stirling Q016
EXAR Stock Fund 9097B
Atahua 26-19
Turiroa Q412

2yr Bull Sale -
Monday 10th June, 2024 - 11am

Alan and Michele Dalziell
283 McBeth Road, RD7, Feilding 4777
Email: atahua.angus@farmside.co.nz
Phones:
Alan 027 4396 717
Michele 027 629 8954
Home 06 323 9784

Colin and Louise Dalziell
Ph: 06 328 5011



EST. 1950

DANDALEITH ANGUS by ANUI

STUD LIVESTOCK



ON-FARM BULL SALE

TUESDAY 11TH JUNE 2024, 10.00AM

102 LAWS ROAD, DANNEVIRKE

INSPECTIONS WELCOME



Willy Philip
102 Laws Road, Dannevirke
Ph: 0274 509 398
Email: anui@xtra.co.nz

George Philip
923 Mangatuna Road
Dannevirke
Ph: 0273 062 369

@AnuiStudLivestock

PGG Wrightson Genetics

BREEDING BETTER BUSINESS

Every advantage counts.

As part of New Zealand's largest Livestock network, our team of Genetics Specialists have more contacts, more reach and more market influence.

Callum Stewart
National Genetics Manager
027 280 2688

Callum McDonald
Genetics Representative
027 433 6443

Cam Heggie
Genetics Rep/Auctioneer
027 501 8182

Emma Pollitt
Genetics Representative
027 597 5821

John McKone
SI Head Auctioneer
027 229 9375

Simon Eddington
Genetics Representative
027 590 8612

Simon Smith
Genetics Representative
027 444 0733

Tom Suttor
Genetics Representative
027 446 9967

[fb.com/pgwgenetics](https://www.facebook.com/pgwgenetics)
 [instagram.com/pgwgenetics](https://www.instagram.com/pgwgenetics)

[pggwrightson.co.nz/genetics](https://www.pggwrightson.co.nz/genetics)

Scan for
MORE info





Yearling Bull Sale Results 2023

AUGUST

Date	Stud Name	sold / offered	Ave \$	Top \$
29	Argyle Angus	31 / 31	3400	6700
31	Piquet Hills Farms	28 / 33	2596	4500

SEPTEMBER

Date	Stud Name	sold / offered	Ave \$	Top \$
5	Matai Mara Angus	6 / 6	4050	6000
5	Te Atarangi Angus	112 / 117	3457	9200
7	Maranui Angus	8 / 8	2675	4100
8	Heather Dell Angus	23 / 25	2526	4100
11	Kay Jay Cattle CO. Angus	24 / 24	4166	9000
13	Johalz Angus	5 / 6	2200	2200
14	Mangaotea Farm	23 / 23	2327	3200
14	McFadzean Cattle Co.	39 / 39	4112	8000
18	Hillcroft	53 / 73	2270	3000
18	Mt Mable Angus	15 / 15	3933	6000
19	Matauri Angus	16 / 22	3000	3800
19	Turihaua Angus	25 / 25	7372	17000

SEPTEMBER

Date	Stud Name	sold / offered	Ave \$	Top \$
22	Hallmark Angus	30 / 30	3770	6000
22	Black Ridge Angus	17 / 20	3011	6500
22	Black Bear Angus	28 / 30	1994	2300
25	Puke-Nui Angus	26 / 24	2341	3500
27	Merchiston Angus	16 / 17	3100	500
28	Timperlea Angus	22 / 28	3833	10000

OCTOBER

Date	Stud Name	sold / offered	Ave \$	Top \$
2	Glen R Angus	19 / 30	5000	7500
3	Woodbank Angus	37 / 39	3440	6500
5	Glanworth Angus	30 / 30	2720	3200
11	Stern	38 / 42	4000	10000
12	Sudeley Angus	31 / 31	4000	5800
13	Rockley	26 / 29	4461	12000

*PT Private Treaty

Highlights

- Top price at the 2023 yearling sales went to Turihaua Angus with \$17,000 for Lot 12, bought by Orere Angus.
- The total clearance of 25 yearling bulls averaged \$7372, the highest average of the Spring selling season. Five rising two-year old bulls averaged \$5900.
- The top yearling price in the South Island was shared between Timperlea Angus and Stern Angus at \$10,000. Glen R Angus had the best South Island average at \$5000.



2024 Sales



APRIL

24th	AR & TA Powdrell	Turiroa Angus Elite Female Sale, 2.00pm	Wairoa
30th	J Fraser	Stern Angus Female & Incalf Heifer Sale, 1.00pm.....	Totara Valley

MAY

1st	D Giddings	Meadowslea Angus Female Sale, 12.00pm	Fairlie
1st	D & G Stringer	Kowai Angus 2YR Olds Bull Sale, Private Treaty.....	Wendon Valley
6th - 7th	East Coast Angus Bull Walk.....		East Coast
9th - 10th	Hawke's Bay Angus Bull Walk		Hawke's Bay
13th	King Country Bull Breeders Open Day.....		King Country
14th	Taumarunui Angus Open Day.....		Taumarunui
14th	Rangitikei & Whanganui Angus Bull Open Day.....		Whanganui
16th	Central Wairarapa Angus Bull Walk.....		Wairarapa
16th	J & H Hammond	Ruaview Angus Bull Sale, 12.00pm	Ohakune
16th	WJ & JR Howie.....	Glenwood Angus Bull Sale, 2.00pm.....	Lawrence
16th	K Hagen	Puketoi Angus Bull Sale, 2.00pm	Patearoa
17th	Duncan Family	Penvose Angus Bull Sale, 2.00pm	Wedderburn
20th	M & G Smith.....	Kincardine Angus On Farm Auction & Bidr sale, 2.30pm	Queenstown
21st	J & T Cochrane	Delmont Angus, 2.30pm	Clinton
21st	Mid South Canterbury Bull Walk		M/S Canterbury
22nd	Central Canterbury Bull Walk.....		Canterbury
23rd	North Canterbury Bull Walk.....		Nth Canterbury
24th	Marlborough Bull Walk.....		Marlborough
24th	Nelson Bull Walk.....		Nelson
24th	A Stewart.....	Whenuapapa Angus, Private Treaty.....	Hastings
24th	D Marshall	Benatrade Angus Paddock Bull Sale, 1.00pm.....	Invercargill
24th	A Denham	Stoneburn Angus Bull Sale, 2.00pm.....	Palmerston
25th	D Scott.....	Bannockburn Angus Bull Sale, 1.00pm	South Westland
27th	J & S Gunton.....	Umbrella Range Angus Bull Sale, 1.00pm.....	Waikaia
28th	AT & KA Peters.....	Peters Angus Bull Sale, 11.00am	Clutha Downs
28th	A & V Park	Colvend Angus Bull Sale, 3.30pm.....	Ongarue
29th	A & I Devery.....	Pikoburn Angus Bull Sale- Hauroko Valley Sale, 1.30pm	Otautau
29th	R & N Purdie	Tarangower Angus Bull Sale, 12 noon.....	Mahoenui

30th	R & L Thorneycroft	Tapiri Angus Bull Sale, 10.00am.....	Masterton
30th	A & T Thomson	Dandaloo Angus Bull Sale, 1.00pm.....	Masterton
30th	T & S Law.....	Waimara Angus Bull Sale, 1.00pm.....	Eastern Bush
30th	TD & RFR Jolly Ltd.....	Hingaia Angus Bull Sale, 3.00pm.....	Te Awamutu
31st	K & G Higgins.....	Oregon Angus Bull Sale, 11.00am.....	Masterton
31st	N&J and R&S Kjestrup	KayJay Angus Bull Sale, 2.00pm.....	Masterton

JUNE

1st	H & R O'Grady.....	Shamrock Angus Private Treaty.....	Hastings
4th	B & S, R & T Sherson	Shian Angus Bull Sale, 11.00am.....	Taumarunui
4th	D & T Sherson	Black Ridge Angus Bull Sale, 2.00pm.....	Taumarunui
4th	M & L Tweedie	Hallmark Angus 2YR Bull Sale, 3.00pm	Tutira
4th	A & C Donaldson.....	Puke-Nui Angus Bull Sale, 4.00pm	Taumarunui
5th	T Pymm and J Parsons	Matauri Angus Bull Sale, 12.30pm.....	Dargaville
5th	R Rowe.....	Merchiston Angus Bull Sale, 2.30pm	Rata
6th	E Sherriff	Pine Park Angus Bull Sale, 11.30am	Marton
6th	C & A Jeffries.....	Riverlands J Angus Bull Sale, 2.00pm	Cheviot
7th	J Harrington.....	Rolling Rock Angus Bull Sale, 10.00am.....	Te Akau
7th	A Campbell	Earnscleugh Bull Sale, 1.00pm	Alexandra
10th	A & C Dalziell.....	Atahua Angus Bull Sale, 11.00am.....	Kiwitea
10th	R Martin.....	Martin Farming Bull Sale, 1.00pm	Wakefield
10th	K & M Friel.....	Mt Mable Angus Bull Sale, 2.30pm	Dannevirke
10th	D & L Whyte, R & S Hussey	Mt Possession Angus Sale, 2.30pm.....	Ashburton Lakes
11th	W Philip.....	Dandaleith Angus Bull Sale, 10.00am.....	Dannevirke
11th	J & M King	Brookwood Angus Bull Sale,12.30pm.....	Takapau
11th	M & F Curtis	Riverlee Angus Bull Sale, 1.00pm.....	Rangiwahia
11th	BG & JB Smith, N & R Sanderson	Fossil Creek Angus Bull Sale, 2.00pm.....	Five Forks
11th	S Duncan	Elgin Angus Bull Sale, 3.30pm	Elsthorpe
12th	P & H Heddell.....	Glen R Angus Bull Sale, 11.00am	Sheffield
12th	.....	Aywon & Te Kupe Combined Angus Sale, 12.30pm.	
	.....	P & A Bishop (Aywon), P & J Martin (Te Kupe).....	Stratford
12th	D Giddings	Meadowslea Angus Sale, 1.00pm	Fairlie
13th	A & A Laing	Sudeley Angus Bull Sale, 2.00pm.....	Irwell
13th	P & S Revell.....	Okaka Angus Bull Sale, 1.00pm.....	Taihape
14th	B Johns	Kaiwara Angus Bull Sale, 11:00am.....	Culverden
14th	R & D Orr	Red Oak Angus Bull Sale, 4.00pm.....	Weka Pass
17th	.....	Blenheim Angus Bull Sale, 9.30am.	
	.....	B & N Maisey (Blacknight), G Crombie (Leefield Station).	Waihopai Valley
17th	P & J Hickman	Taimate Angus Bull Sale, 1.30pm.....	Ward
17th	R Barnes-MacPherson	Okiwi Angus Bull Sale, 7:30pm	Blenheim
18th	B & C Murray	Woodbank Angus Bull Sale, 1.00pm.....	Clarence Valley
20th	J Fraser	Stern Angus Bull Sale, 12.30pm	Totara Valley
21st	M & N Story.....	Ratanui Angus Bull Sale, 2.00pm	Tuai, Wairoa
24th	M McMillan, H Bayly	Cricklewood Angus Private Treaty.....	Gisborne
24th	B & K Johnson.....	Orere Angus Bull Sale, 9.00am.....	Gisborne
24th	D McHardy	Tangihau Angus Bull Sale, 12.00pm.....	Gisborne
24th	P & P Hoogerbrug.....	Kaharau Angus Bull Sale, 4.30pm	Gisborne
25th	B & P Crawshaw	Tawa Hills Angus Sale, 9.30am	Matawhero
25th	H & A Williams & Family.....	Turihaua Angus Bull Sale, 3.30pm	Gisborne
26th	G & S Crawshaw & Family.....	Kenhardt Angus Bull Sale, 10.30am	Nuhaka
26th	AR & TA Powdrell	Turiroa Angus Bull Sale, 2.00pm	Wairoa
27th	S, J & L Fouhy.....	Glanworth Angus Bull Sale, 2.30pm.....	Pahiatua

VIEW www.angusnz.com FOR MORE INFORMATION



BLACK BEAR ANGUS

YEARLING BULL SALE FRIDAY 20TH SEPTEMBER 2024

*Come be part of our annual Bull Sale & enjoy a cuppa
or beverage with some good old fashioned home baking*

ALL WEATHER SALE BARN AT:

679 Paradise Valley Road, Rotorua

Viewing from 11am with Auction commencing at 1pm
Light luncheon provided



CONTACTS:

Kevin & Janette Davenport - 027 245 4106
PGG Wrightson:
Finn Kamphorst - 027 493 4484
Cam Heggie - 027 501 8182



Bred for Calving ease & low birthweight

ANGUS NZ REGISTERED | TB STATUS - C10
LEPTO VACCINATED | BVD TESTED AND VACCINATED
FREEZE BRANDED FOR ID | VET CHECKED FOR SOUNDNESS



GEMBROOKE ANGUS BULLS BETTER BEEF

GENETIC GAIN THAT WILL GIVE YOU MORE FROM LESS



YEARLING BULLS SOLD BY PRIVATE TREATY

KIAORA STATION - DANNEVIRKE

JOHNNY DOROTICH

☎ 06 374 2814 ☎ 021 627 171

✉ sales@gembrookestud.co.nz



PUKE-NUI — ANGUS —

BULL SALE

TUESDAY JUNE 4TH 2024 AT 4.00PM

Bull Sale Venue: 303 River Road, SH 43, Taumarunui

25

BULLS

Alan & Catherine Donaldson

p: (07) 896 6714 e: agcdonaldson@gmail.com

www.pukenui Angus.co.nz

FIND US ON
FACEBOOK





Spring Sales 2024

AUGUST

27th	RJ Quinn	Argyle Angus Bull Sale, 12.00pm.....	Kaikohe
29th	W Jackson & N Bradstreet.....	Piquet Hill Farms Angus Yearling Bull Sale, 12.30pm.....	Cambridge

SEPTEMBER

3rd	C & K Biddles.....	Te Atarangi Angus Yearling Bull Sale, 12.30pm	Te Kopuru
3rd	S Coldicutt.....	Matai Mara Angus Yearling Bull Sale	Cambridge
5th	G & R Brown	Maranui Angus Yearling Bull Sale, 12.30pm.....	Waihi
6th	N Heather, J & N Evans.....	Heather Dell Angus Yearling Bull Sale, 11.00am.....	Rotorua
9th	B Pickering	Blue Duck Angus Yearling Bull Sale.....	Pongaroa
11th	N&J and R&S Kjestrup	KayJay Yearling Bull & Heifer Sale, 12.00pm.....	Masterton
11th	R & S Johal.....	Johal Angus Private Treaty.....	Dunsandel
12th	R & J Blackwell.....	Mangaotea Bull Sale, 12.00pm.....	Tariki
13th	J & L McFadzean	McFadzean Cattle Co. Angus Yearling Bull Sale, 1.00pm	Carterton
16th	M & F Crawford.....	Hillcroft Angus 2yr & Yearling Sale, 11.30am.....	Huntly
17th	H & A Williams & Family.....	Turihaua Angus Yearling Bull Sale, 1.00pm.....	Gisborne
20th	M & L Tweedie	Hallmark Angus Yearling Bull Sale, 12.00pm.....	Tutira
20th	K & J Davenport.....	Black Bear Angus Yearling Bull Sale, 1.00pm.....	Rotorua
23rd	D & T Sherson	Black Ridge Angus Yearling Bull Sale, 11.00am	Taumarunui
25th	R Rowe	Merchiston Angus Yearling Bull Sale, 2.00pm	Rata
25th	TD & RFR Jolly Ltd.....	Hingaia Angus Private Treaty	Te Awamutu
26th	C & L Timperley, M Fitzpatrick	Timperlea Angus Bull Sale, 1.00pm	Oxford
30th	P & H Heddell.....	Glen R Angus Bull Sale, 1.30pm.....	Sheffield

OCTOBER

1st	A & C Donaldson	Puke-Nui Angus Yearling Bull Sale, Private Treaty.....	Taumarunui
1st	B & C Murray	Woodbank Angus Bull Sale, 3.00pm.....	Clarence Valley
1st	D & G Stringer	Kowai Angus Yearlings Bull Sale, Private Treaty.....	Wendon Valley
3rd	S, J & L Fouhy.....	Glanworth Angus Yearling Bull Sale, 12.00pm	Pahiatua
3rd	T Pymm and J Parsons	Matauri Angus Yearling Bull Sale, 12.30pm.....	Dargaville
4th	D Giddings	Meadowslea Angus 2yr & Yearling Bull Sale, 1.00pm.....	Fairlie
8th	D Marshall	Benatrade Angus Yearling Bull Sale, 1.30pm.....	Taramoa
9th	J Fraser	Stern Angus Yearling Bull Sale, 1.00pm	Totara Valley
10th	P, R & MA Kane	Kane Farms Angus Bull Sale, 12.00pm	Tapanui
10th	A & A Laing	Sudeley Angus Yearling Bull Sale, 1.00pm.....	Irwell
11th	P & K McCallum	Rockley Angus Yearling Bull Sale, 1.00pm	Balfour



B+LNZ Genetics USA trip 2023



Florida Angus, Christchurch show



Teresa Sherson



Mark Maitland, Gallagher, Mike Smith, Jason Archer, B+LNZ Genetics



Dave Warburton and Kate Pont



Alan Donaldson.



Hannah Bourke, Neogen Australia, David Scott, Bannockburn Angus, and Sage Harding, PBB



Waikura Valley Station



Sean Brosnahan, Resurgam Angus with son, Zachary

ANGUS NEW ZEALAND 2024



Andrew Laing,
Sudeley Angus Stud

OUT AND ABOUT WITH ANGUS

Angela and Sarah Williams.



Sarah O'Connell and Sarah Heddell



Anna Emmerson and Kate Pont



Alison Duncan, Penvose Angus,
Gemma Smith, Kincardine Angus

ANGUS NEW ZEALAND 2024



Kirsten, Isobel and Hannah Devery



John Cochrane 113

TAPIRI

ANGUS



2024 BULL SALE
Thursday 30 May, 10am
415 Bluff Rangitumau Road, Masterton

*Featuring first sons of
Kaharau Olympic Q327
NZ's on farm record price bull*

Rob & Lucy Thorneycroft – 027 203 5921 / 06 372 5701



Tapiri Angus



robandlucy@tapiriangus.co.nz

ANNUAL BULL SALE:

THURSDAY 6TH JUNE 2024, 2.00PM



RIVERLANDS ANGUS



MEADOWSLEA Q223

ADDS. Volume, Docility, Structure, Consistent type and Fats. His yearling mating at Meadowslea produced 6 bull calves. 3 to sale with 2 transfers, also 1 son retained.



MUSGRAVE AVENGER (IMP USA) (SV)

ADDS. Calving ease, Explosive early growth, Style, Length, Muscle and Docility. 3 sons used

CONTACT: Chris & Amanda Jeffries

BENMORE. 1412 DOMETT ROAD, RD2, CHEVIOT 7382 • MOBILE: 027 460 8849 • EMAIL: hawkridge@amuri.net



RIVERLANDS J ANGUS

Breeder List 2024



WARD 1

Northland

CHAIR:

Chris Biddles, Te Atarangi, 112 Schick Road, RD 1, Te Kopuru 0391

ALPINE	S Herries	Kawakawa	09 404 0645
ARGYLE	RJ Quinn	Kaikohe	09 401 1933
GRASSLANDS	BC Maxwell	Kaeo	09 405 0357
HOKIANGA	D Booth	Kohukohu	09 409 5070
LOMOND	DF Graham	Okaihau	09 401 9584
MATAURI	T & K Pymm	Dargaville	09 439 7749
NORTH WEST	M & S McKinley	Ruawai	021 130 0184
PUKETI	CA Davie-Martin	Waiotira	09 432 2106
RORIRA	R & H Dackers	Tangiteroria	09 433 2461
TE ATARANGI	CH Biddles	Te Kopuru	09 439 1589
TE HUIA	P Cook	Whangarei	09 437 3797

WARD 3

King Country / Taranaki

CHAIR:

Andrew Jolly, Hingaia Angus, 147 Hingaia Rd, RD 4, Te Awamutu 3874

AYSGARTH	S & DF Stockdale	Te Awamutu	07 872 6978
AYWON	PJ & AH Bishop	Stratford	06 762 8508
BLACK FOREST	B Jakschik	Taupo	027 426 2364
BLACK RIDGE	D & T Sherson	Taumarunui	07 896 7211
BOS	S Harvey	Stratford	06 762 7998
COLVEND	A & V Park	Ongarue	07 894 6030
DOWNSEND	N & M Scobie	Stratford	06 762 2870
FINNIS FARM	J & O Ladd	Stratford	027 222 2696
HIGHLAND	M Wells	Stratford	027 491 3114
HINGAIA	RKA Jolly	Te Awamutu	07 872 2840
IONA	BG Bevege	Te Kuiti	07 877 7799
MANGAOTEA	RR & JM Blackwell	Inglewood	06 762 4805
PUKE-NUI	AG & CS Donaldson	Taumarunui	07 896 6714
SHIAN	BD&SJ & RL&TT Sherson	Taumarunui	07 895 7686
TARANGOWER	R & N Purdie	Mahoenui	07 877 8935
TE KUPE	P & JL Martin	Stratford	06 765 8002

WARD 2

Auckland / Waikato / BOP

CHAIR:

John Harrington, Rolling Rock, 885 Mangiti Rd, RD1, Ngaruawahia 3793

BLACK BEAR	K & J Davenport	Rotorua	07 347 0239
HEATHER DELL	N Heather & J & N Evans	Rotorua	07 357 2142
HIGH VALLEY	B Glover	Pokeno	09 232 7842
HILLCROFT	MA & FA Crawford	Ohinewai	07 828 5755
HKTK	EK Mitchell & TM Price	Waimana	07 312 3315
KAIANGAPAI	WMG & CA Koberstein	Mangakino	07 882 8532
MANGAWHEA	R Usmar	Matamata	027 309 5678
MARANUI	G Brown	Waihi	07 863 1301
MATAI MARA	S Coldicutt	Cambridge	07 827 3808
MATAPARA	RN Matthews	Te Puke	07 533 1108
PARAKAU	J & M Barbour	Putaruru	027 637 9234
RAPAHOE	B & J Muir	Te Puke	07 573 9617
RIVERROCK	A Moroney	Cambridge	027 347 3191
ROLLING ROCK	J & Harrington & S Adams	Ngaruawahia	021 276 9557
TOTOKAHA	W Jackson & N Bradstreet	Ngaruawahia	07 825 4480
TUTSHAM	D Sansome	Te Kauwhata	027 488 8629
WHAKATUPU	B & V Downing	Taupiri	07 824 6638

WARD 4

East Coast

CHAIR:

Andrew Powdrell, Turiroa, 539 State Highway 2, RD 3, Wairoa 4193

KAHARAU	P & P Hoogerbrug	Gisborne	06 867 4232
KENHARDT	CG & S Crawshaw	Nuhaka	06 837 8881
ORERE	B & K Johnson	Gisborne	06 867 8089
RANGATIRA	C & S Dowding	Te Karaka	06 862 3876
RATANUI	MJ & NK Story	Wairoa	022 130 7125
RESURGAM	SA & J Brosnahan	Ohope	06 864 4468
TANGIHAU	DJ McHardy	Gisborne	027 242 5321
TAWA HILLS	B & P Crawshaw	Motu	06 863 5044
TURIHAUA	P & S Williams	Gisborne	06 868 6709
TURIROA	AR & T Powdrell	Wairoa	06 838 8805
WAIMATA	PGH Watson	Gisborne	06 863 2012



100 Bulls Sell

Thursday 20 June, 2024 at 12.30pm

FEATURING sons of . . .

- Albert of Stern
- Black Rock of Stern
- Millah Murrah Paratrooper P15
- Stern 17394
- Kaharau Prince P333
- Stern 20210



Albert of Stern. Top price bull 2022 sale.

NZ's TOP SELLING BULLS OF 2023

Last year Stern topped the sales throughout the country with the two top priced Bulls!



\$98,000 Stern Razor



\$85,000 Stern Castle Rock

CONTACT James Fraser 021 186 4796 | Donald Hay 021 187 8186 | Rob Fraser 021 090 456 08

EMAIL frasers.sternangus@xtra.co.nz

www.sternangus.co.nz

WARD 5

Hawke's Bay

CHAIR:

Justin King, Brookwood Station Ltd, 34 Paulsen Rd, RD 2, Takapau 4287

ABBOTSFORD	C & J Harvey	Waipukurau	06 857 8363
BLUE DUCK	B Pickering	Pahiatua	06 374 3645
BROOKWOOD	J & M King	Takapau	06 855 8288
DANDALEITH	WB Philip	Dannevirke	06 374 8857
ELGIN	SM Duncan	Havelock North	06 858 4909
GEMBROOKE	J & T Dorotich	Dannevirke	06 374 2814
GLENGYLE	S & E Mann	Dannevirke	021 025 66101
HALLMARK	M Tweedie	Tutira	06 839 7380
HOLLOWTOP	D Warburton	Havelock North	021 467 607
KIWIKAWA	M Fraser	Hastings	06 874 3874
MOANAROA	HD & K Ramsden	Pongaroa	06 374 3552
MOTERE	I Pharazyn	Waipawa	06 857 3828
MT MABLE	KA & MJ Friel	Woodville	06 376 4543
ONGA ANGUS	R Kent	Ongaonga	06 856 6747
SHAMROCK	H & R O'Grady	Hastings	027 486 3901
TAPAHIA	J & K Cullwick	Waipukurau	06 855 4799
WAITERENUI	WA & VP MacFarlane	Hastings	06 874 8762
WALLINGFORD	D Peacock	Waipukurau	027 475 7676
WHENUAPAPA	A Stewart	Hastings	06 876 6015

WARD 7

Whanganui / Rangitikei / Manawatū

CHAIR:

Paul Revell, Okaka, 361 Okaka Rd, RD 1, Taihape 4791

ATAHUA	A & M Dalziell	Feilding	06 328 9784
HILL VIEW	J McAlley	Hunterville	027 437 6302
KORORA	GD Watson	Palmerston North	027 470 2688
MERCHISTON	RL Rowe	Marton	06 322 8608
OKAKA	PA Revell	Taihape	06 388 7519
PINE PARK	PLS Sherriff	Marton	021 704 778
RIVERLEE	M & F Curtis	Kimbolton	06 328 2881
RUAVIEW	JD & HD Hammond	Ohakune	06 385 8040
TAHU RUANUI	A Carpenter	Taihape	06 388 7712
TE HEKENG	CJ Heath	Kimbolton	06 322 9884
TOA TOA	HT Donald	Wanganui	06 342 8571

WARD 6

Wairarapa

CHAIR:

Keith Higgins, 1464 Stronvar Rd, RD 10, Masterton 5890

ALBERT HILL	T&N Brown & H&K Williams	Tinui	06 372 6966
DANDALOO	AH & T Thomson	Masterton	06 372 7065
GLANWORTH	JM & LJ Fouhy	Pahiatua	06 376 7324
KAYJAY	NF&JE & RT&SK Kjestrup	Masterton	06 372 7533
MCFADZEAN	L & J McFadzean	Carterton	06 379 7401
OREGON	KJ & G Higgins	Masterton	06 372 2782
PINEBANK	W & A Falloon	Masterton	06 372 7041
PINEHILL	W & A Falloon	Masterton	06 372 7041
SANDUSKY	T Simpson	Carterton	06 307 7059
TAPIRI	L & R Thorneycroft	Masterton	06 372 5701
TE WHANGA	R & R Borthwick	Masterton	06 370 3368
TORNDAL	J, I & M Wilson	Eketahuna	06 375 0590

WARD 8

Marlborough / Nelson

CHAIR:

Richard Martin, MF, 385 Church Valley Rd, RD 1, Wakefield 7095

BLACKNIGHT	BC & NS Maisey	Rai Valley	03 571 6271
BRACKENFIELD	AC Peter	Blenheim	03 575 7514
LEEFIELD	B & R Marris	Marlborough	027 477 8314
MF	RD Martin	Wakefield	03 541 8559
OKIWI	RG Barnes-MacPherson	Picton	03 574 1009
TAIMATE	P Hickman	Ward	03 575 6878
TIPAPA	RE Murray	Kaikoura	03 319 4302
WOODBANK	B & C Murray	Kaikoura	027 449 4409

Kowai Angus

Established 1961

over
60
years of
breeding

WHAT CAN WE DO FOR YOUR BEEF BREEDING PROGRAM?

Paddock sales for R2 bulls starting early May 2024

EASY CALVING YEARLING BULLS FOR BEEF & DAIRY HEIFER MATING

HD50K TESTED. RESULTS SUGGEST KOWAI CATTLE ARE FEED EFFICIENT WITH TENDERNESS

2YR OLD BULLS WITH GROWTH AND THICKNESS FOR COW MATING

SEMEN QUALITY TESTED AND PENILE INSPECTED BY XCELL

STRINGER FAMILY

459 Clinker Hill Road, Wendon Valley, Southland
Joe 021 1682 532 | Dougal 03 2072 895
Gay 027 7109 798 | bulls@kowai-angus.co.nz

WHENUAPAPA+ ANGUS

25 TOP QUALITY BULLS FOR SALE
BY PRIVATE TREATY
LOW BIRTH WEIGHT YEARLINGS
AVAILABLE SEPT/OCT

SALE BULLS SIRED BY

MILLAH MURRAH PARATROOPER P15 • KAHARAU
PRINCE P333 • TURIROA COMPLETE M16013 •
WHENUAPAPA LOCKIE P909

WHENUAPAPA ANGUS • 364 Poporangi Road, Kereru, Hastings

CONTACT: **ANDREW STEWART**

M: (027) 443 5748 E: andrew@whenuapapa.co.nz

STONEBURN ANGUS

13th ON FARM BULL SALE FRIDAY 24th May, 2024 at 2pm

This sale will be live streamed on bidr (bid & buy) ♦ Cartage paid for



Breeding bulls on dry East Otago hill country, over-sown tussock, cocksfoot-based pasture in paddocks and no irrigation. All females farmed like a commercial herd, competing with sheep.

bidr



Earnsclough Spaniard 211442



Matauri R058



Sudeley S11

Current herd sires

SALE BULL SIRES

Baldrige SR Goalkeeper ♦ Musgrave 316 Exclusive ♦ Merchiston Exclusive R194
♦ Meadowslea Q178 ♦ Stokman Stunner Q226 ♦ Meadowslea Q250

FOR ALL ENQUIRIES & VIEWING ANYTIME CONTACT:

Campbell Denham on M: 027 444 7412 or Andy Denham on M: 027 640 8167

E: andy.stoneburn@xtra.co.nz ♦ Address: 1473 Taieri Peak Road, Stoneburn, RD 3, Palmerston 9483, Otago

WARD 9

Canterbury / Westland

CHAIR:

George Johns, Kaiwara, 165 Kaiwara Homestead Rd, RD 1, Culverden 7391

BANNOCK BURN	DM & RP Scott	Fox Glacier	03 751 0776
BRAEVAL	D & O Gibson	Cave	03 614 3812
FARFIELD	F & G Luporini	Darfield	021 0295 1597
FLORIDALE	JE Jenkins	Darfield	03 317 8195
GLEN R	PG, HM & SH Heddell	Darfield	027 4361 389
GLENLAKE	J Burrows & K Marshall	Amberley	03 314 6720
KAIWARA	BJ Johns	Culverden	03 315 8334
LAWSONS	J Gordon	Christchurch	027 230 6660
MCLACHLAN	L & G McLachlan	Reefton	03 314 5993
MCMASTER	R & T Coles	Pleasant Point	03 614 7454
MEADOWSLEA	DS & CJ Giddings	Fairlie	03 685 8027
MT POSSESSION	D Whyte	Ashburton	03 303 9842
RED OAK	R Orr	Amberley	03 314 6759
RIVERLANDS J	C & A Jeffries	Cheviot	03 319 8585
SINAI	AM Stokes	Oxford	03 312 4285
SPRINGVALE	AP & AE Laing	Little River	03 329 1709
STERN	JH Fraser	Pleasant Point	03 614 7080
TIMPERLEA	CR & LJM Timperley		
	& M Fitzpatrick	Oxford	027 338 1658
WILLOWSTONE	M Jordan	Geraldine	027 235 9298

WARD 10

Southern

CHAIR:

Jeremy Gunton, Umbrella Range, 66 Argyle Rd, RD 1, Waikaia 9778

BENATRADE	D Marshall	Invercargill	027 205 1895
BLUE MOUNTAIN	RM & MA Kane	Tapanui	03 204 8236
DELMONT	JS Cochrane	Clinton	03 415 7321
EARNSCLEUGH	AK Campbell	Alexandra	03 449 2031
EDENBANK	A & R Mitchell	Gore	027 430 6892
FOSSIL CREEK	B & J & Smith		
	& N & R Sanderson	Oamaru	03 432 4154
GLENWOOD	WJ & JR Howie	Lawrence	03 485 9547
HELMSDALE	H & G Grimm	Riversdale	03 202 5995
KANAAVALLEY	J Murray	Gore	03 203 3979
KINCARDINE	M & G Smith	Queenstown	021 975 269
KNOWSLEY PARK	J & T Mitchell	Gore	027 430 6982
KOWAI	DC & DG Stringer	Gore	03 207 2895
LILLIESLEAF	RW Hall	Gore	03 207 3706
LINNBURN	P Barrett	Ranfurly	03 444 7702
NETHERTOWN	LW & CJ Carruthers	Middlemarch	03 464 3885
PENVOSE	GL Duncan	Wedderburn	03 444 9124
PETERS ANGUS	AT & KA Peters	Roxburgh	03 446 6030
PICTON PARK	B Catto	Clinton	027 452 7041
PIKOBURN	AJA & IM Devery	Tuatapere	03 226 6822
PUKETOI	KJ Hagen	Ranfurly	021 175 7746
RANNOCH	JR Minty	Otautau	03 225 4631
ROCKLEY	P & K McCallum	Balfour	03 201 6033
SOUTHERN STONE	J & K Drain	Invercargill	03 214 2070
STONEBURN	AE Denham	Palmerston	03 465 0605
SUTHERLAND	RG Sutherland	Balclutha	03 415 9500
UMBRELLA RANGE	J & S Gunton	Waikaia	03 202 7735
WAIMARA	AT Law	Lumsden	
WAIMARA	A Law & C & K Pont	Otautau	027 359 8431
WAINEUK	J & S Ross	Oamaru	027 431 1823
WESTFIELD	G & J Dickson	Otautau	03 225 8525
WETHER HILL	L Palmer	Dipton	021 0225 1330



Rural Livestock

Looking for stock?

Let our network of over 45 agents help you source the stock you need.

Genetics Specialists:

Anthony Cox - 0272 083 071
Brent Macaulay - 0212 200 850

www.rurallivestock.co.nz

ANGUS

NEW ZEALAND

If you do not currently receive the Angus New Zealand magazine and would like to be added to the mailing list contact:

Angus New Zealand,
PO Box 503,
Feilding 4740.
Phone 06 323 4484
email office@angusnz.com



Follow AngusNZ on
#angusnewzealand

www.angusnz.com

Index of Advertisers

AHDT Ltd..... 39	Gallagher..... 20	Moanaroa Angus..... 52	Rural Livestock Ltd..... 119
Alcatraz Angus..... 26	Gembrooke Farms Ltd..... 110	Mt Mable Angus..... 100	Shamrock Angus..... 62
Anui Stud Livestock..... 106	Hallmark Angus..... 26	Mt Possession Angus..... 19	Shian Angus..... 52
Atahua Angus..... 106	Hawke's Bay Angus..... 39	NZ Farmers Livestock..... 95	Stern Angus..... 116
B+LNZ Genetics..... 58	Hazlett..... 104	Oregon Angus..... 45	Stoneburn Angus..... 118
Bidr..... 104	Hillcroft Angus..... 60	PBB/Neogen..... 11	Tangihau Angus..... 102
Black Bear Angus..... 110	Hingaia Angus..... 52	Penvose Angus..... 70	Tapiri Angus..... 114
Black Ridge Angus..... 19	Kaharau Angus..... 8	Peters Angus..... 72	Tarangower Angus..... 96
Boehringer Ingelheim..... IC	Kane Farms..... 66	PGG Wrightson..... 106	Tararua Breeding Centre..... 4
CountryWide Media..... 72	KayJay Angus..... 94	Pikoburn Angus..... 92	Te Pari..... BC
Dandaloo Angus..... 19	Kenhardt Angus..... 61	Pivot Design..... 103	Totally Vets..... 4
Datamars Livestock..... 2	Kincardine Angus..... 4	Pivot & Pace..... 89	Turihaua Angus..... 68
Duncan Cotterill..... 66	Kowai Angus..... 118	Puke-Nui Angus..... 110	Turiroa Angus..... 71
Earnsclough Angus..... 57	Leeffield Angus..... 10	Red Oak Angus..... 34	Waigroup Angus..... 65
Elgin Angus..... 88	McFadzean Cattle Co..... 64	Riverlands J Angus..... 114	Waimara Angus..... 120
Fenix UAS..... 3	Meadowslea Angus..... 74	Rockley Angus..... 104	Whenuapapa Angus..... 118
FMG..... 1	Merchiston Angus..... 40	Rolling Rock Angus..... 62	Woodbank Angus..... 90
			Xcell Breeding..... 3
			World Angus Forum..... IBC

FOR MORE INFORMATION... WWW.ANGUSNZ.COM

ANNUAL HELMSMAN AUCTION

WAIMARA ANGUS
BRED TO PERFORM

Bull Sale
30th May 2024

Inspection and enquiries always welcome

Chris Pont: 027 504 2341
Kate Pont: 027 359 8431

www.waimaraangus.co.nz

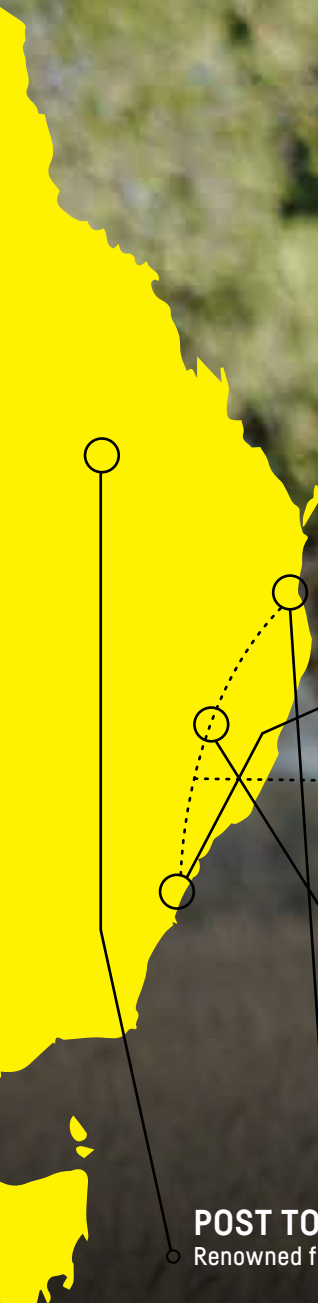
Sire Mt Possession M13 used heavily in our A.I program in 2021, 2022 and 2023



**WORLD
ANGUS FORUM**
Australia

Join us for the

2025 WORLD ANGUS FORUM IN AUSTRALIA!



WELCOME FUNCTION IN SYDNEY

Renowned for its stunning harbour setting, temperate climate, and world class restaurants

PRE TOUR SYDNEY TO BRISBANE

An unforgettable adventure that unveils the vast and diverse landscapes of this extraordinary continent, with a variety of experiences including visits to Angus properties and local attractions.

ANGUS EXPO IN TAMWORTH

The largest gathering of Angus cattle in Australia

TECH FORUM IN BRISBANE

A modern, dynamic and vibrant city with direct access to Australia's top tourist attractions, with a stunning riverfront and a world-class dining scene

POST TOUR - QUEENSLAND

Renowned for its beef industry and vast picturesque landscapes

+ INTERNATIONAL ANGUS YOUTH COMPETITION

With Angus Youth teams from around the world competing throughout the forum to be crowned the champions of the Angus world

**7 - 8
MAY**

2025

#WAFdownunder

www.worldangusforum2025.com



TE PARI

YARDS AHEAD IN SAFETY AND EFFICIENCY



Watch our yards in action
at www.tepari.com



Te Pari Yards make cattle handling easy!

From design to engineering and construction our team will work with you to ensure the best possible outcomes.

- ▶ Proven designs that improve efficiency & safety
- ▶ Knowledgeable team with over 25 years of experience
- ▶ Made in NZ with high quality hot-dip galvanised Australian steel
- ▶ Free delivery to your farm & experienced install team

Scan the QR
code to see our
Yard Plans!



TOP 8
Cattle Yard Popular Picks



Call us direct on **0800 837 274** or visit www.tepari.com